

Q3 2024 Current Trading released

Company Announcement No. 77 – 2024
OrderYOYO A/S

Copenhagen, October 18, 2024

Highlights

Organic business continues to perform strongly. Highly focused strategy solving digital challenges for our Restaurant Partners is reaping rewards

Strong performance in Q3 2024 with September ARR of DKK 304m, growing 19% compared to September 2023 ARR. EBITDA for 9M 2024 of DKK 37m compared to 9M 2023 EBITDA of DKK 17m and a Cash EBITDA for 9M 2024 of DKK 18m compared to 9M 2023 Cash EBITDA loss of DKK (3)m.

Financial Highlights

(DKKm)	Consolidated 9M			Q3		
	2024	2023	(%)	2024	2023	(%)
Annual Recurring Revenue (ARR – Annualized Sept MRR)	304	256	19%	304	256	19%
Net Revenue	226	181	25%	78	65	20%
EBITDA before other extraordinary items	37.3	16.5	125%	14.5	7.5	93%
Cash EBITDA before other extraordinary times	17.6	(3.4)	nm	7.6	1.6	375%
GMV (Annualized September GMV)	2,772	2,438	14%	2,772	2,438	14%

Cash EBITDA defined as EBITDA before other extraordinary items minus capitalized R&D expenditures

- Annualized September ARR of DKK 304m vs. DKK 256m September 2023 corresponding to a growth of 19%
- 9M 2024 Net revenue of DKK 226m vs. DKK 181m in 9M 2023 corresponding to a growth of 25%
- EBITDA before other external costs for 9M 2024 of DKK 37.3m vs. an EBITDA of DKK 16.5m in 9M 2023 corresponding to a growth of 125%
- Cash EBITDA before other external costs for 9M 2024 of DKK 17.6m vs. a Cash EBITDA loss of DKK (3.4)m in 9M 2023 corresponding to an improvement of DKK 21m

Video presentation

The Q3 2024 Report will be presented at an online conference call on 22 October 2024 at 13.00 CET.

Register for the conference call at:

<https://www.inderes.dk/videos/orderyoyo-presentation-q3-2024-trading-update>

For additional information, please contact

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About OrderYOYO

OrderYOYO is the market leading European online ordering, payment, and marketing software solution provider. OrderYOYO's solution is offered as Software-as-a-Service (SaaS) and enables small independent takeaway restaurants to have their own-branded online presence direct to consumers. OrderYOYO helps takeaway restaurants drive online takeaway orders through their own tailored software solution in the individual takeaway restaurant's own brand. We liberate restaurants.