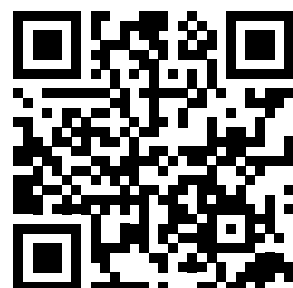


JOIN US AT THIS UNMISSABLE EVENT FOCUSED ON GROWTH

This exclusive event is specifically for leadership teams of dental groups. With access by invite only, it is an unmissable opportunity for anyone looking to secure sustainable, patient-centred growth.

Apply now:
dentistry.co.uk/adg-conference



15 November
Manchester, Old Trafford Stadium

Telephone 01923 851 777
or email us at events@fmc.co.uk

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CONFERENCE | **2024**

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Old Trafford, nicknamed 'The Theatre of Dreams' by Bobby Charlton, has been Manchester United's home ground since 1910

MANCHESTER

AT OLD TRAFFORD FOOTBALL STADIUM

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Association of Dental Groups CONFERENCE | 20 24

We are delighted to invite you to the Association of Dental Groups Conference, taking place on Friday 15 November at Manchester's iconic Old Trafford football stadium.

This exclusive event is your chance to connect with industry leaders and gain actionable insights on expanding your group. Learn from some of the top names in business, including financial advice from investment experts and inspiring success stories from leading dental group owners.

Thanks to our exhibitors' support, this invaluable experience is completely free to attend.

Don't miss the networking and drinks session in the afternoon, running until 8pm – a prime opportunity to engage with fellow professionals and exchange ideas.

Event Details

Date: Friday 15 November

Time: 8am – 8pm

Venue: Old Trafford football stadium, Manchester

Please RSVP at your earliest convenience as spots are filling fast. Applying is quick and simple: you can scan the QR code on the back, call us on **01923 851 777** or email us at **events@fmc.co.uk**.

Warmest regards,



Craig Welling
CEO, FMC

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- RECRUITMENT
- RETENTION
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- STRATEGY



SECURING
SUSTAINABLE,
PATIENT-CENTRED
GROWTH



JOIN THE UK'S MOST INFLUENTIAL DENTAL GROUP LEADERS

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TIMETABLE

THE SKILLS NEEDED TO BUILD YOUR BUSINESS

WELCOME

Join us for refreshments, networking & our welcome speeches

8:45 – 9:00

Welcome note



Catherine Rutland
Clinical Director, Simplyhealth
and Denplan

9:00 – 10:00

Leadership in organisations: what I wish I had known



Jim Macleod CB CVO
Executive coach and leadership development consultant
and chair of the Forces in Mind Trust

Networking and refreshments

10:00 – 10:45

BREAKOUT SESSIONS

These high-impact, quick-fire sessions will run twice, allowing delegates to maximise their time

SESSION 1: 10:45-11:20 | SESSION 2: 11:25-12:00

Panel discussion: fine tuning your acquisition strategy



Reena Virdee
Director of Strategy and
M&A, MyDentist



Paul Graham
Managing Director –
Medical,
Christie & Co



Gary Chapman
Director of Mergers
& Acquisitions UK & Europe,
Portmandentex

How to scale your business effectively



Shalin Mehra
Founder, Roderick
Dental Partners



Anushika Brogan
CEO and founder,
Damira Dental Studios

Creating team-driven success



Bhavna Doshi
CEO, Dental Wealth
Builder

Lunch and networking

12:00 – 13:00

AFTERNOON LECTURES

The inside line on tomorrow, from the future of the NHS and private practice to financing your business growth

13:00 – 13:40

Where next for private dentistry?



Rachel Derby
President, British
Association of Private
Dentistry

What does the future of NHS dentistry look like?



Jason Wong MBE
Chief Dental Officer for
England

13:45 – 14:30

Panel discussion: financing your growth strategy



Alfred Chambers
Principal, Coniston Capital



Anthony Ball
Partner and UK Head
of Health & Life
Sciences M&A, KPMG

Break and networking

14:30 – 15:00

CLOSING INSIGHTS

Examining the challenges and opportunities faced by growing DSOs – and a look at what the future holds

15:00 – 15:45

ADG update: our ambition for the future



Neil Carmichael
Chair, Association of
Dental Groups

15:45 – 16:30

Panel discussion: boardroom confidential



Anushika Brogan
CEO and founder,
Damira Dental Studios



Pip Dhariwal
CEO & Chairman at
Smile Dental Care



Mark Allan
General Manager at Bupa
Dental Care and NED TDS
Group



Farzeela Rupani
Chief Medical Officer,
UK & Europe, Colosseum
Dental Group



Kish Patel
Co-founder of Smile
Clinic Group



Jin Vaghela
Co-founder of Smile
Clinic Group

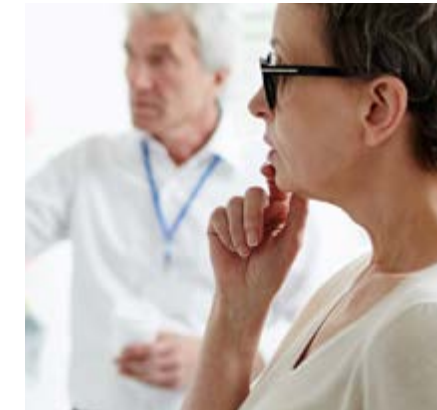
Drinks reception

17:00 – 20:00

DRINK SPONSOR Belmont

ACCELERATE GROWTH

INTRODUCING THE UK'S LARGEST EVENT FOR DENTAL GROUP LEADERS



The Association of Dental Groups, in partnership with FMC, is thrilled to present its first annual conference: **Helping dental groups achieve patient-centred sustainable growth.**

Join us at Manchester's historic Old Trafford football stadium on 15 November to learn how to further delight your patients, develop your group, and take your business to the next level.

Enhance patient satisfaction: discover new, innovative ways to delight your patients and ensure their loyalty.

Accelerate growth: learn from highly experienced group owners and executives about financing growth and fine-tuning acquisition strategies – and walk away with practical tips to implement in your business immediately.

Exclusive insights: discover the secrets behind the success of the UK's most influential dental group leaders in our interactive 'Boardroom confidential' session.

Network with the best: connect with other leaders, owners, and executives from dental groups of all sizes, and build meaningful relationships within the UK's growing dental community.

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THE SKILLS NEEDED TO BUILD YOUR BUSINESS

15 November
Manchester, Old Trafford Stadium

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AN INVITATION ONLY EVENT

Dentistry is changing. Tomorrow's world is all about making patients comfortable, supporting professionals and making sure that policymakers understand the direction of travel for dentistry as well as those who use it.

We at the Association of Dental Groups have a clear vision about where dentistry is going and where dental groups fit within that vision.

The NHS desperately needs reform but it is still functioning – just. But there's no getting away from the fact that 50% of the dentistry delivered in this country is private. This mixed economy is a complex area, and dental groups play a key role in it.

It's time too that the importance of dental groups was properly understood: in my experience, all of the people involved in groups are committed to dentistry, to patients and to



excellence in healthcare. Dental groups are already the place to go if you want excellence in dentistry. I want that to be recognised.

This conference is the next step for us in delivering on our vision.

It's geared to support dental groups to grow: to share best practices, and continue their focus on quality.

It's going to be a great opportunity to learn from experts who can support groups no matter what their plans are. Growth, quality improvement, recruitment – the conference will cover all of these and more. We're going to give groups the tools they need to go back to their headquarters and deliver even better dentistry for the future. Really, this event is an incredible chance to help shape the future of dentistry.

We want to make it clear to all groups that there is a pathway for dentistry to deal with the increasing demands from the modern world in which we live. Patients are expecting more, and rightly so – but we can.

I want every group to come to this conference because I know that by coming together, establishing a vision and learning about each other's strengths and weaknesses, we can all become better.

Whether you are part of an already large group, or just starting out, this is an opportunity to come learn how to be even better.

I look forward to you joining us in Manchester.

Neil Carmichael
Honorary professor of politics and education at the University of Nottingham and UCL, and non-exec chair of the Association of Dental Groups

WE HAVE A CLEAR VISION ABOUT WHERE DENTISTRY IS GOING

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INNOVATION AREA

We are delighted to welcome some of the UK's most innovative dental businesses to the conference, whose products and services have been instrumental in helping some of the largest dental groups scale over the years



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info@adam-aspire.co.uk
www.adam-aspire.co.uk

densura
0207 933 0343
densura.com

HENRY SCHEIN
0800 023 2558
www.henryschein.co.uk

Patient Plan Direct
0344 848 6888
patientplandirect.com

Septodont
01622 695520
www.septodont.co.uk

the247dentist
0330 175 9995
www.the247dentist.com

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admor.co.uk

Denplan
Part of Simplyhealth
0800 169 7660
www.denplan.co.uk

Hu-Friedy
07703 186474
www.hufriedygroup.com/en

Pearl
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www.hellopearl.com

Smilevision
0207 993 3888
smilevision.co.uk

Trycare
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www.trycare.co.uk

Align
0800 101 7006
www.invisalign.co.uk

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Wholesalers
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www.dentalsky.com

Ivoclar
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www.ivoclar.com/en_gb

PLANMECA
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www.planmeca.co.uk

Software Of Excellence
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www.softwareofexcellence.com

Vatech
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0208 652 1900
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Aura Infection Control QWS
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www.aiconline.co.uk

Dentistry Compliance
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www.practihealth.co.uk

Solventum
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www.solventum.com

vVARDIS
professional.vvardis.com

Boutique Whitening
boutiquewhitening.com

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cpd.dentistry.co.uk/

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