

Sales Growth Specialist for Spain, France & Italy

The job:

Trademark is a fast-growing global company that wants to expand further and create continued growth in the European fashion market.

We are searching for a strong salesperson with an ability to identify possibilities both within short term as well as long term sales projects.

Our journey has already been going on for 5 years in Spain, but we have an urge to hunt for further business opportunities and hereby grow our southern markets to the next level. The southern markets include **France, Spain & Italy**.

Based on your ability to constantly keep your **“eye on the ball”** you will become a part of a team in growth and as your results improve you will be setting the scene for the markets in south, hence defining the future sales strategy.

You will learn to master **“private label fashion garments”** hence it is required that you can understand your customer’s needs & business setup combined with a strong focus on understanding complex production setups in Asia.

You will be working closely together with the Head of Sales in achieving your sales targets related to growing our southern markets to the next level.

Your qualifications:

- You have an economical / management education from the University or similar (*bachelor’s degree*)
- 3-5 years’ full time working experience would be preferably, but not a must.
- You are results driven and want to achieve your goals.
- You can identify and create solutions for the benefit of the customer as well as our company.
- You have a strong drive to succeed combined with a competitive mindset.
- You are extrovert, proactive and can communicate effectively at all organizational levels.
- You are trustworthy, skilled in building relations and can turn thoughts into actions.

We do not require any textile experience as we have the internal capacities to educate the right candidate. (*Textile experience will be considered as an advantage though*)

It is expected that this position requires approximately 45-60 travel days per year, combined with business trips to visit our production sites in Asia.

We are offering:

- A position in a fast-growing company
- An independent and varied job.
- You will become part of an international business culture with more than 10 nationalities in the HQ daily.
- The salary package will match your qualifications and experience, combined with an attractive bonus scheme when fulfilling your ambitious targets.
- You will have a great career opportunity and you will be a part of a successful company in growth.

Please upload your CV and application –**in English, please** - via this [LINK](#)

If you have any questions, you are welcome to contact HR Manager; Lilly Falsig, Mobile: +45 2560 6607.

Trademark Textiles A/S produces, designs and sells fashion apparel and accessories to well-known fashion companies in Europe. We have factories in the Far East and offices with our own staff there. We are 45 employees in Denmark and 25 in the Far East.