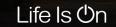


Denmark April 2021

: René. Andersen - rene.andersen@se.com

Schneider Electric





# Schneider Electric provides energy and automation digital solutions for efficiency and sustainability

Key figures for 2020

5% of revenues devoted to R&D

€25.2 billion

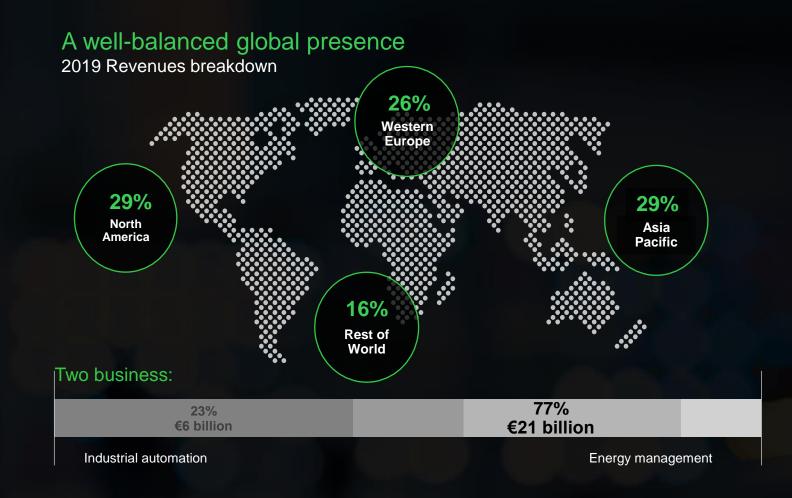
2020 revenues

41%

of revenues in new economies

135,000+

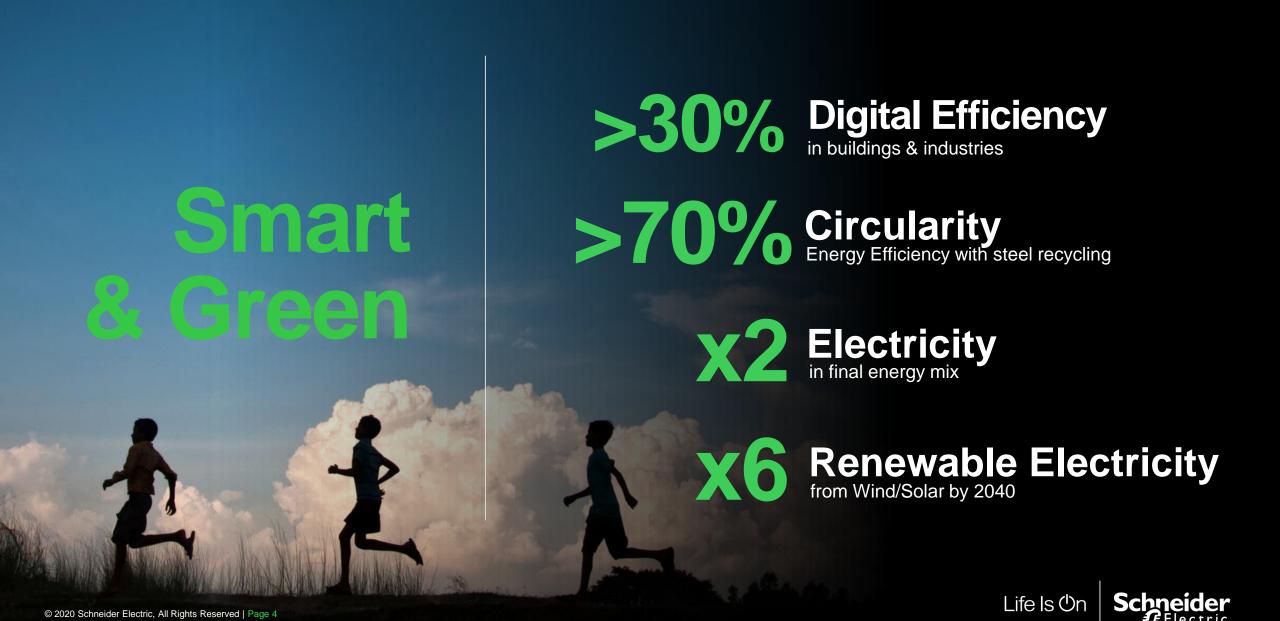
Employees in over 100 countries





## The most local of global companies





# Paris-based company worth €70bn now seen as world's most sustainable company on Global 100 index



▲ Schneider Electric has risen from 29th to No 1 in the Global 100 index of sustainable businesses. Photograph: Charles Platiau/Reuters







COVID-19 has not changed the real priorities

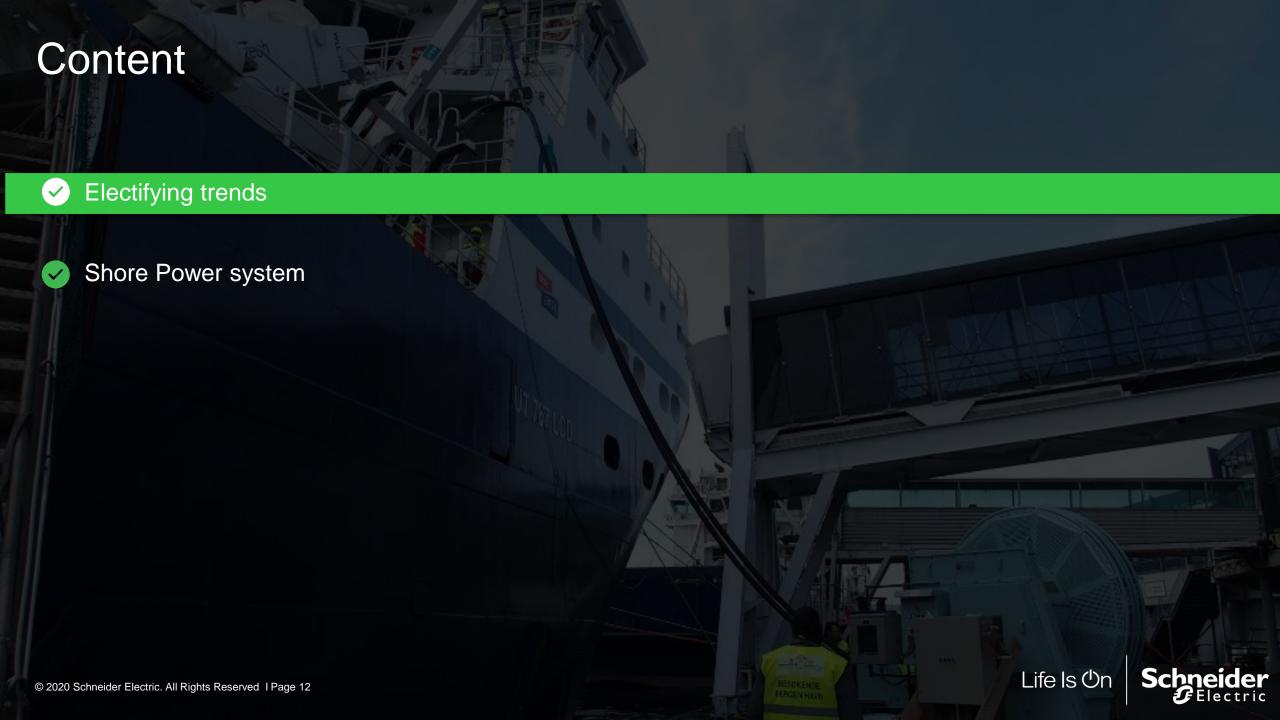


# COVID-19 has not changed the real priorities

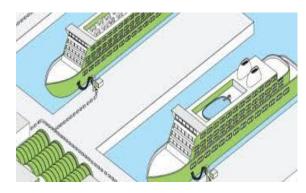


Our purpose is to empower all to make the most of our energy and resources bridging progress and sustainability for all

At Schneider, we call this Life Is Un



# Renewable / E-Mobility / Elektrify



Electrifying port
Shorepower in port + vessels



Windfarms
Increase 60MW until 2030



Electrical Vechicle / charging station



KVV og Heatspumps Electrical kettle

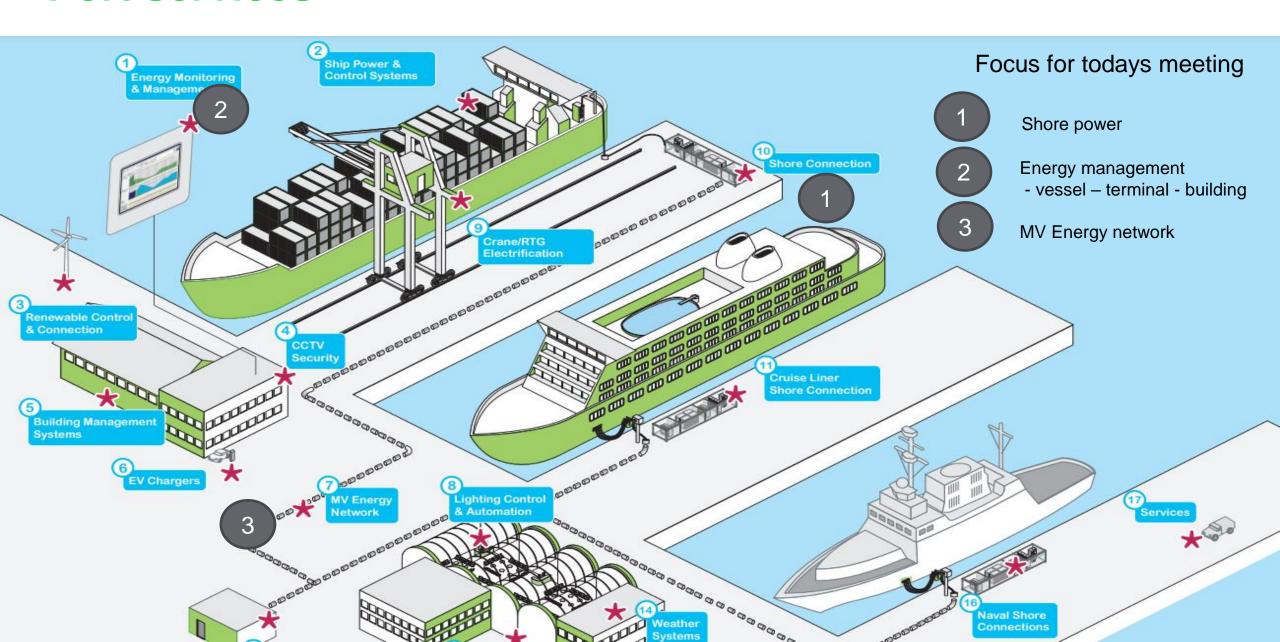


Solar farms 6,2GW to be installed in DK < 2030

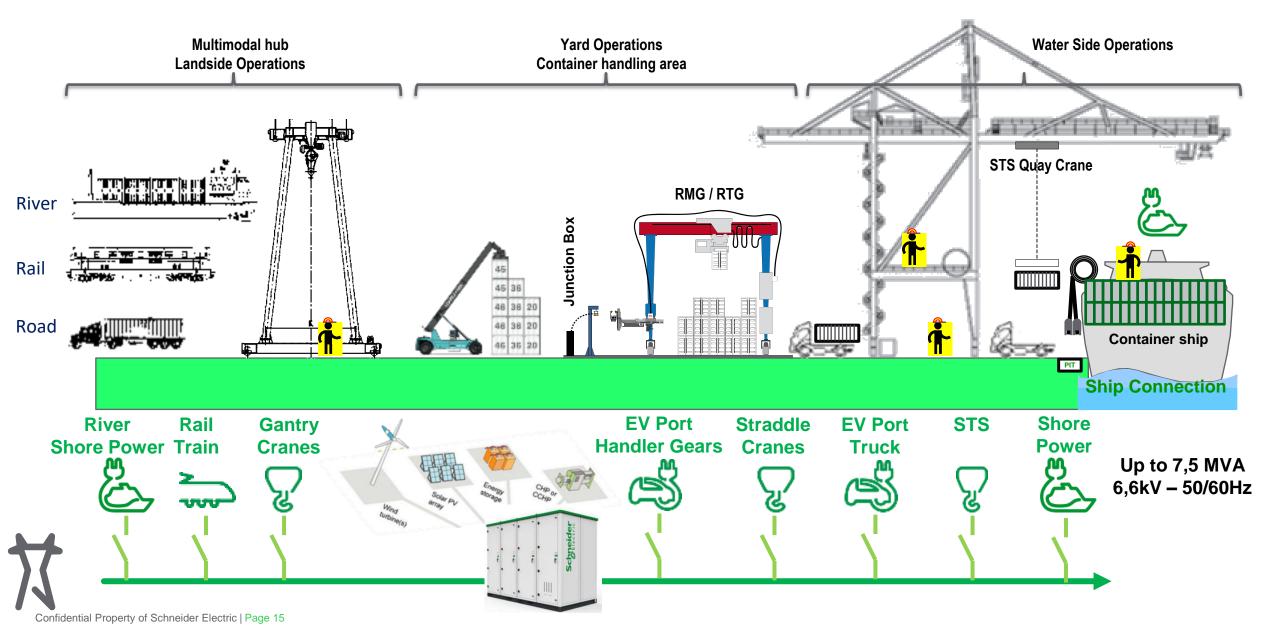


**Utilitites** 

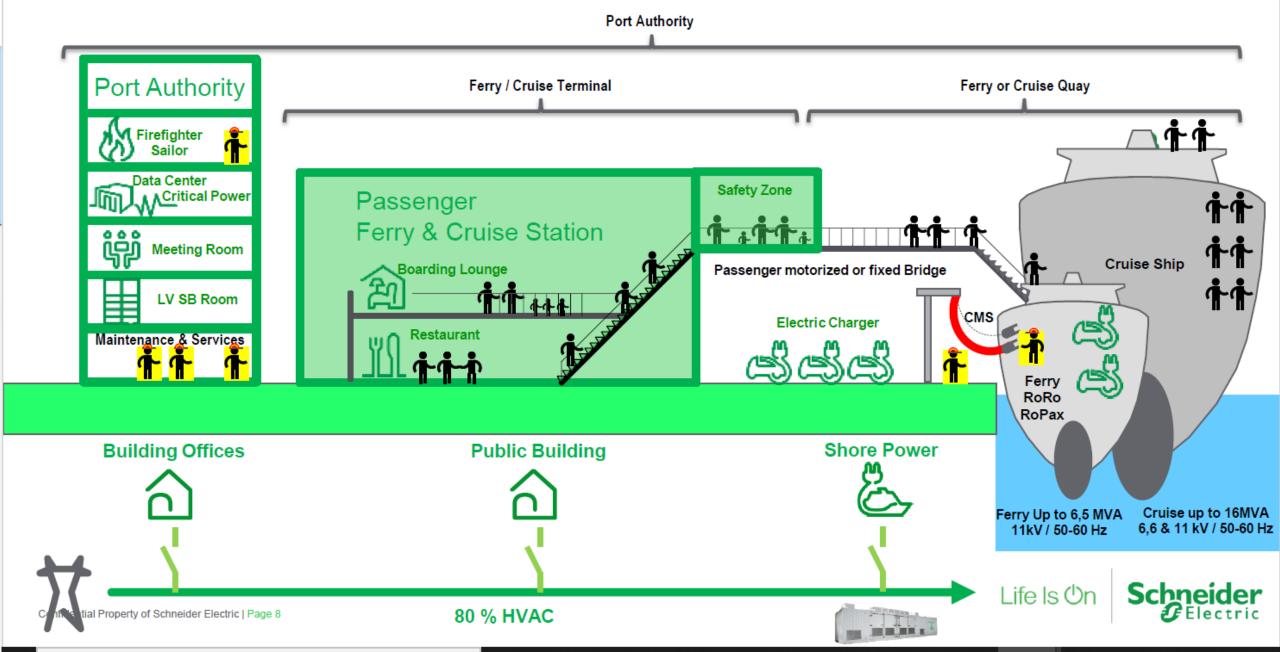
## **Port services**

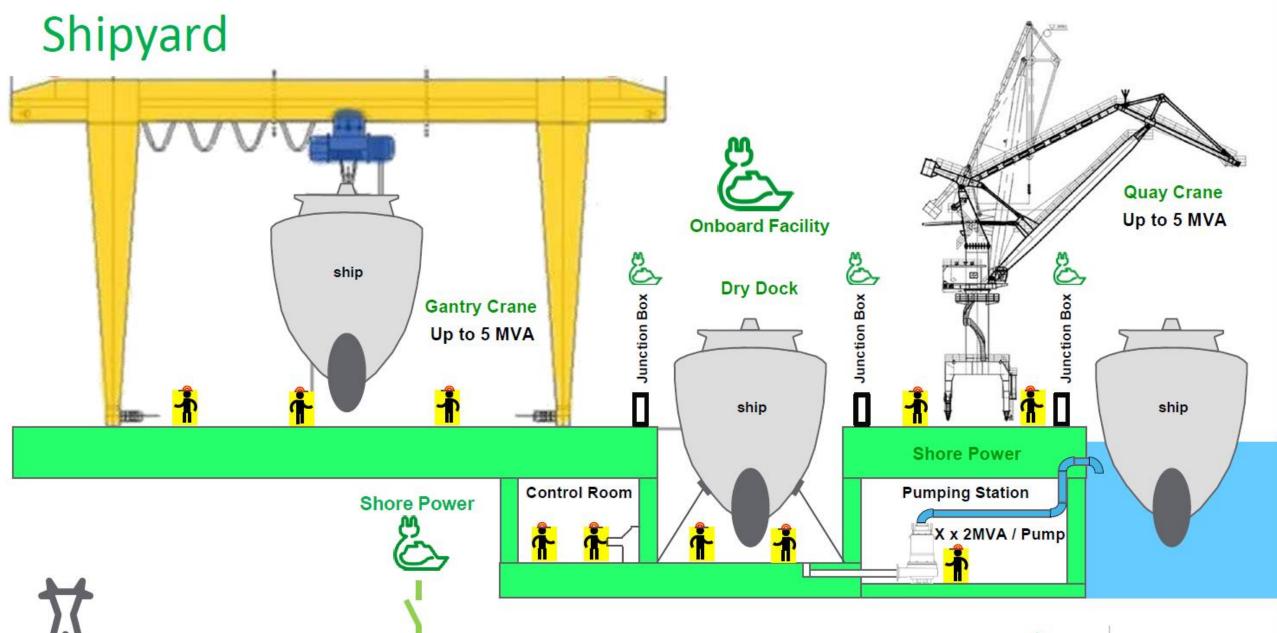


## Container Terminal / Main consumers



# Ferry & Cruise Terminal

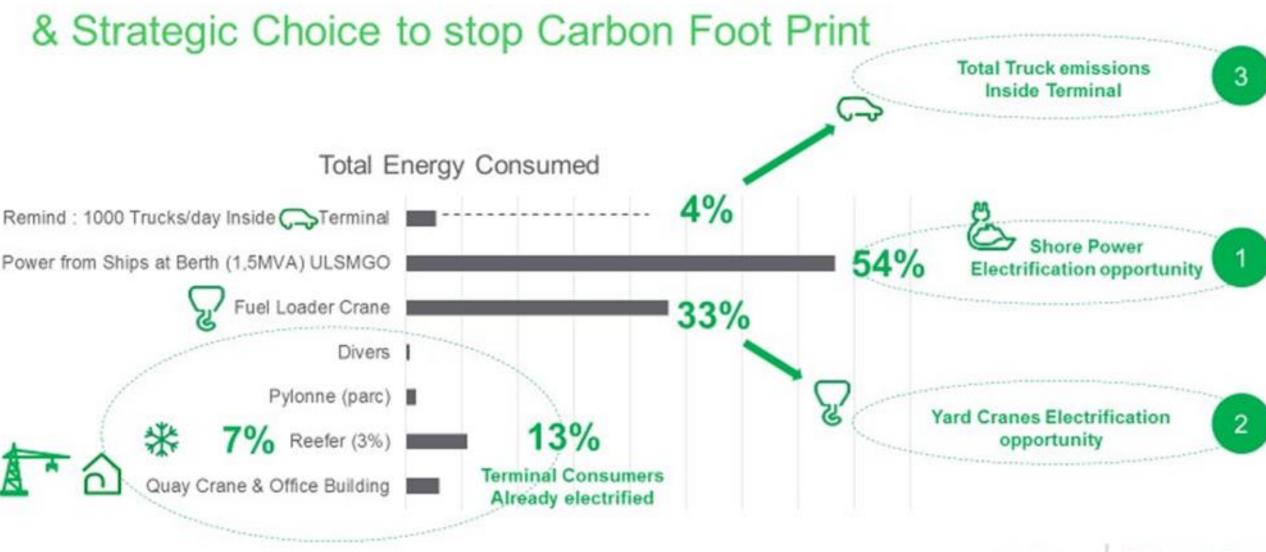




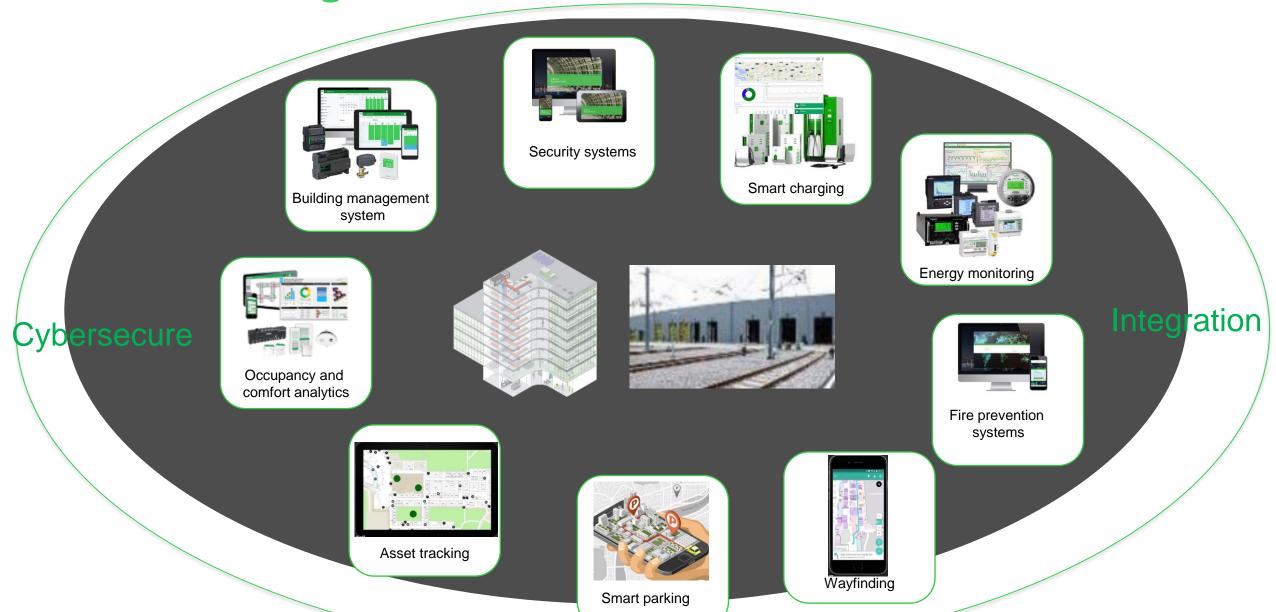




# 773 000 TEU Container Terminal Energy balance



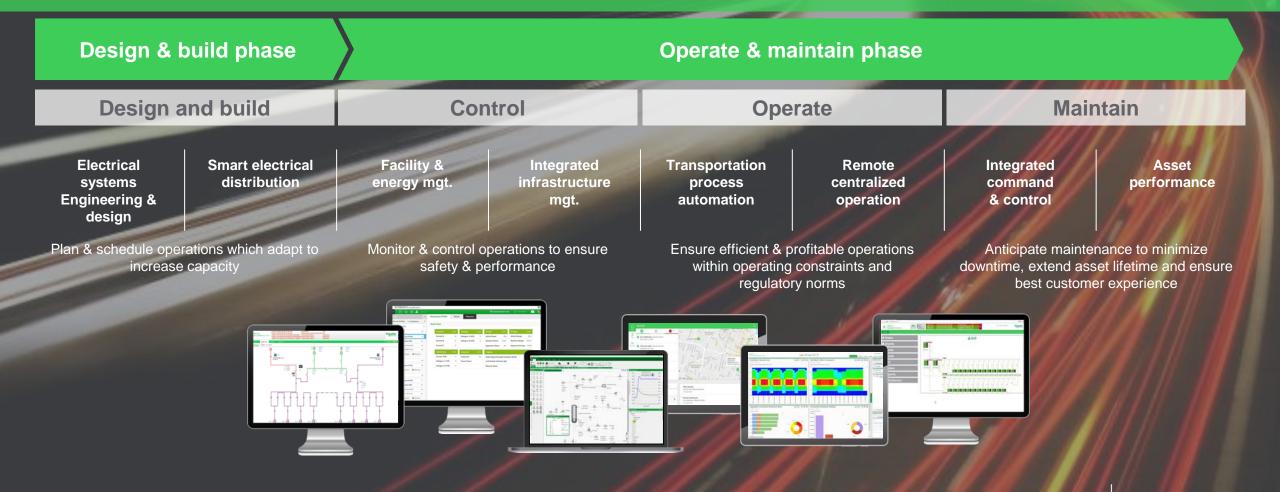
## **Smart buildings & warehouses**



serfriendly

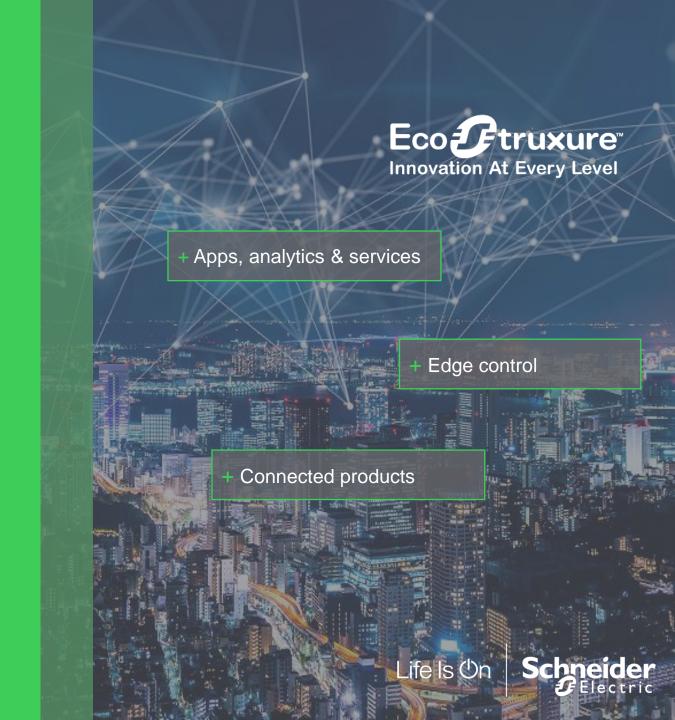


# A digital architecture enables digital transformation along transportation infrastructure value chain



# EcoStruxure<sup>™</sup> for Transportation

- IoT-enabled, open and interoperable architecture that allows country critical mobility infrastructure business to seamlessly connect, collect, analyze, and act on data in real-time, from design to maintenance
- EcoStruxure is THE digital platform that delivers safe, efficient and reliable operations for exceptional customer experience in rail, airports, roads and ports







<sup>\*</sup>The Schneider Electric industrial software business and AVEVA have merged to trade as AVEVA Group plc, a UK listed company. The Schneider Electric and Life is On trademarks are owned by Schneider Electric and are being licensed to AVEVA by Schneider Electric.



## **EcoStruxure for Ports**

Build a collaborative Port environment for **safe**, **efficient**, and **sustainable** operation, for best traveler and trade experience

#### 1. Renewable Energy source integration

Provide local energy to more electrified loads, with renewable energy sources and a microgrid controller to improve energy resilience goal

#### 2. Efficient energy management

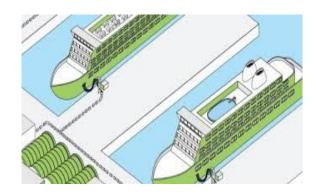
Protect your brand reputation, profitability and activity continuity with reliable and intelligent power distribution

#### 3. Port sustainability actions

Ensure best traveler experience by reducing emission pollution in the port, electrifying loads



# Renewable / E-Mobility / Elektrify



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KVV og Heatspumps Electrical kettle



Solar farms 6,2GW to be installed in DK < 2030



**Utilitites** 

# WBCT Port of Los Angeles | 125kW



### Diesel (current)

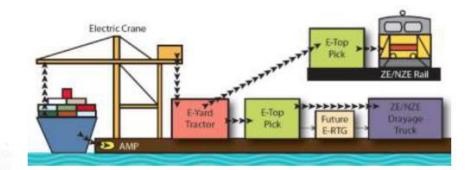


### WAVE



- 12 WAVE 125 kW wireless chargers will be deployed at the Port of Los Angeles
- Ten Class-8 Yard Trucks
- Maintains Same Duty Cycle as Diesel
- Smaller footprint than diesel
- Battery Energy Storage







## Six smart wallmounted chargers sold to Scandlines - Rødby

### Smart Wallbox

En omkostningseffektiv løsning til parkeringsfaciliteter, boligkomplekser og offentlig parkering

- Forbindelse til Ethernet, Wi-Fi og GPRS modem er tilbehør
- Kompatibel med 3. part back end.
   (OCPP 1,5 eller OCPP 1,6)
   (Open Charge Point Protocol)
- RFID kortlæser eller nøgle
- Integreret energimåling
- Energistyring
- Kommunikation via Modbus









## Shore Power Business drivers

Air quality, Energy Efficiency and Climate change



Maritime traffic growth

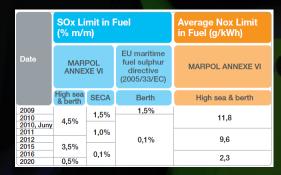


Ship emission,
Dominant source of pollution
in ports and cities



COP 21 impact, Green new Deal for Europe and communities pressure

Political decision to invest in green port infrastructure



2020 new IMO regulation on Low Sulfur fuel at berth



Increase in Low Sulfur fuel price



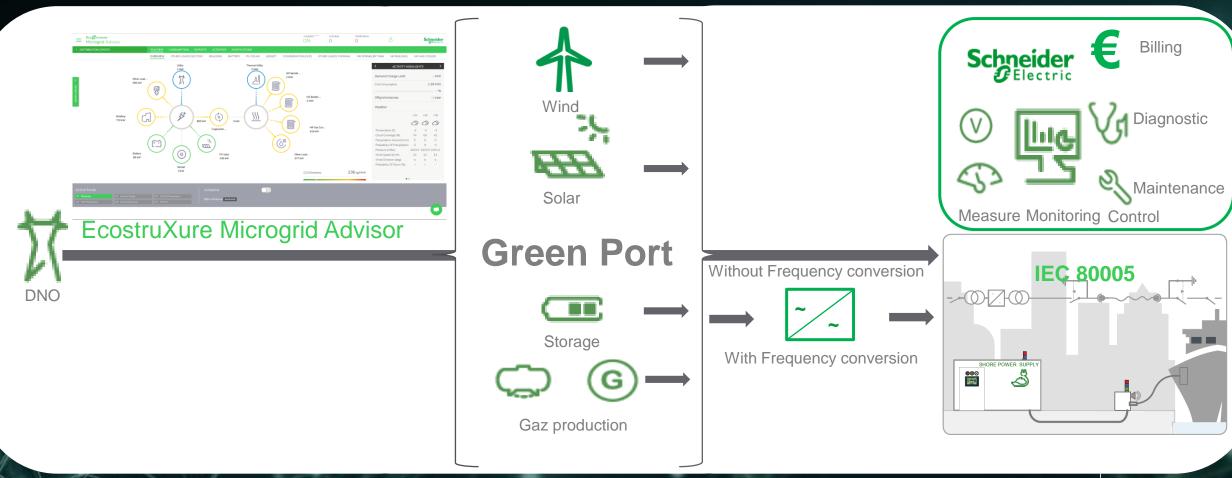
Availability of International Standard for Shore Power



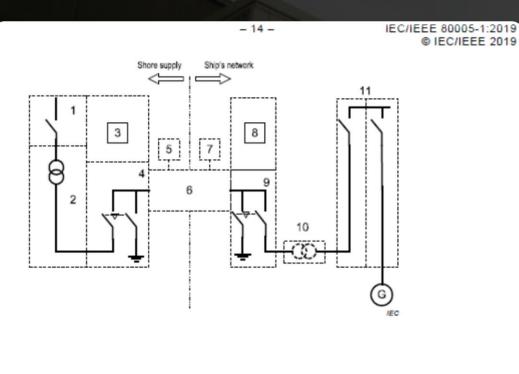


## What is Shore Power system?

A standardized interface to connect ships at berth from local grid to on-board installation A new load integrated into green port infrastructure



## IEC80005-1&3: general requirements



#### Key

- Shore supply system Shore-side transformer
- Shore-side protection relaying
- Shore-side circuit-breaker and earth switch
- Shore-to-ship connection and interface equipment

- On-board protection relaying
- On-board shore connection switchboard
- On-board transformer (where applicable)
- On-board receiving switchboard

#### Figure 1 - Block diagram of a typical described HVSC system arrangement



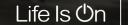
### Shore to ship voltage

#### IEC 80005-1

Type of ship	Max. power	Voltage	Nr. of cables
Cruise ships	20 MVA	6,6 or 11 kV	4
Container ships	7.2 MVA	6,6 kV	2
Ferry, Cargo	6.5 MVA	11 kV	1

#### IEC 80005-3

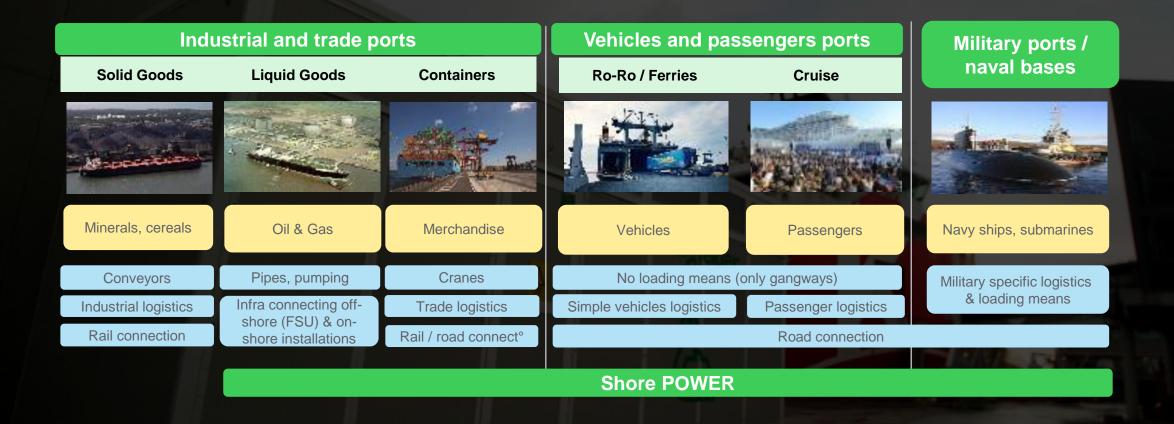
Type of ship	Max. power	Voltage	Nr. of cables
Any	1.5 MVA	690 V	Up to 4
	1 MVA	440 V	Up to 4
	1 MVA	400V	Up to 5





## Schneider Electric has built strong references the last 10 years

## In all ports segments



## ShoreBoX is easy to operate and maintain

