

SpaceInvader pilot test

How to ensure the practical implementation and to experience the value SpaceInvader generates, with significant and immediate results.





Find out what SpacelInvader can do for you

Logistics and transport operators are constantly on the look-out for areas of improvements and optimisation tools that can solve capacity issues, improve their bottom line and make them more competitive. The goal is to both reduce costs and emissions and improve their climate footprint.

SpacelInvader is a simple transport and logistics system that solves many of these challenges, because it enables double-stacking of pallets throughout the supply chain. This means better utilisation of the space available in both transport and storage, as you safely and efficiently stack pallets higher and make room for more cargo.

The solution is a pallet rack that becomes part of your daily logistics operations. This naturally requires implementation and adjustments to the part of your operations where the rack is to be used.

Our pilot test makes it easy to try the SpacelInvader solution. The pilot test usually runs 2-3 months, where we together identify a part of your operation to test, set targets, plan and execute, after which we evaluate the results together with you. All for an agreed upon price.

Following the pilot test, you will receive a value report detailing your savings, and a business case that lays out where you have the greatest optimisation potential with double-stacking of cargo in your supply chain.

After the pilot test period you will have a clear idea of the gains you stand to make with SpacelInvader in your operations, be it in terms of capacity increase, the bottom line, and your environmental and climate footprint.

Process for the pilot test

Together we will identify the areas where you wish to test the SpacelInvader solution to optimise, find savings, and create value. Here we also set targets and plan out the necessary practicalities.

To ensure the practicalities of the test gets underway in the best possible way we start out with a kick-off meeting where everyone operational gets a hands-on introduction to the SpacelInvader system and an understanding of the process.

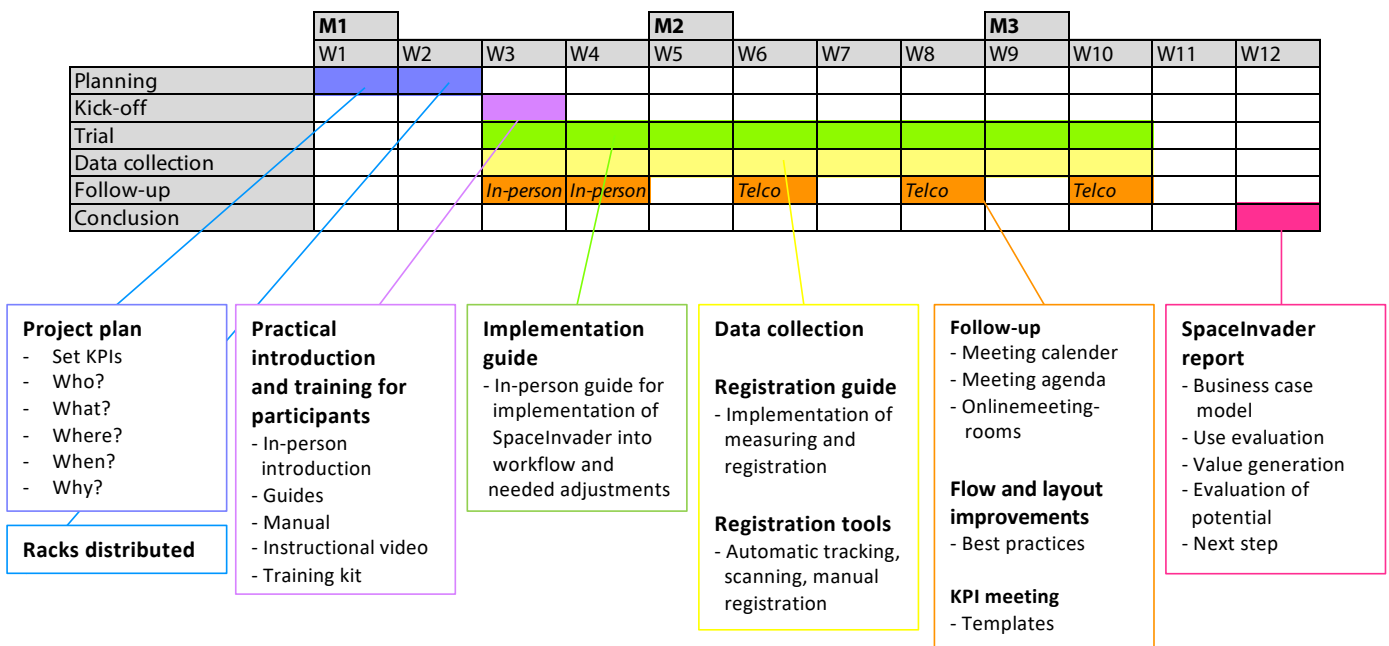
The test is carried out with the agreed upon number of racks in the determined area of operation. We will check in throughout the test to ensure progress and support you as needed.

We will analyse and evaluate the results together with you. You will receive a value report and a business case with concrete optimisation suggestions.

The pilot test is a structured process that SpacelInvader leads and supports. We have a number of key milestones throughout the pilot test, which consist of a planning and coordination meeting, an operational kick-off meeting, the test itself and a number of planned check-in meetings placed throughout the pilot test period.

Some meetings will be face-to-face, where others will be conducted virtually or over the phone. Together with you, we schedule when and where these meetings will take place and who should participate, so that we together can ensure progress and the desired outcome. As shown in the diagram on the following page, the pilot test calls for representatives from different functions and levels of your organisation.

The timeline shows a typical pilot test rollout. The planning phase, where we set the targets for the pilot test, is usually



two weeks. Once planning is finalised, we carry out the operational introduction.

The total length of the process will depend on the operational design, its complexity level and the overall scope.

An average operational test period will last two to three months. From experience we know that most companies need that time in order to thoroughly implement the solution throughout their supply chain.

It's important that everyone is assigned a specific role and responsibility during the test and is properly introduced and briefed before the test starts, as well as commit as feedback informants during the process. That way we can get the necessary level of insight and can achieve the goals set for the test.

The coloured boxes in the timeline mark the milestones for the pilot test, and show which tools we can use during the test to measure and document results, so that we can put together and present a value report and business case when the process ends.

By then you will have gained a complete overview of the value generation you can realize with the SpaceInvader system.

The purpose of the pilot test is to let you experience how SpaceInvader will work in your operational setup so you can gain the results of the system's implementation adapted to your particular needs and unique workflow.

The value

After the test, you will have a clear idea of the gains you stand to make with SpaceInvader in your operations, be it in terms of capacity increase, the bottom line, and your environmental and climate footprint. Some of our clients have reduced their costs and emissions by 20-50%.

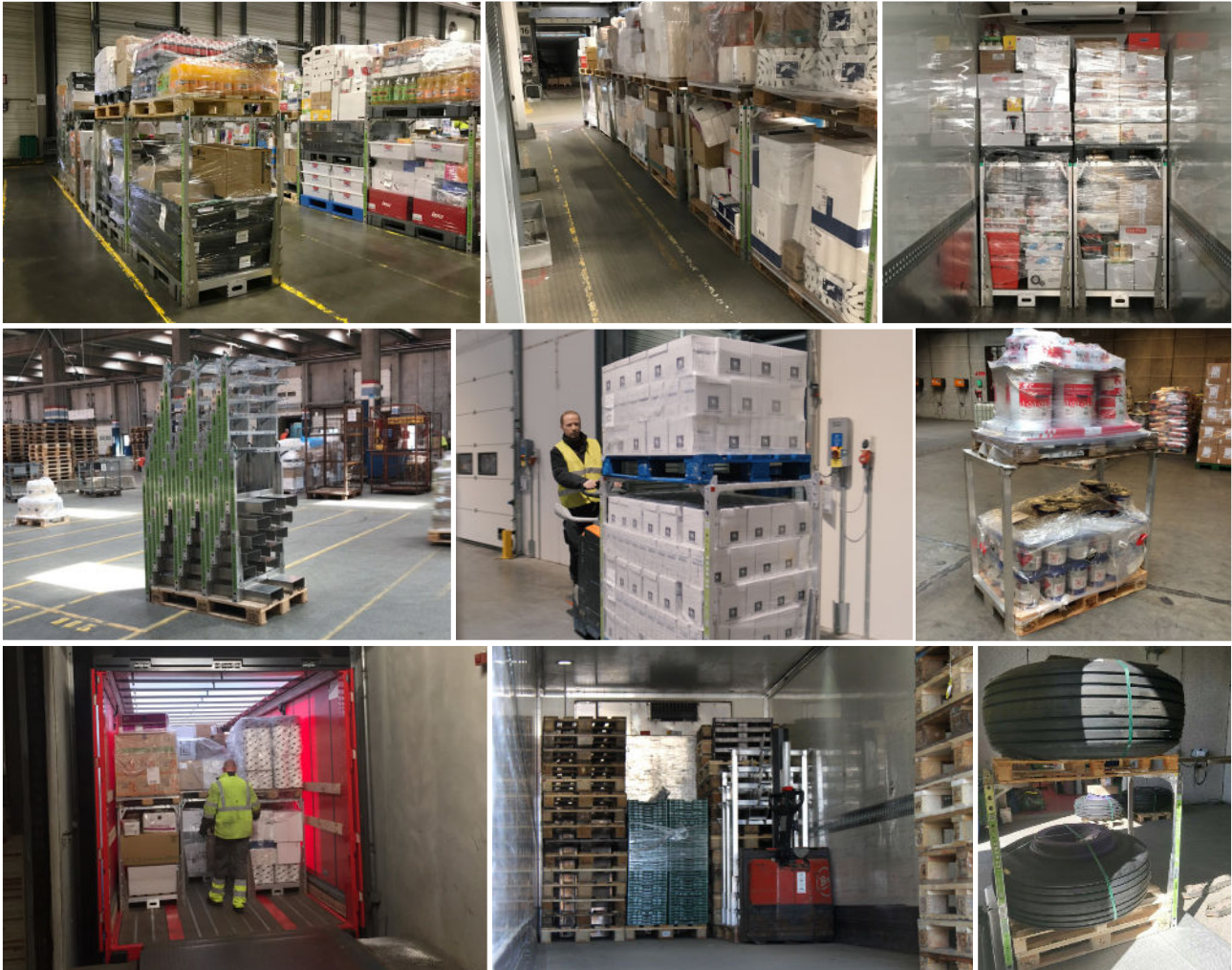
The price

We always offer a set price for the pilot test, so you know the cost before we get started. Price is calculated on the scope of the pilot test and how many SpaceInvader rack sets we set to use.

Duration

The length of the pilot test depends on the scope and the complexity of the operation. We suggest 2-3 months in order to get a good sense of where and how SpaceInvader can create value for your business.

Contact us by calling +45 70 70 72 28 or at hello@spaceinvader.com if you want to learn more.



About SpacInvader

The transport and logistics system SpacInvader is developed by the Danish company SpacInvader, founded in 2015. With its patented design, the system enables the safe, fast, and efficient double-stacking of pallets, thereby optimising capacity utilisation during transportation and in warehouse storage. The system consists of pallet racks in different versions, all produced in aluminium for a sturdy, lightweight product that is easy to recycle. SpacInvader generates value throughout the supply chain through great savings, improved ergonomics and reduced emissions and pollution from transportation.

