

## Ferrero Travel Market Selection (ITR/DF) Product & Price List 2024

PRODUCT DESCRIPTION	NET weight	Language	Origin	BBD (from production)	Average remaining BBD (90% EU)	UNITS / CASE	CASES / PALLET	TOTAL UNITS / PALLET	SALES PRICE / UNIT	SALES PRICE / CARTON
<b>Rocher &amp; Raffaello</b>										
<b>Chocolate</b>										
1. Rocher T3X16X6	37.5 gr.	EN	IT	11 months	9 months	96	55	5,280	€ 0.93	€ 89.28
2. Rocher T16X5X4	200 gr.	EN, DE, ES, DK/SE/NO	IT	11 months	9 months	20	85	1,700	€ 4.11	€ 82.20
3. Rocher T30X3X4	375 gr.	EN, DE, ES, DK/SE/NO	IT	11 months	9 months	12	80	720	€ 7.08	€ 85.08
4. Ferrero Collection T24X4	259.4 gr.	EN, FR, ES, IT, DE, DK/SE/NO	DE/PL	9 months	6 months	4	91	364	€ 7.57	€ 30.28
5. Rocher T48X16 Destination Pack Travel	600 gr.	EN, FR, ES, GR, IT, DE, DK/SE/NO	IT	11 months	9 months	16	28	448	€ 12.29	€ 196.64
6. Raffaello T24x8	240 gr.	EN, FR, ES, GR, IT, DE, DK/SE/NO	PL	12 months	9 months	8	72	576	€ 4.80	€ 38.40
<b>Tablets</b>										
1. Rocher Tablets Classic G90X3	270 gr.	EN, FR, DE, ES, GR, IT, DK/SE/NO	PL	TBC	TBC	12	120	1,440	€ 5.71	€ 68.52
2. Rocher Tablets Dark G90X3	270 gr.	EN, FR, DE, ES, GR, IT, DK/SE/NO	PL	TBC	TBC	12	120	1,440	€ 5.71	€ 68.52
3. Rocher Tablets White G90X3	270 gr.	EN, FR, DE, ES, GR, IT, DK/SE/NO	PL	TBC	TBC	12	120	1,440	€ 5.71	€ 68.52
<b>Nutella</b>										
<b>Chocolate</b>										
1. Nutella G350X15	350 gr.	EN, FR, DE	PL	12 months	9 months	15	72	1,080	€ 2.42	€ 36.30
2. Nutella G750X12	750 gr.	EN, DE, FR, ES	PL	12 months	9 months	12	64	768	€ 4.71	€ 56.52
3. Nutella Biscuits T22X10	304 gr.	EN, FR, ES, DE, GR, DK/SE/NO	IT	TBC	TBC	10	72	720	€ 3.94	€ 31.40
4. Nutella Biscuits T12X20	166 gr.	EN, ES, DE, PT, DK/SE/NO	IT	TBC	TBC	20	91	1,820	€ 2.53	€ 44.60
5. Nutella Hello World G350X12	350 gr.	EN, FR, ES, DE, DK/NO/SE, GR	PL	12 months	9 months	12	88	1,056	€ 3.50	€ 42.00
6. Nutella Hello World G30x70X16	210 gr.	EN, FR, ES, GR, IT, DE, PT, DK/SE/NO	IT	TBC	TBC	16	72	1,152	€ 6.64	€ 106.24
7. Nutella & Go T1X12	82 gr.	EN, ES	DE	8.5 months	7 months	12	285	3,420	€ 0.97	€ 11.64
8. Nutella B-Ready T10X16	230 gr.	EN, FR, ES, DE, DK/SE/NO	PL	8.5 months	7 months	16	54	864	€ 2.47	€ 39.52
9. Nutella B-Ready T6X16	132 gr.	EN, FR, ES, DE, DK/SE/NO	PL	8.5 months	7 months	16	72	1,152	€ 1.63	€ 26.08
<b>Kinder</b>										
<b>Special Gifting</b>										
1. Kinder Surprise Aviator T7x6	140 gr.	EN, FR, ES, GR, IT, DE, DK/SE/NO	PL	12 months	9 months	6	24	144	€ 12.17	€ 73.02
2. Kinder Paw Patrol T6	120 gr.	EN, FR, ES, GR, IT, DE, DK/SE/NO	PL	12 months	9 months	10	80	800	€ 6.98	€ 69.80
3. Kinder Surprise Maxi Special Edition	100 gr.	EN, DE, ES, DK/SE/NO	PL	12 months	9 months	12	28	336	€ 5.01	€ 60.12
4. Kinder Surprise Egg	80 gr.	EN, DE, ES, FR, DK/SE/NO	PL	12 months	9 months	20	70	1,400	€ 3.45	€ 69.00
<b>Snacking Sharing</b>										
1. Kinder Chocolate Mini T75X12	460 gr.	EN, FR, ES, GR, IT, DE, DK/SE/NO	IT	12 months	9 months	12	36	432	€ 5.88	€ 70.56
2. Kinder Bueno Mini T71X12	400 gr.	EN, FR, ES, GR, IT, DE, DK/SE/NO	DE	11 months	9 months	12	36	432	€ 5.88	€ 70.56
3. Kinder Hanula Mini T19X12	200 gr.	EN, FR, ES, GR, IT, DE, DK/SE/NO	PL	12 months	9 months	12	42	504	€ 2.97	€ 35.64
4. Kinder Happy Moments T81X12	337 gr.	EN, DE, ES, DK/SE/NO	IT, DE, PL	11 months	9 months	12	36	432	€ 5.88	€ 70.56
5. Kinder Schoko-Bons G320	320 gr.	TBC	TBC	TBC	TBC	12	56	672	€ 4.57	€ 54.84
6. Kinder Chocolate Mini T18X48	108 gr.	TBC	TBC	11 months	9 months	48	24	1,152	€ 2.57	€ 123.36
7. Kinder Chocolate Big T18X4X10	400 gr.	TBC	TBC	TBC	TBC	10	153	1,530	€ 4.83	€ 48.30
8. Kinder Kinderini T20X10	260 gr.	TBC	TBC	11 months	9 months	10	72	720	€ 4.78	€ 47.80
9. Kinder DUO T12X12	150 gr.	TBC	TBC	TBC	TBC	12	105	1,260	€ 2.56	€ 30.72
<b>Snacking Sharing</b>										
1. Kinder Chocolate T8X10X8	100 gr.	EN	IT	12 months	9 months	80	72	5,760	€ 1.23	€ 98.40
2. Kinder Bueno T2	43 gr.	TBC	TBC	TBC	TBC	120	56	6,720	€ 0.71	€ 85.20
3. Kinder Bueno T(2x8)x12	344 gr.	EN, ES, GR, DE, DK/SE/NO	PL	11 months	9 months	12	48	576	€ 5.17	€ 62.04
4. Kinder Bueno T(2x8)x12 White	312 gr.	EN, ES, GR, DE, DK/SE/NO	PL	10 months	7 months	12	48	576	€ 5.13	€ 61.56
5. Kinder Bueno Mini T18X24	87.8 gr.	EN, FR, ES, GR, PT, DE, DK/SE/NO	PL	11 months	7 months	24	35	840	€ 2.63	€ 63.12
6. Kinder Maxi T18X10	378 gr.	EN, FR, ES, GR, IT, DE, DK/SE/NO	DE	12 months	7 months	10	84	840	€ 4.91	€ 49.10
7. Kinder Country T9X18X2	211.5 gr.	EN, FR, ES, GR, IT, DE, DK/SE/NO	IT	12 months	9 months	18	80	1,440	€ 2.55	€ 45.90
8. Kinder Cards T(2x3)x18	76.8 gr.	EN, DE, ES, FR, DK/SE/NO	PL	TBC	TBC	18	189	3,402	€ 1.35	€ 24.30
9. Kinder Happy Hippo Cacao T5X10	103.2 gr.	TBC	TBC	TBC	TBC	10	255	2,550	€ 1.87	€ 18.70
<b>Tic Tac</b>										
1. Tic Tac Bottle Mini / Orange T200X9X4	98 gr.	EN, DE, DK/SE/NO	IR	15 months	10 months	32	96	3,072	€ 2.32	€ 74.24
2. Tic Tac Lollipop Mixed (3.8X60)X16	228 gr.	EN, DE, DK/SE/NO	IN	15 months	10 months	16	42	672	€ 5.60	€ 89.60
3. Tic Tac Lollipop Strawberry (3.8X60)X17	228 gr.	TBC	TBC	15 months	10 months	16	24	384	€ 5.75	€ 92.00

### Sales Terms & Conditions

Subject to our final confirmation / subject to us-sold / subject to typing errors

Prices valid until further notice

Incomes DAP NL or DK (Holland or Denmark) excluded mandatory transport cost from the Ferrero factory / handling & loading cost at the warehouse  
Euro pallet charge: € 14.50 per pallet (non-negotiable)

Minimum order quantity (MOQ): 10 pallets

BBD: Guaranteed 65% remaining of "from production BBD", but usually received with approx. 1 month less than "from production BBD"

Lead-time approx. 4 - 8 weeks from order placement / receipt of deposit (depending on order)

Payment terms: 30% deposit and rest 70% after inspection and prior to release

This offer is only valid for certain territories, and receipt of this offer does not constitute a proposition to supply.

End sales destination(s), segment(s) and channel(s) must be advised and approved prior to order confirmation

NOT for sale to or in main chains, main supermarkets, hypermarkets, or any other main commercial channels, etc.

Only for sale to and in privately held and independent shops, mini markets, smaller supermarkets, local stores and shops, Kiosks, convenient stores, C&C, pick 'n' mix, and minor chains, etc.

Also for sale in special segments, such as military shops and facilities, diplomatic corps, UN facilities, ship supplies, small harbour shops, marine platforms, of rigs and offshore businesses.

