

Help us to help you!

PU Consulting AB Questionnaires for Partners,- How do you want to work?

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- 1 Distribution
- 2 Consulting
- 3 New Development
- 4 Product and sales information (Basic distribution information)

1. Distribution? (Help with sales in Nordic & Baltic countries)

1:1 Warehousing ?

1:2 Service?

1:3 Distribution contract?

1:4 Agency contract?

1:5 No contract?

1:6 Exclusive contract?,(100% PU Consulting AB)

1:7 Non-exclusive contract?

1:8 Do you have existing customers in Nordic & Baltic countries?

1:9 Have you been in contact with customers in Nordic & Baltic countries?

1:10 Will you provide CE labelling and manuals in local language?*

1:11 Will you provide SDS- Safety Data Sheets in local language for chemicals?*

1:12 Will you registrar and pay the costs for chemical registrations and packaging

recycling?*

* PU links to important pages

2. Consulting?

2:1 Marketing research?

2:2 Marketing?(SEO Partner name, Industries, Department, Products Keywords, News & Cases, Newsletters, Social media)

2:3 Special knowledge?

3. New Development?

3:1 Innovation

4. Product and sales information (Basic distribution information)

4:1 Based on sales/year what is your main product?

4:2 To what industries are you selling to today?

4:3 What departments/contacts are the best ones to use?

4:4 If you and your colleagues where to search for your own product on internet, what keywords would you use for the search?