

### Making the world a better place. But let's start in Uganda.

WaterQuip Uganda Limited provides products and services that change the lives of people. We envision a world where everyone has access to safe, affordable drinking water. Our mission is to build vital infrastructure by providing affordable and good quality water purification systems with sustainable economic and environmental advantage. We use the best quality chemical-free water purification technologies to improve living conditions and support sustainable development.

Water is life — our products help you stay healthy.

#### Your local supplier of genuine quality water purification systems.

Headquartered in Kampala, WaterQuip Uganda Limited is an authorized distributor of quality water purification systems from Swedish manufacturer SOLOKRAFT and Canadian manufacturers VIQUA and LUMINOR, all global leaders in water treatment with an aggregate of more than 500,000 UV installations in more than 100 countries. Our products are ideal for homes, schools, businesses, health clinics, and village communities.

## We are Ugandans and we know Uganda. Let us serve you better.

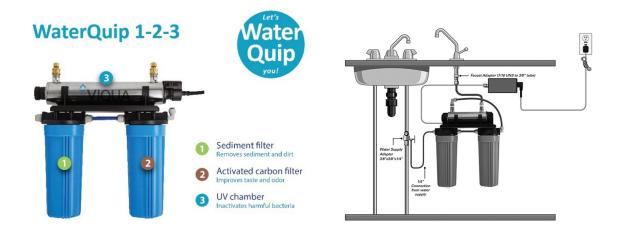
WaterQuip was established in 2020, but several of our devoted team members have extensive experience from providing safe drinking water systems and services in Uganda since 2012. We are Ugandans and we understand the conditions on ground. We provide genuine products and excellent services – and we care about you, our clients. Contact us to learn more about our approach to sustainable business.

# Avoid boiling — save time and money!

Ultraviolet water purification is the most time- and energy efficient method to deactivate all bacteria and virus in your water. Ultraviolet (UV) rays penetrate harmful pathogens in the water and destroy illness-causing microorganisms by attacking their genetic core (DNA). This is a very safe, reliable, and economical way of treating your water.

UV water purification doesn't heat the water, it also adds no taste or odor. It simply treats the water as it flows through the purifier and makes the water safe to drink straight from the tap.

WaterQuip's UV purifiers are easy to operate and maintain. Replacing filters as needed, and an annual UV lamp change are the most frequent maintenance needs.





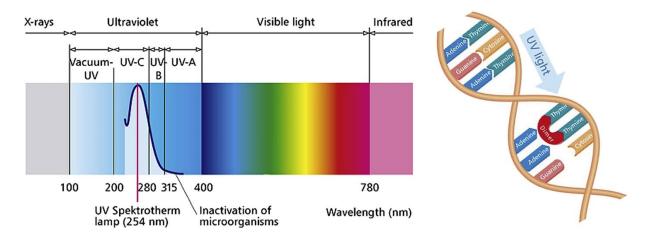
#### Products and solutions.

WaterQuip has a comprehensive range of the best chemical-free water purification products on the market. Our unique technology combines mechanical filtering and UV to ensure that the water is safe to drink. The fine sediment filters range from 1 micron to 20 micron and remove any particles of dirt, sand, rust, and debris that can be caught by its micron-rated capacity. The activated carbon filters use a bed of activated carbon to remove contaminants and impurities, using chemical adsorption, a process whereby pollutant molecules in the water to be treated are trapped inside the pore structure of the carbon substrate. Among others, the carbon filters remove unwanted tase and odor from the water. Lastly, in the UV chamber is where the "magic" happens — ultraviolet radiation disrupts the DNA in pathogenic microorganisms so they cannot reproduce and are therefore harmless.

WaterQuip's water purification systems afford a cost-effective way to combat polluted water in any location. They eliminate more than 99.9% of all bacterial and viral contaminants in the water. This exceeds the standards for point-of-use water purification systems set by the World Health Organization.

# **UV** explained

Ultraviolet light (UV) is light of a specific wavelength. It is a part of the solar spectrum and a completely natural and chemical free way of effectively deactivating all bacteria, virus, and parasites. No chemicals are added, and there is no change to the taste or odor of the water. It is important to note that the UV radiation also does not heat up the water, thus the water is drinkable and safe as it exits the machine.



Treating water with UV light is actually a simple process. It is also fast and energy efficient. As the water flows through a stainless-steel chamber containing a UV lamp, illness-causing microorganisms receive a dose of UV light that attacks their DNA and eliminates their ability to reproduce. Harmful bacteria and viruses are inactivated, and the water is safe to drink.

#### Stay genuine: your safety is our priority

Uganda, just like most countries in sub-Saharan Africa, is flooded by cheap, poor-quality products which put your health, safety, and well-being at risk. WaterQuip is against counterfeit products. We supply only genuine products from well renowned manufacturers. But not only that, WaterQuip also takes an active role in fighting counterfeits through our membership in the Anti-Counterfeit Network Africa (<a href="www.acnafrica.org">www.acnafrica.org</a>)



### Our brands

Most of our UV disinfection products are powered by VIQUA (<a href="www.viqua.com">www.viqua.com</a>), a Canadian manufacturer and a global leader in UV treatment systems. VIQUA is a division of Trojan Technologies Group ULC which is part of Danaher, a US-based Fortune 500 company.



WaterQuip is an authorized distributor of VIQUA's full range of products, from small household water treatment systems to equipment for large industrial applications. We keep an extensive stock of VIQUA products as well as genuine spare parts and consumables at our Kampala warehouse.



WaterQuip is an authorized distributor for LUMINOR Environmental (<a href="www.luminoruv.com">www.luminoruv.com</a>), a Canadian corporation specializing in ultraviolet disinfection solutions for whole home, light commercial, commercial/industrial, and municipal applications.



SOLOKRAFT (<u>www.solokraft.se</u>) is a Swedish manufacturer of unique solar powered water treatment systems, specifically designed to meet the challenging conditions in sub-Saharan Africa and locations where power and pressurized water is unavailable. The outstanding



quality of SOLOKRAFT's products have been verified by numerous installations in Uganda and several other African countries over the past decade. SOLOKRAFT is WaterQuip's original equipment manufacturer.







### Our contribution to mitigating climate change.

WaterQuip's products bring positive change. In addition to improving living conditions and mitigating waterborne diseases, our products have a direct positive impact on the environment in that they reduce carbon dioxide emissions and deforestation.

By replacing boiling with UV purification, huge amounts of  $CO_2$  emissions are avoided. Replacing boiling with UV also implies less reliance on firewood and charcoal. Firewood harvesting is one of the major causes of deforestation and the second largest contributing factor to global climate change. It also disrupts the lives of people and contributes to social conflict and migration.

## How we give back to the community.

Everyone should have access to safe, affordable drinking water. However, in reality more than half of the population in Uganda still lack access to an improved water source. WaterQuip works actively with local partners and international sponsors and donors to raise funds for *Good Water* projects. *Good Water* is our Corporate Social Responsibility initiative to support people in great need. It is a multifaceted approach to build vital infrastructure in rural village communities. Contact us to learn more about the *Good Water* initiative and how your organization can contribute to our mission!





### Key officers.

The WaterQuip team is growing at a fast pace, and we are always on the lookout for talented people who support our vision, mission, and values. WaterQuip's management team and key officers are



Mrs Adrine Atumanya, CEO and co-founder.

Adrine is WaterQuip's CEO and founding director. She is an experienced manager and trade developer. Before founding WaterQuip, Adrine had gained 7 years' experience from marketing water treatment systems in Uganda and internationally. She has also held various positions in media and telecom. Adrine holds a Master's degree in Applied and Professional Ethics from the University of Leeds, UK. In 2023, Adrine was named one of the top 40 under 40 outstanding leaders in Uganda by The New Vision.



Ms Lydia Namawejje, COO and co-founder.

Lydia is WaterQuip's COO and founding director with an overall responsibility for WaterQuip's business, including the installation and service of the company's products. Lydia has 8 years' experience from similar roles and has successfully completed the VIQUA certified installer program. Lydia holds a Bachelor's degree in Procurement and Logistics from Ndejje University, Kampala.



Mrs Joselyne Kamugisha, Sales Manager

Joselyne is WaterQuip's Sales Manager. She is an experienced professional with in-depth practical experience from sales, business development, customer relationship management, and financial analysis with Azam Media Uganda Limited, JAS Ventures Uganda Limited, and others. Joselyne holds a Diploma in Business Studies from Makerere Business Institute,

#### Advisors.

No-one can do everything, but everyone can do something. At WaterQuip we strongly believe in the power of collaboration and forming strategic business alliances to extend our reach and grow the business. We also acknowledge the importance of having good advisors.



Dr Johan Wennerberg, Senior Advisor and co-founder.

Johan is a Swedish entrepreneur and solar energy specialist. Since he earned his PhD in 2002, Johan has managed several start-up companies in Europe and Africa. He has solid experience from executive management, business strategy, and international development aid cooperation. Based out of Sweden he is advising WaterQuip in the areas of strategic business development and finance.





Dr Jens Schöldström, Senior Advisor

Jens is a Swedish material scientist with a PhD degree in Physics. He has many years' experience with machine design and production management, as well as with different water treatment technologies. Jens has been instrumental in developing the SOLOKRAFT water treatment systems. Based out of Sweden, Jens advises WaterQuip Uganda Limited on technical and product-related matters.

### Ownership and funding.

WaterQuip Uganda Limited is a limited liability company incorporated under the laws of Uganda. The company is owned in equal shares by its founders Adrine Atumanya, Lydia Namawejje, and Johan Wennerberg. The business has been funded through equity investments, shareholder loans, and grants.

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# Social media presence.

Visit our website <a href="www.waterquip.org">www.waterquip.org</a> for more information about WaterQuip and how we work for sustainable development. You can also follow us on Facebook <a href="www.facebook.com/waterquipug">www.facebook.com/waterquipug</a> where we regularly post updates and news.

Stay safe — let's WaterQuip you!