

MARS

MARS EU (Domestic) - Product & Price List 2024

| PRODUCT DESCRIPTION | Language | Origin | BBD (from production) | UNITS / CASE | INNER CASES / OUTER CASE | CASES / PALLET | TOTAL UNITS / PALLET | SALES PRICE / UNIT | SALES PRICE / CARTON |
|----------------------------|------------|--------|-----------------------|--------------|--------------------------|----------------|----------------------|--------------------|----------------------|
| SINGLE BARS | | | | | | | | | |
| 1. Bounty Single 57 g. | DK, NO, SE | NL | 217 days | 24 | | 425 | 10.200 | € 0,586 | € 14,06 |
| 2. Mars Single 51 g. | DK, NO, SE | NL | 364 days | 32 | | 392 | 12.544 | € 0,386 | € 12,35 |
| 3. Snickers Single 50 g. | DK, NO, SE | NL | 364 days | 32 | | 392 | 12.544 | € 0,386 | € 12,35 |
| 4. Twix Single 50 g. | DK, NO, SE | NL | 217 days | 32 | | 306 | 9.792 | € 0,386 | € 12,35 |
| 5. MilkyWay Single 43 g. | DK, NO, SE | UK | 364 days | 28 | | 340 | 9.520 | € 0,638 | € 17,86 |
| 6. Twix White Single 46 g. | DK, NO, SE | PL | 217 days | 32 | | 300 | 9.600 | € 0,469 | € 15,01 |



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| 2-PACKS (KING SIZE) & TRIO | | | | | | | | | |
| 1. Mars 2 pack 70 g. | DK, S, N, FIN | NL | 364 days | 24 | | 336 | 8.064 | € 0,555 | € 13,32 |
| 2. Snickers 2 pack 75 g. | DK, N, S, D | PL | 364 days | 24 | | 336 | 8.064 | € 0,555 | € 13,32 |
| 3. Twix Xtra 75 g. | DK, N S | DE | 217 days | 30 | | 240 | 7.200 | € 0,555 | € 16,65 |
| 4. Twix Xtra White 75 g. | DK, S, N, FIN | DE | 217 days | 30 | 4 | 56 | 6.720 | € 0,845 | € 101,40 |



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| 10-PACK (MULTIPACKS) | | | | | | | | | |
| 1. Mars 10 pack 450 g. | D, DK, FIN, NL, S | NL | 364 days | 20 | | 60 | 1.200 | € 3,774 | € 75,48 |
| 2. Snickers 10 pack 500 g. | D, DK, N, S, FIN, NL, F | NL | 364 days | 20 | | 60 | 1.200 | € 3,852 | € 77,04 |
| 3. Twix 10 pack 500 g. | D, DK, F, FIN, I, N, NL, S | NL | 217 days | 26 | | 30 | 780 | € 4,455 | € 115,83 |



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| MALTESERS (BAGS) | | | | | | | | | |
| 1. Maltesers 85 g. | DK, P, GR | NL | 217 days | 24 | | 96 | 2.304 | € 1,12 | € 26,88 |
| 2. Maltesers 135 g. | DK, E, F, D | NL | 217 days | 20 | | 56 | 1.120 | € 1,87 | € 37,40 |
| 3. Maltesers 192,5 g. | DK | NL | 217 days | 18 | | 56 | 1.008 | € 2,63 | € 47,34 |
| 4. Maltesers 300 g. | DK, S, D | NL | 217 days | 14 | | 56 | 784 | € 3,12 | € 43,68 |











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|---------------------|----------|--------|-----------------------|--------------|--------------------------|----------------|----------------------|--------------------|----------------------|
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| M&M's (BAGS) | | | | | | | | | |
| 1. M&M's Peanut 400 g. | B, F, A, CH, DK, NL, D | FR | 217 days | 18 | | 56 | 1.008 | € 3,650 | € 65,70 |
| 2. M&M's Chocolate 400 g. | DK, E, I, D | FR | 273 days | 18 | | 56 | 1.008 | € 3,650 | € 65,70 |
| 3. M&M's Peanuts 45 g. | DK, P | FR | 217 days | 24 | | 300 | 7.200 | € 0,497 | € 11,93 |
| 4. M&M's Chocolate 45 g. | D, A, DK | FR | 273 days | 24 | | 300 | 7.200 | € 0,497 | € 11,93 |
| 5. M&M's Chocolate 100 g. | DK, D | FR | 273 days | 30 | | 96 | 2.880 | € 1,150 | € 34,50 |
| 6. M&M's Peanut 100 g. | DK, I | FR | 217 days | 30 | | 96 | 2.880 | € 0,906 | € 27,18 |
| 7. M&M's Chocolate 165 g. | DK | FR | 273 days | 30 | | 56 | 1.680 | € 1,821 | € 54,63 |
| 8. M&M's Peanut 165 g. | DK, E | PL | 217 days | 30 | | 56 | 1.680 | € 1,821 | € 54,63 |
| 9. M&M's Chocolate 300 g. | GR, IT | PL | 273 days | 20 | | 56 | 1.120 | € 3,232 | € 64,64 |
| 10. M&M's Peanut 300 g. | TBC | FR | 217 days | 20 | | 56 | 1.120 | € 3,232 | € 64,64 |
| 11. M&M's Crispy 128 g. | TBC | FR | 217 days | 12 | | 128 | 1.536 | € 1,893 | € 22,72 |
| 12. M&M's Crispy 340 g. | B, NL, DK, GB | FR | 217 days | 18 | | 56 | 1.008 | € 3,800 | € 68,40 |
| 13. M&M's Peanut 1000 g. | A, B, CH, D, DK, E, F, FIN, NL, PL, S | FR | 217 days | 7 | | 40 | 280 | € 9,620 | € 67,34 |
| 14. M&M's Chocolate 1000 g. | A, B, CH, D, DK, E, F, FIN, NL, PL, S | FR | 273 days | 7 | | 56 | 392 | € 9,620 | € 67,34 |






| BAGS OF MINIS | | | | | | | | | |
|--------------------------|----------------------------------|----|----------|----|--|----|-------|--------|---------|
| 1. Snickers Minis 170 g. | DK, FIN, N, NL, S, D, F | NL | 364 days | 28 | | 40 | 1.120 | € 1,57 | € 43,96 |
| 2. Snickers Minis 366 g. | DK, F, FIN, NL, S, D | NL | 364 days | 24 | | 32 | 768 | € 3,12 | € 74,88 |
| 3. Mars Minis 170 g. | DK, FIN, NL, F, D | NL | 364 days | 28 | | 40 | 1.120 | € 1,57 | € 43,96 |
| 4. Mars Minis 366 g. | DK, FIN, NL, I, F, D | NL | 364 days | 24 | | 32 | 768 | € 3,12 | € 74,88 |
| 5. Twix Minis 170 g. | DK, FIN, N, S, NL, D, FIN, NL, F | DE | 217 days | 28 | | 40 | 1.120 | € 1,57 | € 43,96 |
| 6. Twix Minis 366 g. | DK, FIN, S, NL, F, D, FIN, NL, F | DE | 217 days | 20 | | 32 | 640 | € 3,12 | € 62,40 |
| 7. Bounty Minis 170 g. | DK, FIN, N, NL, S, D, F | NL | 217 days | 30 | | 40 | 1.200 | € 1,64 | € 49,20 |
| 8. Bounty Minis 366 g. | DK, F, FIN, I, NL, S, D, N | NL | 217 days | 24 | | 32 | 768 | € 3,10 | € 74,40 |

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| 1.  | 2.  | 3.  | 4.  | 5.  | 6.  | 7.  | 8.  |
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| MINIATURES MIX & CELEBRATION | | | | | | | | | |
|---|-------------------------|----|----------|----|--|----|-------|---------|----------|
| 1. Mixed Miniatures iTube 3 kg | DK, FIN, N, NL, S, D, F | NL | 364 days | 3 | | 32 | 96 | € 35,41 | € 106,23 |
| 2. Celebrations Tube 1.435 kg | DK, F, FIN, NL, S, D | NL | 364 days | 3 | | 55 | 165 | € 19,63 | € 58,89 |
| 3. Celebrations Bag 365 g | | NL | 364 days | 8 | | 32 | 256 | € 4,90 | € 39,20 |
| 4. Celebrations Champagne Bottle 312 g. | | NL | 364 days | 12 | | 24 | 288 | € 5,53 | € 66,36 |
| 5. Celebrations Centerpiece 186 g. | AT, DE | NL | 364 days | 16 | | 72 | 1.152 | € 2,28 | € 36,48 |

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| SKITTLES, HUBBA BUBBA & MILKY WAY | | | | | | | | | |
|-----------------------------------|----------------|----|----------|----|--|----|-------|--------|---------|
| 1. Skittles Crazy Sours 174 g. | DK, N, SE | CZ | 455 days | 14 | | 98 | 1.372 | € 1,19 | € 16,66 |
| 2. Skittles Fruits 174 g. | DK, SE, N, FIN | CZ | 455 days | 14 | | 70 | 980 | € 1,19 | € 16,66 |
| 3. Skittles Wild Berry 174 g. | DK, SE, N, FIN | CZ | 455 days | 14 | | 84 | 1.176 | € 1,19 | € 16,66 |

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| 1.  | 2.  | 3.  |
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Sales Terms & Conditions

Subject to our final confirmation / subject to un-sold / subject to typing errors

Prices valid from 01.01.2024 until further notice

Price is EXW Denmark and excluding all transport / handling / loading charges at warehouse (€ 13,50 per pallet).

EU pallets are charged at € 14,50 per pallet (non-negotiable) if pallets are not exchanged at pick-up

Minimum order quantity (MOQ): Min. 10 pallets (variants can be mixed)

EBD: To be advised upon order placement (regularly apx. minus 1 month from "BBD from production" when delivered DK)

Lead-time apx. 1,5 - 4 weeks from order placement / receipt of deposit (depending on order mix, volume, time of year, etc.) - also subject to unexpected production holdups, capacity issues, etc.

Payment terms 30% deposit and rest 70% after inspection and prior our release

This offer is only valid for certain territories, and receipt of this offer does not constitute a proposition to supply.

End sales destination(s), segment(s) and channel(s) must be advised and approved prior to order confirmation!

Disclaimers: All listed prices are primarily to be regarded as indicative, with the possibility for sudden and unexpected price fluctuations enforced by the brand owners.

We are doing what we can to keep the prices steady, but unfortunately we are unable to control external price setting and adjustments affected by increases in raw materials, packaging, transportation, production capacity limitations, etc.

Orders forecasted in advance but delivered after an enforced price change, will need to be adjusted to the new pricing accordingly.

NOT for sale to or in main chains, main supermarkets, hyper markets, or any other main commercial channels, etc.

Only for sale to and in privately held and independent shops, mini markets, smaller supermarkets, local stores and shops, Kiosks, convenient stores, C&C, pick "N" mix, and minor chains, etc.

Also for sale in special segments, such as military shops and facilities, diplomatic corps, UN facilities, ship supplies, small harbour shops, marine platforms, oil rigs and offshore businesses.