

ARE KIRKEBAK TERJESEN

Vasøyveien 103 • 7167 Ørland • Tel: +4747131380 • Email: areterjesen@gmail.com

De Montfort University BA (HONS) Business Administration	<i>Copenhagen, Denmark</i> <i>Sept. 2013-Jun. 2014</i>
EDHEC Business School Exchange Program	<i>Nice, France</i> <i>Jun. 2012 – Dec. 2012</i>
Université Paris IX Dauphine Exchange Program	<i>Paris, France</i> <i>Sept. 2011 – Dec. 2011</i>
European Business School BA (Hons) International Business	<i>London, United Kingdom</i> <i>Sept. 2008 – Jun. 2012</i>
Leysin American School International Baccalaureate	<i>Leysin, Switzerland</i> <i>Sept. 2004 – Jun. 2008</i>

Famille Joseph Janoueix <i>Sales Associate</i>	<i>London, United Kingdom</i> <i>Oct. 2008 – Dec. 2012</i>
<ul style="list-style-type: none">• Developed sales channels for fine wines in the Norwegian and Swedish markets.• Created and executed strategic business plans for market expansion.• Maintained and strengthened relationships with hotel and restaurant managers across London.• Led sales negotiations in Oslo, Stockholm, New York, Hong Kong, Berlin, and Moscow.	

Amplify Trading <i>Investment Banking Graduate Program</i>	<i>London, United Kingdom</i> <i>October 2009 - January 2010</i>
<ul style="list-style-type: none">• Traded various asset classes, including indices, equities, FOREX, stocks, options, futures, bonds.• Performed fundamental and technical analysis with short, medium, and long-term perspectives.• Assessed global financial markets to develop and refine trading strategies.• Collaborated directly with Piers Curran, Managing Director and frequent CNBC guest host.	

Richard Farleigh (From BBC's Dragons' Den) <i>Executive Assistant / Apprentice</i>	<i>London, United Kingdom</i> <i>February 2011 - June 2011</i>
<ul style="list-style-type: none">• Supported renowned hedge fund manager Richard Farleigh.• Conducted research on FX, bond markets, interest rate movements, and options pricing.• Evaluated hundreds of business proposals, focusing on research and quantitative analytics.• Analyzed valuation metrics, discount factors, financial statements, and key ratios.	

Danske Bank <i>Operations Officer</i>	<i>Trondheim, Norway</i> <i>Jan. 2015 – Apr. 2015</i>
<ul style="list-style-type: none">• Maintained relationships with bank branches in Norway and Denmark.• Carried out/transferred transactions according to banking operational standards.• Managed day-to-day B2B/B2C banking services and processes.• Introduced new members to the bank's systems.	

Jarl Eirik Botngård*Apprentice mason*

Ørland, Norway
Dec. 2018 – Mar. 2019

- Mason assignment renovation of an old house
- Acrylation/siliconization of walls, windows, roofs, floors.
- Sanding of floors, walls, ceilings, window frames, kitchens, all rooms.
- Introduction to masonry using latest techniques and equipment.

Eide Farm*Farm worker*

Ørland, Norway
Jun. 2020 – Oct. 2020

- Painting of new table covers in the main building (double layer).
- Removal of old table covering and removal of glava insulation.
- Total renovation of bedrooms (ceiling, walls, floor, insulation etc.)
- General farm work (clearing, moving material, barns, animal care, milking)

Ørland Municipality*Children-and youth worker*

Ørland, Norway
Oct. 2020 – Jan. 2021

- Worked with children and young people in Ørland municipality at the youth clubs in Bjugn and Ørland.
- Responsible for general welfare and safety in the youth environment at the youth clubs.
- Tasks included guarding, overview, washing, infection control (covid-19), cooking and serving.
- Public sector communication and cooperation with parents, police, and other colleagues.

Konsulent1*Freelance webdesigner/ consultant*

Ørland, Norway
Apr. 2015 – Aug. 2024

- Web developer/designer (PHP) frontend/backend systems architect
- Project management start-to-finish execution for all web services WP-related.
- SEO/ digital media, graphic design, social media, general development
- Automation, artificial intelligence, bot implementation, GPT versatile.

REMA1000*Supermarket Cashier*

Ørland, Norway
Jan. 2021 – Apr. 2021

- Worked in the till at Rema1000 in Ørland municipality during Covid-19
- Reception and deployment of deliveries in the store
- Inspected and removed unwanted goods in the fruit and vegetable department.
- Stacked goods on shelves according to FIFO guidelines.

ACCOUNTOR*Accountant*

Ørland, Norway
Apr. 2021 – Aug. 2021

- Bookkeeping and accounting services with the ERP systems of Visma and Duett.
- Control and oversight of financials for local agriculture and businesses.
- Certified in money laundering regulations circular 15. VAT, EPF, ANS/DA/AS
- Introduced to artificial intelligence image processing for accounting.

Hovde Gård*Hotel Receptionist*

Ørland, Norway
Jun. 2022 – Sept. 2022

- Worked as a hotel receptionist at the leading hotel in Ørland municipality.
- Check-in, check-out, booking, reservation, booking of conferences.
- Weddings, confirmations and birthdays organized with head chef.
- Other tasks included washing up, cleaning, furnishing, restaurant work.

Ørland Kysthotell

Hotel Receptionist

Ørland, Norway

Nov. 2023 – Feb. 2024

- Welcoming guests and travelers to the hotel and restaurant
- Issuing room keys and managing check-ins and checkouts.
- Bartending, serving in the restaurant, cleaning, dishwashing, and supervising.
- Responsible for general oversight, email system, bookings, and the office telephone.

SPORTA.NO

Webdeveloper

Ørland, Norway

Jul. 2024 – Present

- Designed, developed, and launched Norwegian web shop
- Runs on affiliate marketing with over 20 different Norwegian sport shops
- Generates sales for the sporting goods market with commissions ranging from 3-15%
- Everything designed, implemented, integrated, and developed by myself.

ACHIEVEMENTS:

- **1st Place** in Banque Privée Edmond de Rothschild Investment Challenge (Leysin, Switzerland)
- **1st Place** in Virtual Trading Challenge, Dhahran, Saudi Arabia.
- Awarded **High Distinction** by Global Banking Professor at European Business School.
- Received the **Ambassador Diploma** from the Mayor of Leysin, Switzerland.

OTHER ACHIEVEMENTS:

- Board member of Norwegian political party (now politically neutral). Elected to the board of youth party in Trondheim. Left office after a short time and left political involvement altogether afterwards.
- Elected school president in Switzerland (4 years boarding school) at Leysin American School. The election took place over 3 election rounds, starting with 8 candidates. Elected by the school management and later by 400 fellow pupils from over 80 different countries. This undoubtedly gave great advantages in relation to management development and comfortability with public speaking.

COURSES:

EduHouse Customer advice and reporting

EduHouse VAT - Deduction for value added tax on transaction costs

EduHouse VAT - Remotely deliverable services

EduHouse VAT - Frequently asked questions

EduHouse Accounting and financial understanding

EduHouse Adaptation of bookkeeping for the tax return EPF and ANS/DA

EduHouse VAT - The VAT Act's "system" and adjustment rules

EduHouse Accounting consultant after the automation

EduHouse Basic course in accounting and finance

EduHouse Money laundering regulations - Finanstilsynet's circular 15

SKILLS:

ERP software

PHP 8

ERP (CRM)

MySQL

Programming in PYTHON, CSS3 and HTML5

DRIVING LICENSE:

Driving license class B - Passenger car.

Date of birth: May 11, 1989 (Stavanger, Norway)

Languages spoken: Norwegian (fluent), Danish (fluent), English (fluent), French (fluent). Swedish (intermediate), Arabic (beginner).



To Whom It May Concern

It is a pleasure and a privilege to recommend Are Terjesen as a candidate to be recruited on graduate program of one of the international leading banks. I have known Are at Regents College during the fall semester of the last academic year, where I was his lecturer and module leader for the Global Banking Module FIN254.

During the semester, I have noticed that while a student, Are has progressed continuously through the program. He developed an excellent analytical skills and sprit, he demonstrated that he was able to learn and work alone and be an efficient member of a team and a leader when required. By his oral expressions during the assed presentations, Are showed that he was able to conduct a critical assessment for specific case study in financial markets and banking analysis. His overall results were excellent, as he achieved the Grade A+ for the presentations. He also proved that he was capable to write reports properly and conduct an original work of research, as he reached the grade A in the written report and in the time constrained written exam. Are was among the best 5 students in class out of a group of 50 students.

Are has a wonderful rapport with people and his ability to connect with students and staff members is much appreciated. He has improved his written and verbal communication skills, is very hard working, very well organized, reliable and computer literate. Are can work independently and accomplishes his assigned tasks with great initiative and in a very positive attitude. He also developed some leadership skills which made him an active asset of the group.

I, personally recommend Are Terjesen to be recruited for the Graduate Program in a major international bank.

If you have any further questions with regard to his background or qualifications, please do not hesitate to contact me.

Sincerely yours,
Dr Elias L Boukrami

Lecturer in Finance and Member of the Sente
Regent's University London
Regent's Park
London NW1 4NS
Boukramil@regents.ac.uk
Tel: +44 0207 487 7878



REGENT'S
UNIVERSITY LONDON



 Find me on
Facebook

LinkedIn

 *Instagram*

REFERENCES UPON REQUEST