



We love infrastructure

Investment Teaser
September 2021



INVESTMENT OPPORTUNITY

NEX – an enticing investment opportunity in the digitization of infrastructure projects

Company Profile

NEX stands for **efficient streamlining** of planning and land protection of large-scale infrastructure projects and integrates **all four phases** of infrastructure projects in the long term.

Investment Highlights

- **Highly experienced management team** with an already successful civil engineering company
- Highly scalable
- Reliable and **recurring revenue**
- Existing, loyal premium customer base
- High untapped market potential with **strong growth**

Financing Round 2021

After completion of the MVP, NEX requires **EUR 1.5 million** in the next step for a rapid market development of the power grid planning segment in Germany over **the next 18 months**. With a break-even in year 3 after financing, NEX is thus aiming for **strong and profitable growth**.

Status Quo and Roadmap

Phase 1

Pilot MVP

Phase 2

Market penetration of the power grid planning sector in Germany

Phase 3

Market penetration of additional verticals in Germany (gas network, heating network, roads, etc.)

Phase 4

Internationalization

2019

2022

2023

2024

THE MARKET

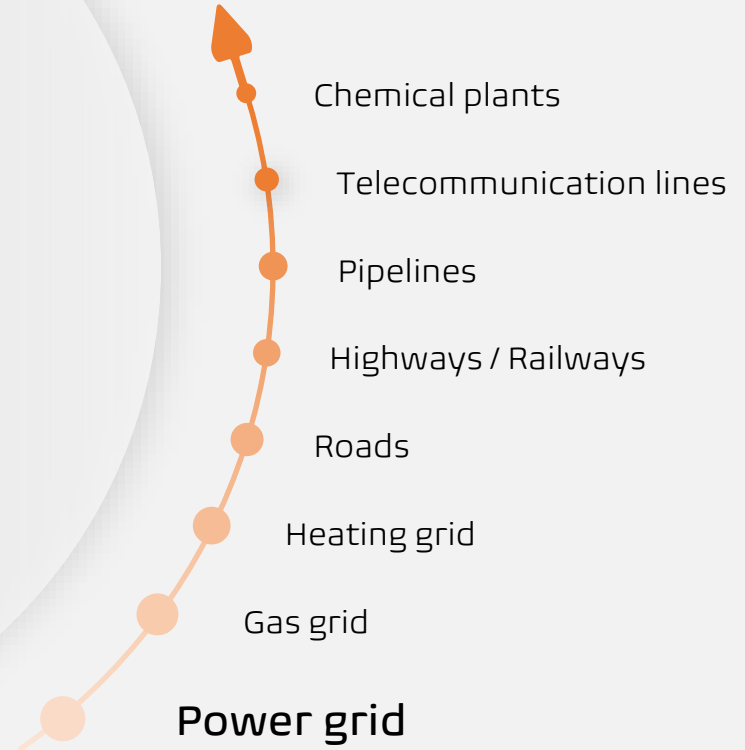
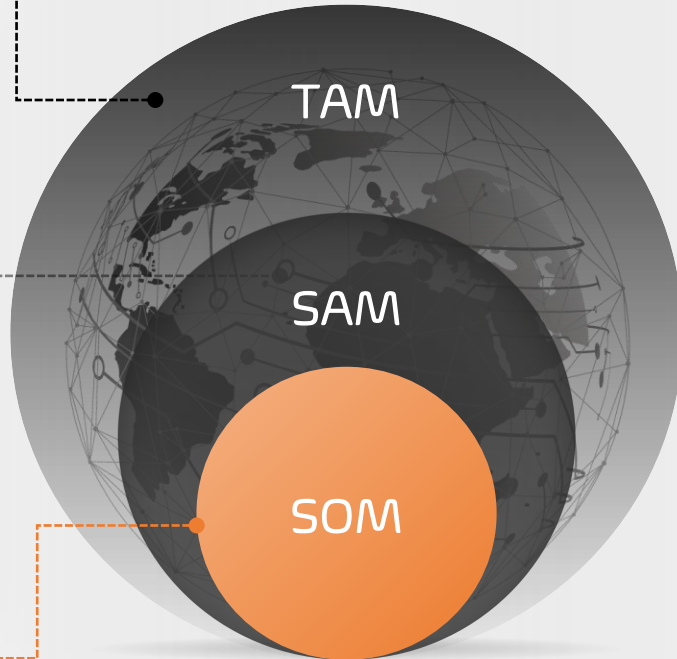
The global market for infrastructure planning offers enormous potential and is still far behind in digitalization

> NEX holds a unique position in the market: Many years of experience, an excellent data basis for AI and access to customers in a market with unusually high entry barriers

The Global Market 2020
1.2+ trillion EUR
 Infrastructure planning

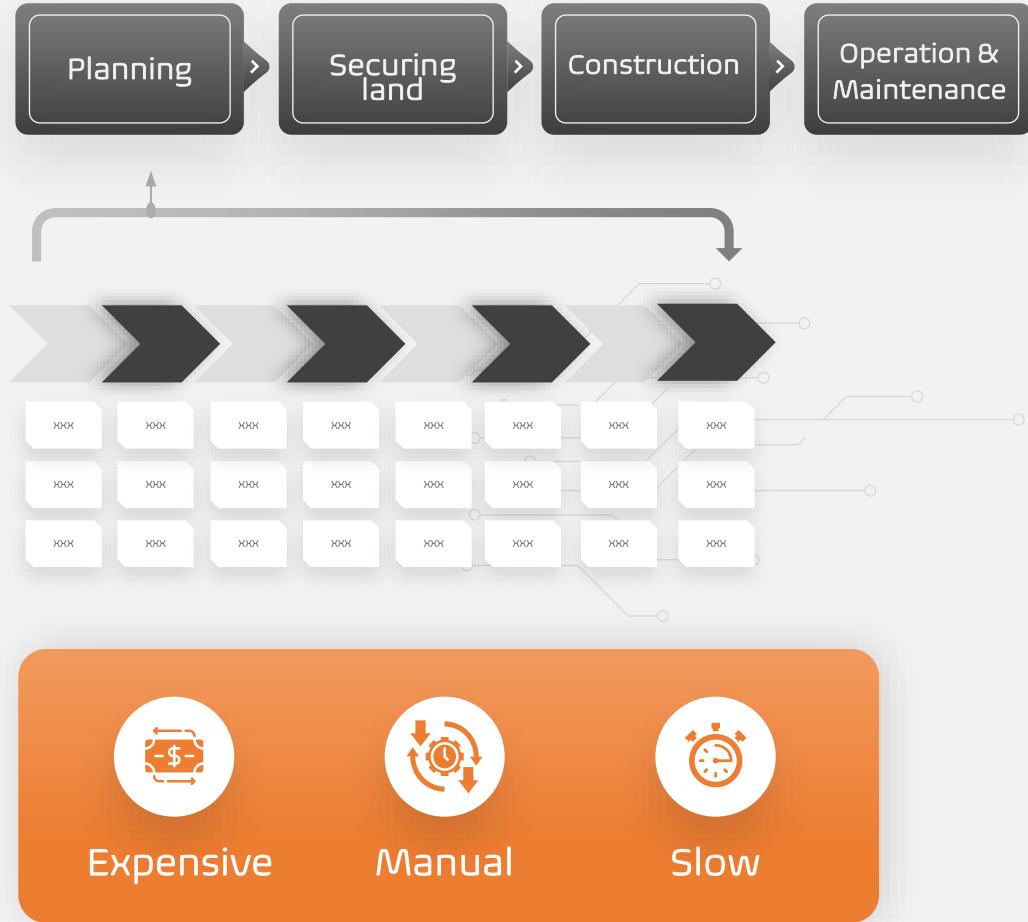
The European Market 2020
500+ billion EUR
 Infrastructure planning

Power Grid Planning Segment
4 billion EUR



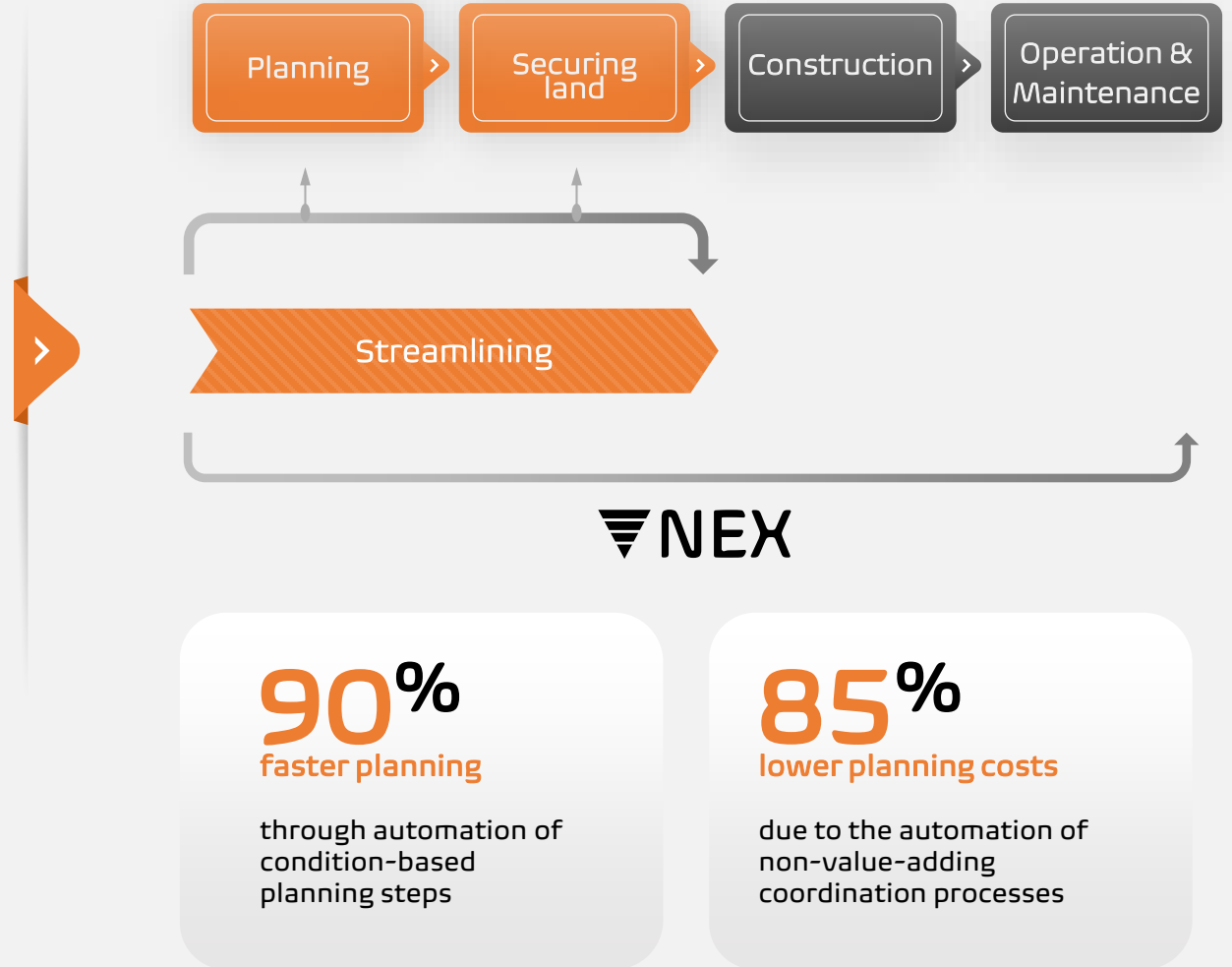
STATUS QUO

Redundant bureaucracy: Current construction planning processes are manual, slow and expensive



THE SOLUTION

NEX sets the stage for efficient streamlining of planning and land protection of large-scale infrastructure projects and integrates all four phases of infrastructure projects in the long term



THE PLATFORM

Planning, analysis, exchange, cooperation with all partners and documentation: NEX unites project participants in all project phases



Planning

AI-based, user-friendly planning process



Analysis

Uniform and up-to-date data



Exchange and cooperation

Exchange and control of all project participants



Documentation

Automated creation of documents and legally compliant documentation

THE BUSINESS MODEL

As a smart SaaS solution, NEX benefits from three complementary revenue streams that combine project specific flexibility with stable and recurring revenues

Planning service



User access



Secure data port (KRITIS)






Intrigued? Let's get in touch!

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