

Mangia's Story:

Aeroviaggi S.p.A. was founded in Palermo in 1973 by Antonio Mangia. The company operates in the tourism sector as one of the first Hotel Owners and Operators, directly managing 13 properties between Sicily and Sardinia, the two largest islands in the Mediterranean. In 2019, Marcello Mangia became CEO and President of Aeroviaggi S.p.A. and in July 2021, the company underwent a complete rebranding to become Mangia's. This marked a move into a different market segment and a new era for the company, armed with a fresh perspective but still firmly rooted in traditional values and the high-quality Made in Italy experience.

In 2021, Mangia's signed a partnership with HIP/Blackstone, with the aim of enhancing development projects at Mangia's Resorts and Clubs. From 2022, a series of major renovation projects were launched, starting with the refurbishment of Mangia's Selinunte Resort. 2023 will be an exciting year for Mangia's, not least because the company will celebrate 50 years in business. Three of Mangia's properties will open for the new season as 5-star resorts - Mangia's Torre del Barone Resort and Mangia's Brucoli Resort in Sicily, and Mangia's Santa Teresa Resort in Sardinia - while in February, Mangia's announced a partnership with Marriott International, with Mangia's Brucoli Resort joining the Autograph Collection.

Mangia's offers both Resort and Club accommodation, ideal destinations for guests looking for an authentic Italian *vacanza*. 9 of Mangia's Resorts and Clubs are located in Sicily: Mangia's Brucoli Resort near Syracuse, Mangia's Torre del Barone Resort and Mangia's Selinunte Resort near Agrigento, Mangia's Pollina Resort and Mangia's Himeria Resort close to Cefalù and Palermo, Mangia's Favignana Resort on the island of Favignana, and MClub Cala Regina, MClub Alicudi and MClub Lipari not far from Agrigento. The rest of Mangia's properties are situated in Sardinia, to the north of the island: Mangia's Santa Teresa

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Resort near Santa Reparata, MClub Budoni in Budoni, MClub Marmorata in Santa Teresa Gallura and MClub Del Golfo in Marina di Sorso.

Each of Mangia's Resorts and Clubs maintains its own identity, influenced by the precise area in which it is located and the history, culture and traditions there. In every Resort and Club, however, the flavour of Mangia's is distinctive: impressive structures on large plots of land, surrounded by local vegetation, the magnificent Mediterranean sea and coastline, sandy or rocky beaches, cliffs and coves, plus large open spaces, as well as sports facilities, swimming pools, relaxation areas, spas, bars and restaurants, live entertainment and excursions. These features ensure that Mangia's guests have an exciting yet relaxing tailor-made stay year-on-year.

Human Capital is of the utmost importance to the company, with up to 1500 staff employed during the high season. Investment in staff is a priority for Mangia's as it expands, with the annual Mangia's Academy now in its eighth year, giving employees the opportunity to specialise in their work by following professional training courses taught by experts in the field. Corporate social responsibility, in the form of local investment, can be seen in Mangia's commitment to 70% local hires.

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