



Milka Product and Price List

| PRODUCT DESCRIPTION | EAN CODE (UNIT) | LANGUAGE | ORIGIN | BBD from production | Remaining BBD at delivery N/UK | UNITS / CASE | CASES / PALLET | UNITS / PALLET | SALES PRICE / UNIT | SALES PRICE / CARTON |
|---|-----------------|----------|--------|---------------------|--------------------------------|--------------|----------------|----------------|--------------------|----------------------|
| Milka 270-300g | | | | | | | | | | |
| 1. Milka Tablet Milk Whole Nuts 270g | 762210693266 | TBC | TBC | TBC | TBC | 13 | 192 | 2,496 | € 2,20 | € 28,60 |
| 2. Milka Tablet Chokolovny Biscuit 300g | 9012200872739 | TBC | TBC | TBC | TBC | 12 | 192 | 2,304 | € 2,41 | € 28,92 |
| 3. Milka Tablet Oreo 300g | 762210929381 | TBC | TBC | TBC | TBC | 12 | 192 | 2,304 | € 2,41 | € 28,92 |
| 4. Milka Tablet Peanut Caramel 276g | 762210604187 | TBC | TBC | TBC | TBC | 13 | 160 | 2,080 | € 2,13 | € 27,69 |
| 5. Milka Tablet Nussini 270g | 7622201676810 | TBC | TBC | TBC | TBC | 13 | 192 | 2,496 | € 2,23 | € 28,99 |



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|---|-----------------|----------|--------|---------------------|--------------------------------|--------------|----------------|----------------|--------------------|----------------------|
| BAR | | | | | | | | | | |
| 1. Milka Bar Milk Whole Nuts 45g | 762210860767 | TBC | TBC | TBC | TBC | 30 | 312 | 9,360 | € 0,62 | € 18,60 |
| 2. Milka Bar Milk Whole Nuts 3-Pack 45g | 762210860781 | TBC | TBC | TBC | TBC | 14 | 240 | 3,360 | € 1,94 | € 27,16 |
| 3. Milka Tablet Mini Milk 25g | 762210430916 | TBC | TBC | TBC | TBC | 48 | 426 | 20,400 | € 0,28 | € 13,44 |



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| LEO GO | | | | | | | | | | |
| 1. Milka Leo Go 45g | 7622400018769 | TBC | TBC | TBC | TBC | 32 | 294 | 9,408 | € 0,61 | € 19,52 |
| 2. Milka Leo Go 6-Pack 288g | 762210059512 | TBC | TBC | TBC | TBC | 24 | 60 | 1,440 | € 3,89 | € 93,96 |
| 3. Milka Leo Go Mini 182g | 7622300348786 | TBC | TBC | TBC | TBC | 24 | 56 | 1,344 | € 2,63 | € 63,12 |



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| LEO WAFER CUBES | | | | | | | | | | |
| 1. Milka Leo Wafer Cubes 150g | 7622201413965 | TBC | TBC | TBC | TBC | 8 | 100 | 800 | € 2,00 | € 16,00 |



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| LEO CLASSIC MILK | | | | | | | | | | |
| 1. Milka Leo Milk 33g | 76222276 | TBC | TBC | TBC | TBC | 192 | 72 | 13,824 | € 0,37 | € 71,04 |
| 2. Milka Leo Milk 6-Pack 199.8g | 7622300020873 | TBC | TBC | TBC | TBC | 24 | 84 | 2,016 | € 2,71 | € 65,04 |
| 3. Milka Leo Milk 12-Pack 399.6g | 762210464194 | TBC | TBC | TBC | TBC | 24 | 48 | 1,152 | € 4,43 | € 106,32 |



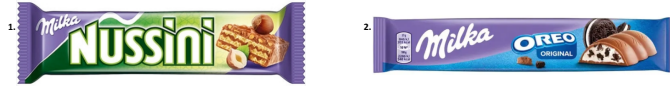
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| LEO WHITE | | | | | | | | | | |
| 1. Milka Leo White 33g | 76223334 | TBC | TBC | TBC | TBC | 192 | 72 | 13,824 | € 0,39 | € 74,88 |
| 2. Milka Leo White 12-Pack 399.6g | 762230031313 | TBC | TBC | TBC | TBC | 12 | 96 | 1,152 | € 4,66 | € 55,92 |



| MELO CAKES | | | | | | | | | | | | |
|----------------------------------|---------------|-----|-----|-----|-----|----|-----|-------|---|------|---|-------|
| 1. Milka Melo Cakes 6-Pack 100g | 5410158510064 | TBC | TBC | TBC | TBC | 12 | 120 | 1.440 | € | 1,22 | € | 14,64 |
| 2. Milka Melo Cakes 15-Pack 250g | 5410158511153 | TBC | TBC | TBC | TBC | 12 | 42 | 504 | € | 3,00 | € | 36,00 |
| 3. Milka Melo Cakes 30-Pack 500g | 7622300424886 | TBC | TBC | TBC | TBC | 8 | 40 | 320 | € | 5,04 | € | 40,32 |



| BARS | | | | | | | | | | | | |
|----------------------------|----------------|-----|-----|-----|-----|----|-----|-------|---|------|---|-------|
| 1. Milka Bar Nussini 31.5g | 7622210696878 | TBC | TBC | TBC | TBC | 35 | 203 | 7.105 | € | 0,32 | € | 11,20 |
| 2. Milka Bar Oreo 37g | 76222107170621 | TBC | TBC | TBC | TBC | 36 | 125 | 4.500 | € | 0,29 | € | 10,44 |



| SPREADS | | | | | | | | | | | | |
|--------------------------|---------------|-----|-----|-----|-----|---|-----|-------|---|------|---|-------|
| 1. Milka Spread Mik 350g | 7622201400958 | TBC | TBC | TBC | TBC | 6 | 225 | 1.350 | € | 2,42 | € | 14,52 |
| 2. Milka Spread Mik 600g | 7622201127220 | TBC | TBC | TBC | TBC | 6 | 119 | 714 | € | 3,70 | € | 22,20 |



| PRALINES | | | | | | | | | | | | |
|---------------------|---------------|-----|-----|-----|-----|---|-----|-----|---|-------|---|-------|
| 1. Milka Napolitans | 7622300334994 | TBC | TBC | TBC | TBC | 1 | 182 | 182 | € | 18,00 | € | 18,00 |



Sales Terms & Conditions

Subject to our final confirmation / subject to un-sold / subject to typing errors

Prices valid until further notice

Price is excluding delivery to appointed warehouse in NL or DK, and excluding handling and loading charges at the warehouse.

EU pallets are charged at € 14,50 per pallet (non-negotiable) if pallets are not exchanged at pick-up

Minimum order quantity (MOQ): Min. 10 pallets (variants can be mixed)

Lead-time: approx. 3 - 4 weeks from order placement / receipt of deposit (depending on order mix, volume, time of year, etc.) - also subject to unexpected production hiccups, capacity issues, etc.

Payment terms 30% deposit and rest 70% after inspection and prior our release

This offer is only valid for certain territories, and receipt of this offer does not constitute a proposition to supply.

End sales destination(s), segment(s) and channel(s) must be advised and approved prior to order confirmation!

NOT for sale to or in main chains, main supermarkets, hyper markets, or any other main commercial channels, etc.

Only for sale to and in privately held and independent shops, mini markets, smaller supermarkets, local stores and shops, kiosks, convenient stores, C&C, pick 'n' mix, and minor chains, etc.

Also for sale in special segments, such as military shops and facilities, diplomatic corps, UN facilities, ship supplies, small harbour shops, marine platforms, of rigs and offshore businesses.