Norwegian-Romanian Chamber of Commerce

Ionuț Eriksen, President



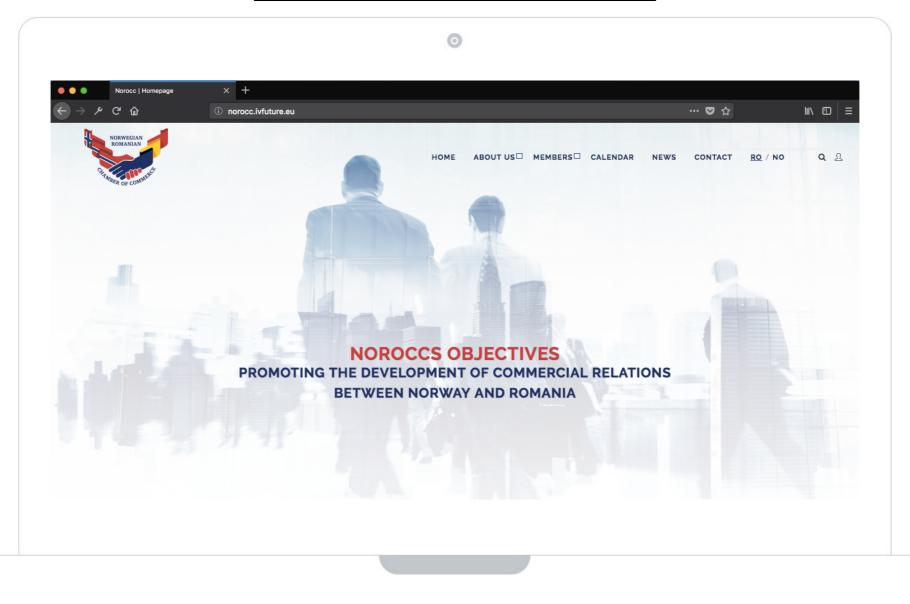
Proud members of EU Chamber of Commerce in Norway





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norocc.no

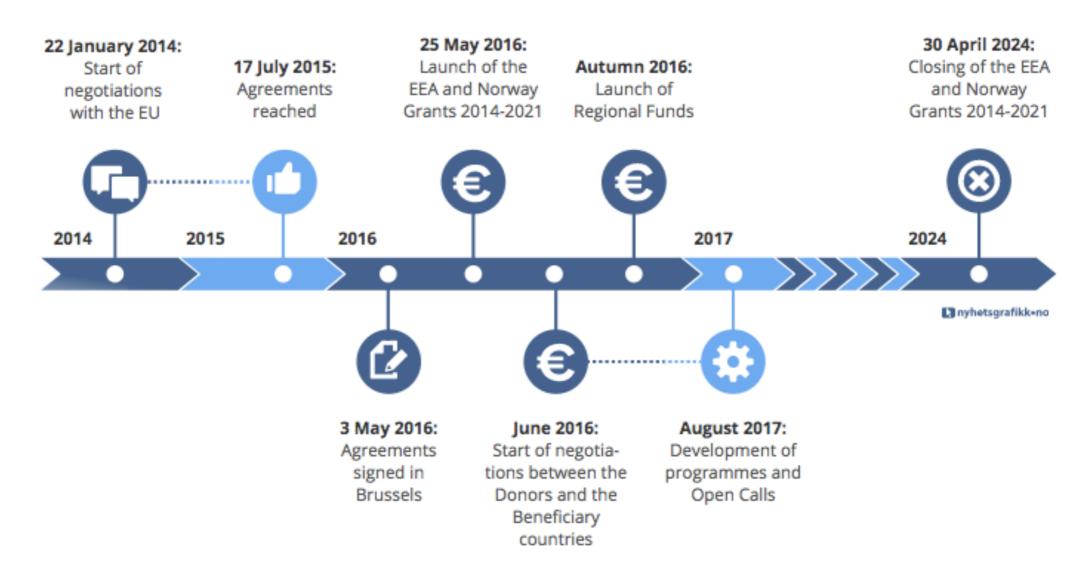




EEA and Norway Grants

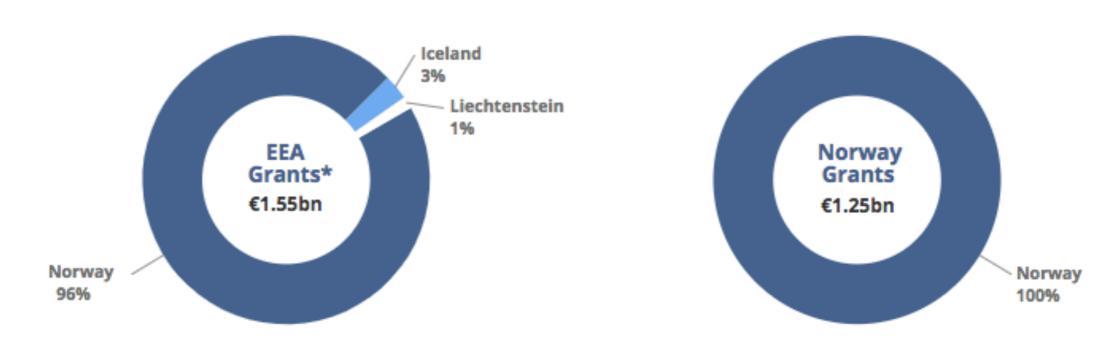
Emanuel Zeiler, VP





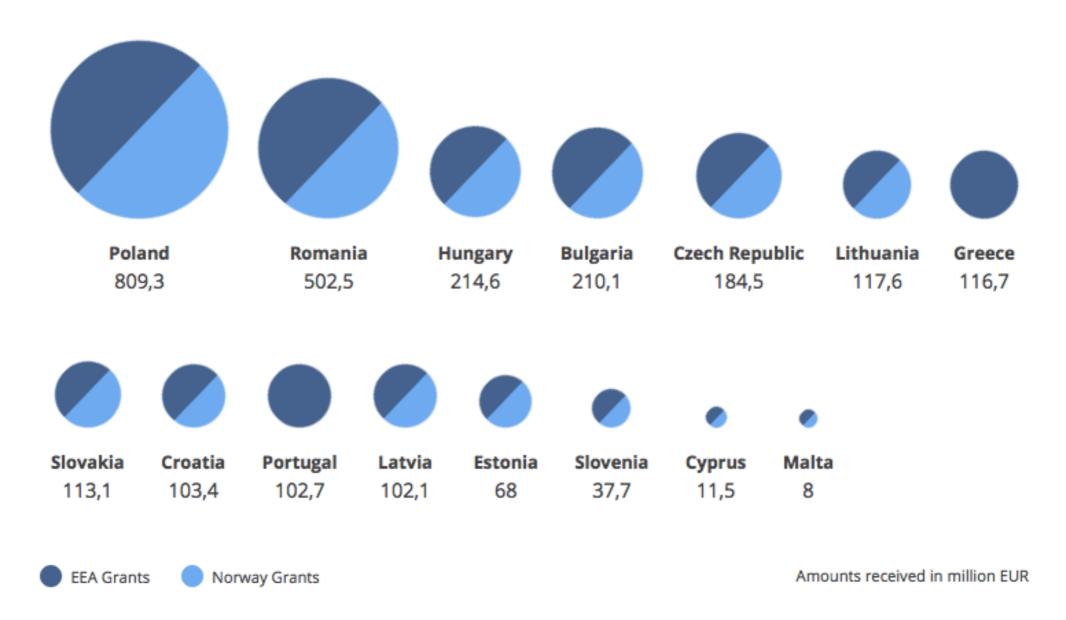
"Working together for a green, competitive and inclusive Europe"





^{*} Contribution based on the Donors' gross domestic products







Reduce economic and social disparities

3 donor countries

15 beneficiary countries

EEA Grants

€1,5 billion financed by Iceland, Liechtenstein and Norway

Norway Grants

€1,3 billion financed by Norway

Romania €502,5 million

EEA Grants: €275.2m Norway Grants: €227.3m





Efforts under the scheme are therefore implemented in close cooperation with Norwegian partners. This gives actors from both the beneficiary countries and Norway international experience and access to useful networks in Europe.

Programmes

Public institutions and government agencies from the beneficiary states and Norway cooperate in the design of the programmes and share knowledge and experience during the implementation stage. Relevant government agencies from Norway include: the Norwegian Environment Agency, the Research Council of Norway, Innovation Norway, and the Norwegian Directorate of Health.

Projects

Private businesses, research groups, municipalities, employee and employer organisations, and NGOs from Norway and the beneficiary countries are encouraged to enter into cooperation to implement joint projects. Projects are awarded funding on the basis of open calls for proposals under the various programmes.

Bilateral funds

The bilateral funds are used to finance initiatives that facilitate cross-border cooperation, such as initiatives to find partners and promote network-building, or efforts relating to conferences, study trips, exchanges, etc.



If you are a company or other eligible entity located in one of our partner countries, you can apply for funding from one of the programs running in your country.

If you are a Norwegian company or other eligible entity, you can receive funding as a project partner to activities taking place in the different countries receiving EEA and Norway Grants.

The company in the Beneficiary States is in the driver's seat.

EEA and Norway Grants can be more than funding. They also include knowledge raising, partner search, counselling, etc. in connection with preparation for participation in the EEA grant schemes or as part of the projects.



How much can my company get in support?

EEA and Norway Grants are subject to state aid rules. This means that the support depends on the type of project (e.g. research/development or investment) and where it is implemented. In general, the level of support for private companies has been around 50 percent, but it may be higher or lower. For Norwegian partners, the support depends on the role of the project. The Norwegian partner will usually get all its costs covered.



Pitfalls and challenges

Some processes take time - Finding a partner or negotiating a contract does not happen -> we can help

The partner from the Donor States may have a different understanding of the project's purpose, content and activities than you

Be prepared for the bureaucracy in some of the donor countries. This may require a lot of administration.



Programmes for Romanian private companies:

- 1. RO Innovation SMEs Growth Romania
- 2. Romania Renewable Energy, Energy Efficiency, Energy Security Programme
- 3. More funding opportunities for private companies under EEA and Norway Grants can be found within research, health, education and environment







RO Innovation - SMEs Growth Romania

RO Innovation - SMEs Growth Romania is a business development programme aiming to increase value creation and sustainable growth in Romanian business sector. The Programme is part of **EEA and Norway Grants 2014-2021** which are financing mechanisms meant to contribute to the reduction of economic and social disparities in the European Economic Area (EEA) and to the strengthening of bilateral relations between the Donor States (Norway, Iceland and Liechtenstein) and the Beneficiary States.

RO Innovation will seek to stimulate and develop long-term business cooperation between the Donor States and Romania based on business development and innovation. The aim is to allocate 75% of the funding to SMEs. Priority will be given to bilateral partnership projects offering added value.

The Fund Operator of the Programme is Innovation Norway, a state-owned company under the Norwegian Ministry of Trade, Industry and Fisheries and the Norwegian County Municipalities.

Programme Budget: EUR 45,000,000 (financing source: Norway Grants and EEA Grants)

Eligible economic sectors: with few limitations, all economic sectors are eligible for the Programme. The limitations are set by the following EU Regulations:

- ✓ Commission Regulation (EU) No.651/2014 (Regional aid, Aid for research and development and innovation, Training aid, Aid for environmental protection);
- ✓ Commission Regulation (EU) No 1407/2013 (de minimis aid).

Grant rate: calculated according to EU regulations on a case by case basis; it may vary from 10% to 50 (70) % depending on the size of the enterprise, project activities and region in Romania where the project is implemented.

Areas of support:

- ✓ Innovative technologies, processes and services
- ✓ Sustainable business development
- ✓ Greening of existing businesses and processes
- ✓ Development and implementation of innovative products and services

Programme components:

- ✓ **Green Industry Innovation** targets initiatives for innovative green technologies, development of innovative products and solutions, greener production processes, more efficient handling of resources and technological systems, material efficiency activities and waste management.
- ✓ ICT Information and Communication Technology supports product/process/service development using ICT component, development of ICT products/process/services.
- ✓ Blue Growth supports development of innovative technologies, processes, solutions, products or services based on blue resources from the Black Sea, inland waters and rivers and coastal areas.
- ✓ Boost to Romanian business sector supports investment and soft measures for start-ups, business modelling, training in fields like Intellectual Property Rights, design, strategic business development etc.







TENTATIVELY	Indicative	Tentative	Deadline for	Grant level	Eligible applicants	Eligible partners
PLANNED CALLS (as per	budget (EUR)	opening day	project/request submission			
November 2017)	(LON)		3451111331011			
Fund for Bilateral	50,000	28 July 2017	Until the budget is	Lump sum of EUR	SMEs and large enterprises, with more	
Relations - Call for		(opened)	exhausted, but no	1,200/1,500/1,000	than 75% private ownership, and NGOs,	
Travel Support			later than	per entity	established as a legal person in Romania	
			31 March 2018		All types of entities, legally established in	
					Norway, Iceland or Liechtenstein	
Individual Project	33,550,000	March 2018	June 2018	EUR 200,000 -	SMEs and large enterprises, with more	All types of entities,
Scheme - Call for				EUR 2,000,000	than 75% private ownership established as	legally established in
project proposals for				Per awarded	a legal person in Romania	Norway, Iceland or
Green Industry				project		Liechtenstein:
Innovation, ICT and						
Blue Growth						-enterprises
Small Grants Scheme -	6,000,000	March 2018	June 2018	EUR 50,000 -	For Green Industry Innovation: SMEs	-NGOs
Call for project				EUR 200,000	and NGOs, established as a legal	-universities
proposals for Green				Per awarded	person in Romania	-public institutions
Industry Innovation,				project	5 107 101 0 11 0145	
ICT and Blue Growth					For ICT and Blue Growth: SMEs,	
					established as a legal person in Romania	
Small Grants Scheme	2,000,000	April 2019	June 2019	EUR 20,000 –	SMEs and NGOs established as a	
– Call for project				EUR 200,000		
proposals – Boost to				Per awarded	,	
Romanian business				project		
sector						

Please note that this fact sheet has only informative purposes. Changes may occur in the following period as regards the calendar of the planned Calls for Project Proposals.

All funding conditions (including eligibility) will be available on our Programme website, when the Calls for proposals are officially opened. Please consult the web site on regular basis http://www.innovasjonnorge.no/roinnovation

Last update on 16.01.2018, Innovation Norway



Romania - Renewable Energy, Energy Efficiency, Energy Security Programme

Programme objective: Less carbon intensive energy and increased security of supply

Fund Operator: Innovation Norway

Programme budget: € 62,826,500

Beneficiary State Programme Partners:

- 1. Ministry of Energy
- 2. Ministry of Environment, Waters and Forests

Donor Programme Partners:

- 1. Norwegian Water Resources and Energy Directorate (NVE)
- 2. National Energy Authority (OS)



Romania - Renewable Energy, Energy Efficiency, Energy Security Programme

Areas of support:

- Energy efficiency in production, distribution and/or end use
- Renewable energy production and/or distribution
- Recovery of energy from waste or hazardous waste
- Energy security
- Renewable energy policies in all relevant sectors
- Energy markets

Programme area specifics:

- Programmes targeting greenhouse gas reductions and/or avoidance through energy efficiency
 measures shall deliver considerable reductions at a reasonable cost; a maximum of 150 EUR grant
 per tonne CO2 equivalent per year reduced/ avoided should be aimed for;
- Priority shall be given to bilateral partnerships offering added value.



More funding opportunities for private companies

Research - https://eeagrants.org/Results-data/
https://eeagrants.org/Results-data/
https://eeagrants.org/Results-data/
https://eeagrants.org/Results-data/
https://eeagrants.org/Results-data/
https://eeagrants.org/Results-data/
https://eeagrants-documents/Guidelines-mandates-and-Norway-Grants-2014-2021/
Guideline-for-Research-Programmes2
https://eeagrants-data/

Health - http://www.eeagrants.ro/en/public-health-initiatives

Environment - <u>http://www.eeagrants.ro/en/renewable-energy</u>



New sessions open for Travel support

Entities defined as eligible applicants and partners in the specific programme can receive travel support. In all programmes entities from the country where the programme is implemented and from Norway. In many programmes also entities from Iceland and Liechtenstein.

A company can get travel support more than once, but not for visiting the same potential project partner.

The travel support will usually be given as a lump sum that could vary under the different programmes. The indicative amount would be **EUR 1,000 – 1,500**.



Thank you!

feel free to visit norocc.no



Further reading

The Blue Book - https://www.regjeringen.no/ contentassets/ 2c56865287ab4d04ad4ec76c3772d1d1/blabokafullstendig.pdf

eeagrants.org

http://www.innovasjonnorge.no/en/start-page/our-offices/europe/romania1/

