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Welcome to the 2023 – 2024 Membership Directory of the North Dakota Petroleum Marketers Association. We hope you will find the information to be of value.

NDPMA distributes this directory to members only. We do not distribute this directory to non-member businesses or organizations for their soliciting needs. We request that NDPMA members treat this directory as confidential and use it to further enhance the benefits of being a member of NDPMA.

Even though we have exercised extreme care in the preparation of this directory, we realize that some additions or corrections may become necessary. If so, we ask that you call these changes to our attention.

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Mike Rud - President Mary Nagel – Executive Administrator

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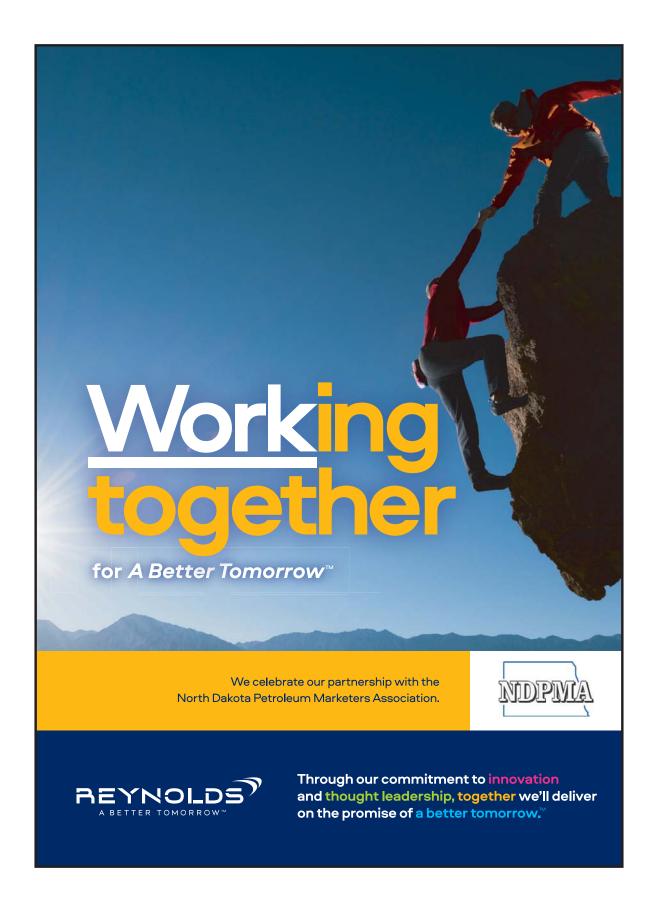
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Chairman's Welcome



A s Chairman of the NDPMA board, it is my pleasure to welcome our fellow marketers and vendors to the 2023 NDPMA convention!

I would like to start by thanking our members and vendors partners for continuing to be apart of such a driven and influential organization! As our memberships decline, our board members strive to continue to help advocate, fight and work for our industry. As a board, I feel we need to do a better job of explaining the work we do as an organization to put a value on your membership dollars. These aren't paid positions, they are positions held because we have the drive and passion to be in this business. We want to help, in any way we can, to assist all marketers to be in better positions in their businesses by advocating to government agencies and policy makers. We work together to educate our governmental agencies and policy makers to tell them about what does and does not work for our industry.

NDPMA has been battling a number of key issues on your behalf in the past few months. Your Association was successful in getting Senator Cramer to take the lead on a letter opposing the EPA's proposed rule to require gasoline vapor recovery systems at all bulk plants and on all bulk trucks. This letter has received bi-partisan support from Cramer's colleagues in Washington, DC. Defeating this proposed rule will save many marketers like yourselves thousands of dollars.

NDPMA continues to be front and center on the Credit Card Competition Act. As we talked about in the past, this bill would just add another processing platform for retailers, creating some competition for Visa/Mastercard when it comes to transaction fees. Passage of this language in Congress would save ND retailers and consumers well over \$40 Million in fees annually.

NDPMA went to work to save and preserve Priority Ag Liens, which has allowed ag suppliers to get priority over bank liens, allowing fuel suppliers to get paid before banks in the event of bankruptcy. This saved one NDPMA member thousands of dollars in losses. Think of the amount of money it has meant to all ND petroleum marketers.

Working directly with regulators on a state and national level to reduce costs for UST rules and regulations (if not for EMA/NDPMA, the initial proposed EPA rules would have cost each site thousands more a year in compliance costs, and mandated many sites to upgrade or close). And lastly, the tank fund of North Dakota would not exist if not for NDPMA. If marketers had to seek to private insurance for their underground tank systems (1 million dollars of pollution liability insurance as required by EPA), the costs would be astronomical!

These are just a few great examples of the work the association does. We need your help, and we need your membership dollars to keep fighting the good fight! We need your personal PAC donations to support those who support us. We want you to be a part of the group that keeps fighting to keep you in business. As Challenges in our industry continue to increase, I would like to encourage you all to get involved. You cannot afford to "let the other guy do it".

I am confident that this convention will be a time of mutual encouragement and collaboration, and that everyone attending will come away with a renewed vigor with fresh ideas to bring back to their businesses.

Enjoy the show!

Deanne Svaleson, NDPMA Chairman Fargo Stopping Center & Schatz Crossroads

The NDPMA Association is Born

NORTH DAKOTA PETROLEUM DEALERS and JOBBERS

A Division of NORTH DAKOTA RETAIL ASSOCIATION



1025 North 3rd Street • P.O. Box 1956 Bismarck, ND 58502

Telephone 223-3370



December 22, 1989

Mr. e

Dear E,

Thank you so very much for attending the organizational Board of Directors meeting of the North Dakota Petroleum Marketers Association.

I feel that you accomplished much at this first meeting. The Association is born, it is alive, and it will accomplish much during its lifetime. You are a significant part of that new life

I am enclosing several items for your review. One is a copy of minutes taken during the organizational meeting. If there should be changes or additions made, please note them so it can be accomplished at the next Board meeting.

I am also enclosing a copy of several sets of bylaws.
One set is the bylaws adopted by the C-store Association about layears ago. I think these bylaws could be adaptable to the NDPMA with a few changes in wording, description, etc. I will try to review the enclosed bylaws to suggest new wording in pertinent places.

The other set of bylaws is for reference. It is a standard set of bylaws that reflects simply an example of what association bylaws could contain. Certainly any wording or text in the sample bylaws could be included in the NDPMA bylaws.

I am also enclosing a copy of an insurance application for pollution liability insurance offered by the Agricultural Excess and Surplus Insurance Co. in Cincinnati, Ohio. These were the forms that Dick Froelich had available at the recent meeting. We expect to have more information about this company in the near future that we can share with you.

Again, NDPMA is off to a good start. Let's keep the momentum in our favor. Thanks for your participation. You do make the difference.

Best Wishes,

Arthur W. Wheeler President

AWW/td

NDPMA Hall of Fame - Lifetime Service Award

2010



Duane Mutch

2010



Arthur Wheeler

2010



Richard Froelich

2011



Ed Uhlich

2011



Art Perdue

2012



Danny Schatz

2012



George Gottbreht

2012



Dennis Krueger

2013



Loren Dusterhoft

2014



Merle Zander

2022



David Froelich

2022



Paul Goulding





Public Relations

Legislation & Representation

The primary purpose of a trade association is lobbying on behalf of its members. The association provides a unified voice – strengthened by its number of members. NDPMA is your "watchdog" in North Dakota and Washington, D.C., protecting you against legislation that could cost you thousands of dollars in lost revenue. We keep our members informed of legislative issues and, with their input, represent and promote the best interests of the industry.



The Energy Marketers of America (EMA) is a federation of 48 state and regional trade associations representing marketers throughout the United States.



Mike Rud – President

EmPower ND Commission Member

ND Lottery Advisory Commission

Executive Director, ND Propane Gas

Association

EMA Executive Committee

Bismarck State College

Management Sector Business and
Industry Leadership Team

Co-Chair, Hunting Works for ND

As an active member of NDPMA, you are automatically affiliated with EMA. NDPMA also maintains a close working relationship with the National Association of Convenience Stores (NACS).

Quarterly Newsletter

NDPMA publishes a quarterly newsletter to keep you informed of association activities, government regulations and current news in your industry.

Legislative Update

During the Legislative Session, the association provides a weekly update of bills that may affect marketers. Petroleum members input is solicited to determine the association's position on legislative issues.





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If you are not at the table, you might wind up on the menu.

The 68th ND Legislative Assembly was another very good year for ND Businesses. Thanks to your support and the work of the Association office and its members, the retail business sectors in ND will continue to operate in a very favorable economic climate moving into the next biennium. Your VOICES WERE HEARD!



I caught up with the North Dakota Petroleum Marketers in DC today. We are working to address the shortage of CDL drivers in the state to help get our goods to market.



NDPMA meets with Congressman Armstrong



NDPMA meets with Senator Hoeven



NDRA/NDPMA President Mike Rud and NDRA Vice-Chairman Jennifer Wilson present Congressman Kelly Armstrong with an award for his strong support of the retail community.

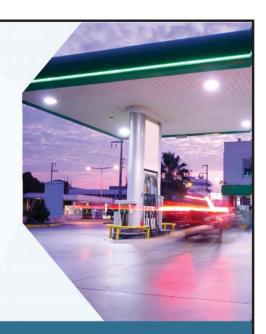


ND Attorney General Drew Wrigley updates the NDRA and NDPMA Board of Directors



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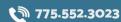
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NDPMA History & Mission

What is NDPMA?

The North Dakota Petroleum Dealers and Jobbers were organized in the mid 1950's by a group of petroleum marketers who realized there is strength in one collective voice. This small but enthusiastic group grew is size and influence. In 1989, this group of pioneers was reorganized and became known as the North Dakota Petroleum Marketers Association.

Today, NDPMA represents over 400 petroleum marketers and associate members. This list includes bulk oil jobbers, service station dealers, convenience stores and truck stops. The associate members play a vital role in providing marketers with the tools and resources needed to succeed in this ever-changing industry. A majority of NPDMA members are small business owners working to boost the state's economy by providing over 10,000 jobs for area residents.

Mission Statement

Provide a sustainable environment for legislative & regulatory advocacy, education, networking and member services for our industries.

Strategic Goals

- Represent and promote the best interests of the industries
- Improve the business climate in the state
- Lobbying on behalf of NDRA and NDPMA members
- Monitor legislative and regulatory activity on the state and national level
- Protect members against legislation that could cost businesses thousands of dollars
- Provide training and education to members

Insurance Partnership

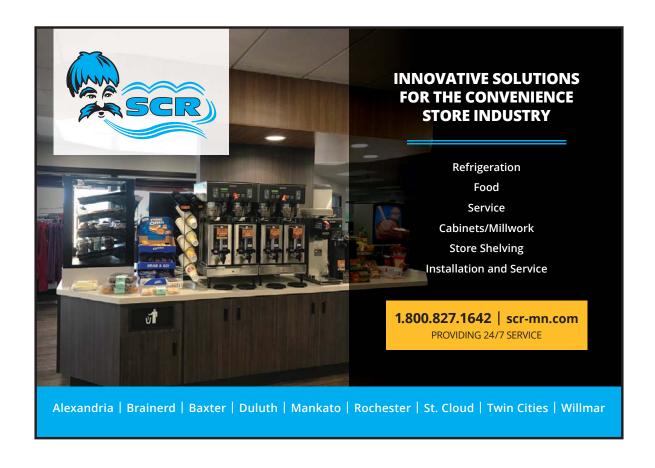


Card Processing Partnership Card Processing Partnership





Mary Nagel
Executive Administrator





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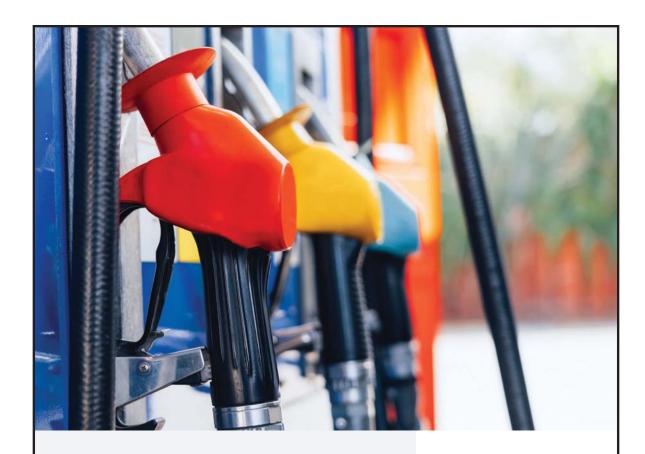
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Jason Boe

307-266-0497

jason.boe@truecos.com

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Brennan.gorder@truecos.com

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ND Propane Gas Association 2024 Tentative Employee Propane Training Schedule

Basic Principles & Practices Book 1
Bobtail Delivery Operations Book 2.2
Basic Principles & Practices Book 1 Bobtail Delivery Operations Book 2.2 DOT Hazardous Material
Plant Operations Book 3
Office Personnel – Customer Service Representative
Dispensing Propane Safely – Cylinder Filling
Basic & Delivery Refresher Training
Designing & Installing Exterior Vapor Distribution Systems Book 4.1
Basic Principles & Practices Book 1
Bobtail Delivery Operations Book 2.2
DOT Hazardous Material
Placing Vapor Distribution Systems / Appliances into Operation Book 4.2

www.ndpropane.org/safety-and-training/featured-training/

Basic Principles & Practices Book 1

Basic & Bobtail Refresher

Bobtail Delivery Operations Book 2.2



Oct 14-15

Oct 16-17

Oct 18

North Dakota Petroleum Marketers Association

1014 E Central Avenue Bismarck, ND 58501

Representing:

Bulk Oil Jobbers Convenience Stores Service Stations Truck Stops Associates



Telephone 701-223-3370 Fax 701-223-5004

www.ndpetroleum.org

Application for Membership

Owner/Manager	
Company Name	
Address	
City, State, Zip	
relephone	

Membership Investment for July 1, 2023 through June 30, 2024 \$_____

Determine investment amount from dues schedule below.

Please mail remittance to: NDPMA

PO BOX 1956

BISMARCK, ND 58502-1956

NDPMA marketer membership is based on totals of both taxable and non-taxable gallons sold.

Total Gallons	Dues	
1 Million or less	\$450	25% of dues amount is lobbying expense
1-3 Million	\$800	and not deductible for tax purposes.
3-5 Million	\$1,025	
5-10 Million	\$1,500	
10-25 Million	\$2,200	
25-50 Million	\$3,575	
50-100 Million	\$4,400	
Over 100 Million	\$5,500	

\$400.00 Associate Vendor Membership + \$100 to include logo on associate web page

\$1,000.00 Refiner Membership



NDPMA / NDRA PAC Golf Fundraiser

August 1, 2024 Hawktree Golf Club - Bismarck



ND Petroleum Marketers Convention Annual Meeting, Convention & Trade Show

October 22 & 23, 2024 Delta Hotel by Marriott – Fargo



ND Propane Gas Association Annual Meeting & Convention

June 11 & 12, 2024 Rough Riders Hotel - Medora

ND Petroleum Marketers Association 1014 E Central Avenue Bismarck, ND 58501 701-223-3370

