















# Welcome to InComm!



















# Quick round... Who is who?



# Excellent! What will we do the coming two days?



Put everything
TOGETHER!



# Monday 28 November 2022

# **13:00 Opening Presentations**

14:30 Coffee Break with a small assignment

15:00 Parallel 1: Working on it!

Exchanging best practices, building networks, getting inspired

- Application/selection by KTH and IST
- Intro programs, by TU Graz and UPC
- Onboarding, TU/e
- Working on your Customer Journey with the InComm+ Tool, by KTH and TU/e

16:30 Coffee Break

17:00 Measuring Impact & Wrap up

18:00 Connect with my Culture Social Networking

**20:00 Dinner** 



# Monday 28 November 2022

# **13:00 Opening Presentations**

14:30 Coffee Break With a small assignment

15:00 Parallel 1: Working on it!

Exchanging best practices, building networks, getting inspired

- Application/selection by KTH and IST
- Intro programs, by TU Graz and UPC
- Onboarding, TU/e
- Working on your Customer Journey with the InComm+ Tool, by KTH and TU/e

16:30 Coffee Break

17:00 Measuring Impact & Wrap up

18:00 Connect with my Culture Social Networking

**20:00 Dinner** 

# **Tuesday 29 November 2022**

09:00 Coming in & Coffee

09:30 Kick-off

10:00 Parallel 2: Working on it!

Exchanging best practices, building networks, getting inspired

- Application/selection by KTH and IST
- Intro programs, by TU Graz and UPC
- Onboarding, by TU/e
- Working on your Customer Journey with the InComm+ Tool, by KTH and TU/e

11:30 Coffee Break

**12:00 Panel Q&A** with experts from all partners

13:00 Lunch / bye bye / End of conference



# I'm Erik de Jong

- Community manager at TU/e
- 'Make everyone part of our TU/e
   Community & make internationals feel
   more welcome'
- 3 days a week, since 2017



# This is what a community manager does:

- 1. (involved with) policy development and improving procedures
- 2. Supporting and organizing community events
- 3. Connecting people by drinking a lot of coffee!

And... I chair the InComm Project, together with KTH

+ I'll do the onboarding session





# So... What's this InComm project about?





# The Welcome Process





"The InComm project wants to develop and implement a more inclusive welcome process at the partners universities, where students and staff from all backgrounds feel welcome in one international identity, to become truly international universities."



# InComm focusses on all new incoming **Master Students** and **PhD's**. Both national and international!

(lessons learned can be used for other target groups as well)





# What is the InComm 'Customer Journey'?





Customer Journey

Attractiveness, Selection & Application

Formalities -1st Days

weeks

Onboarding -1st 100 Days

months

Ambassador Phase

weeks



Scope of the Project is the welcoming process, from roughly 100 days before enrollment till 100 days after enrollment.

- The Interaction phase after application, about 3 months before arrival
  - The **Introduction** at the local institution, generally a week max
- The **Onboarding phase**, the first 3 months at the university in various programs (education, workspace, professional training, social activities)

We call this our 'InComm Customer Journey". It should lead to the Community phase, when people are on board and can help in the process



The Customer Journey is made of a set of elements, together forming a complete welcome process for incoming Master students and PhD's. It was written from the Newcomers perspective, with no differences in nationality, by 7 universities. By filling in the different elements, a fitting journey can be made for your institution.







# **City tours**

Thematic group tours to introduce newcomers to the city.





# **Social events**

Well spread activities during the first 3 months aimed to socialize and meeting the local community.





# **Institutional support**

University-organized programs that help newcomers with their specific academic program.





# Find your place in the community

Introduction to the social ecosystem of groups and associations at the university.





# InComm Customer Journey

Feel at Home







oarding



A unique point of entry to find consistent and useful information

channels of the university.

Personalized communication A personal approach in personalized messages and direct contact with university staff.



All essential and practical steps to take before and upon arrival.

### Support in finding

accommodation Help offered to find housing before arrival to the



One tone of voice Coherent communication from a university staff towards the

Communication





#### Cultural introduction

Coordinated activities and infor-mation aimed on increasing of the local culture and





the set of formalities requested upon arrival.



Discovering university services Introduction to available services and supporting staff.



Find your place in the community Introduction to the social ecosystem of groups and





Introduction

around.

Welcome kit to the campus A physical package with the A tour over campus(sus) to help newcomers to find their way



Involvement of communities Getting to know the related \*

stakeholders, associations and informal bodies.

### Get to know each other

A moment to meet and greet each other with introductions. presentations or just a small talk



## Welcome ceremony

The first, official and live welcome moment or ceremony for all







International

classroom/workspace Enable an inclusive learning

environment using internationalization policies and practices.



Institutional support University-organized programs that help newcomers with their specific academic program.





Learn the language A place to learn the local language or improve other languages'



Social events Well spread activities during the first 3 months aimed to socialize

and meeting the local community.



Integrating newcomers in existing training programs to support their professional development.







# In Comm Customer Journey

Feel at Home

Selection & Application Attractiveness,

Onboarding





# information point

A unique point of entry to find consistent and useful information channels of the university.



## Personalized

communication A personal approach in personalized messages and direct contact with university staff.



#### Know the basics All essential and practical steps to take before and upon arrival.

### Support in finding

accommodation Help offered to find housing before arrival to the

DIFFERENCES: OUR



#### One tone of voice Coherent communication from a

Communication

university staff towards the



#### Cultural introduction

Coordinated activities and infor-mation aimed on increasing of the local culture and



#### Legal procedures

Information and support on the set of formalities requested upon arrival.

Welcome ceremony

The first, official and live welcome



Thematic group tours to introduce newcomers to the city.





#### Find your place in the community Introduction to the social

ecosystem of groups and associations at the university.



## Introduction

to the campus A tour over campus(sus) to help newcomers to find their way around



### Welcome kit

A physical package with the



Get to know each other A moment to meet and greet each other with introductions. presentations or just a small talk



# moment or ceremony for all

Arrival





## Front desk

A physical place to ask all questions and get help.

### International

classroom/workspace Enable an inclusive learning



environment using internationalization policies and practices.



Institutional support University-organized programs that help newcomers with their specific



Learn the language A place to learn the local language or improve other languages'



#### Social events

Well spread activities during the first 3 months aimed to socialize and meeting the local community.



## of communities Getting to know the related \*

stakeholders, associations and informal bodies.

Involvement





### Career center 4

Integrating newcomers in existing training programs to support their professional development.







# InComm Customer Journey Feel at Home

OUR

# Creating an INCLUSIVE

ection & Application Attractiveness,

Onboarding



information point

A unique point of entry to find consistent and useful information channels of the university.



Personalized communication A personal approach in personalized messages and direct contact with university staff.

> Know the basics All essential and practical steps to

Next steps



accommodation Help offered to the newcomer find housing before arrival to the



One tone of voice Coherent communication from a university staff towards the

Communication

Intercultural awareness course



Cultural introduction

Coordinated activities and infor-mation aimed on increasing of the local culture and



Legal procedures

Information and support on the set of formalities requested upon arrival.



Discovering university services Introduction to available services and supporting staff.



Find your place in the community

Introduction to the social ecosystem of groups and associations at the university.



Introduction to the campus A tour over campus(sus) to help newcomers to find their way around.

Welcome kit A physical package with the



Get to know each other

A moment to meet and greet each other with introductions. presentations or just a small talk



moment or ceremony for all







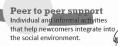


classroom/workspace Enable an inclusive learning environment using internationalization policies and practices.





Institutional support University-organized programs that help newcomers with their specific academic program.





Learn the language A place to learn the local language or improve other languages'



Social events Well spread activities during the first 3 months aimed to socialize

and meeting the local community.



stakeholders, associations and informal bodies.



Career center 4 Integrating newcomers in existing

training programs to support their professional development.





# InComm Customer Journey Feel at Home

OUR

# Creating an INCLUSIVE

# Communication

Selection & Application Attractiveness,

oarding





A unique point of entry to find consistent and useful information channels of the university.



Personalized communication A personal approach in personalized messages and direct contact with university staff.



Know the basics All essential and practical steps to take before and upon arrival.

### Support in finding

accommodation Help offered to the newcomer before arrival to the



One tone of voice Coherent communication from a university staff towards the





Cultural introduction Coordinated activities and

infor-mation aimed on increasing of the local culture and



Legal procedures

Information and support on the set of formalities requested upon arrival.



Discovering university services Introduction to available services and supporting staff.



Find your place in the community Introduction to the social ecosystem of groups and



associations at the university.



Introduction to the campus A tour over campus(sus) to help newcomers to find their way around



Welcome kit A physical package with the



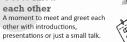
The first, official and live welcome moment or ceremony for all

Arrival





Welcome ceremony









classroom/workspace

environment using internationalization policies and practices.



Enable an inclusive learning



#### Institutional support University-organized programs that help newcomers with their specific



Learn the language A place to learn the local language or improve other languages'



Social events Well spread activities during the first 3 months aimed to socialize and meeting the local community.





Get to know each other



Career center Integrating newcomers in existing training programs to support their professional development.







# InComm Customer Journey

Feel at Home

Selection & Application

Attractiveness,

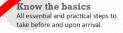
Onboarding



information point A unique point of entry to find consistent and useful information channels of the university.







Next steps



Support in finding accommodation Help offered







Cultural introduction Coordinated activities and infor-mation aimed on increasing of the local culture and



Intercultural

awareness course w

Legal procedures Information and support on the set of formalities

requested upon arrival.

City tours Thematic group tours to introduce newcomers to the city.

Front desk A physical place to ask all questions and get help

university se vices Introduction to avail e services and supporting staff.

Discoverin







Introductio to the cam A tour over car us(sus) to help newcomers to d their way around.





Welcome kit A physical package with the





Communication

One tone of voice

university staff towards the

Coherent communication from a

Get to know each other A moment to meet and greet each other with introductions. presentations or just a small talk









Enable an inclusive learning environment using internationalization





Institutional support University-organized programs that help newcomers with their specific academic program.







Learn the language A place to learn the local language or improve other languages'





and meeting the local community.





stakeholders, associations and informal bodies.





Career center 4 Integrating newcomers in existing training programs to support their professional development.



# So how to use the InComm Journey?



# InComm Customer Journey

Feel at Home







oarding



A unique point of entry to find consistent and useful information

channels of the university.

Personalized communication A personal approach in personalized messages and direct contact with university staff.



All essential and practical steps to take before and upon arrival.

### Support in finding

accommodation Help offered to find housing before arrival to the



One tone of voice Coherent communication from a university staff towards the

Communication





#### Cultural introduction

Coordinated activities and infor-mation aimed on increasing of the local culture and





the set of formalities requested upon arrival.



Discovering university services Introduction to available services and supporting staff.



Find your place in the community Introduction to the social ecosystem of groups and





Introduction

around.

Welcome kit to the campus A physical package with the A tour over campus(sus) to help newcomers to find their way



Involvement of communities Getting to know the related \*

stakeholders, associations and informal bodies.

### Get to know each other

A moment to meet and greet each other with introductions. presentations or just a small talk



## Welcome ceremony

The first, official and live welcome moment or ceremony for all







International

classroom/workspace Enable an inclusive learning

environment using internationalization policies and practices.



Institutional support University-organized programs that help newcomers with their specific academic program.





Learn the language A place to learn the local language or improve other languages'



Social events Well spread activities during the first 3 months aimed to socialize

and meeting the local community.

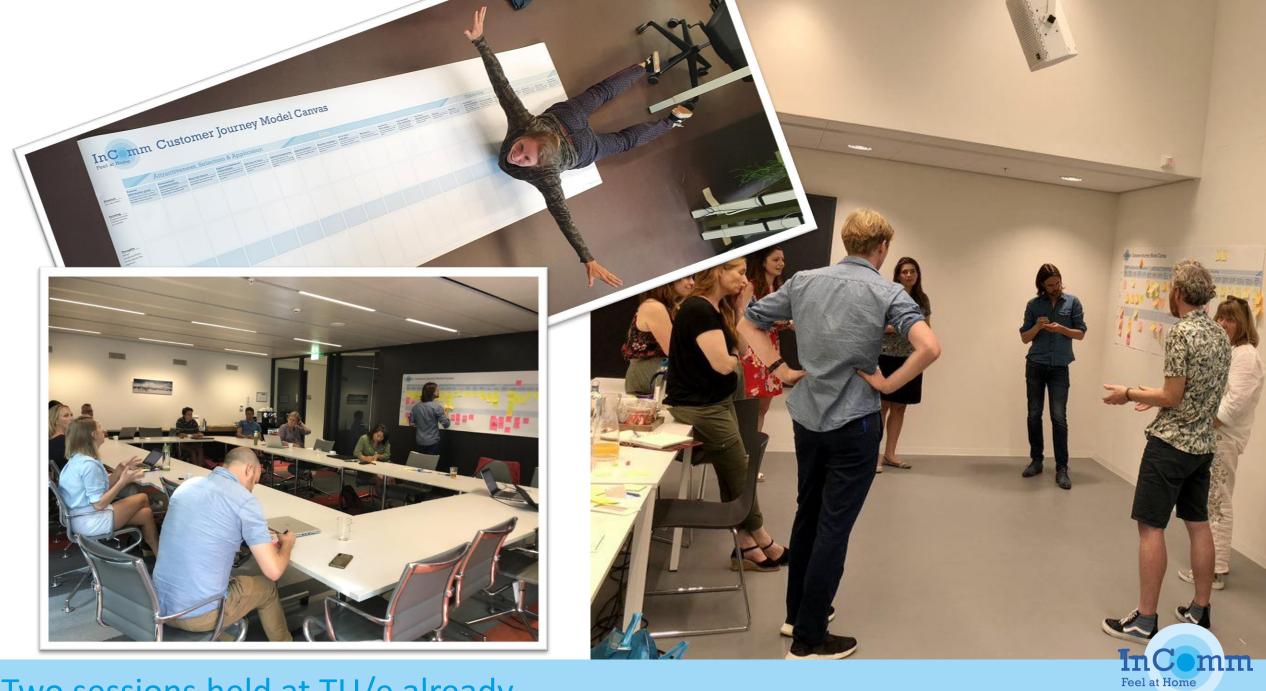


Integrating newcomers in existing training programs to support their professional development.









# The Customer Journey Model Canvas



# InComm Customer Journey Model Canvas

		Attractive	ness, Sele	ction & Ap	plication			Intro								Onboa	rding					
Element then description	A unless point of entry to find	A personal approach in personal ace messages and direct	All assential and practical steps to	Help offered to the newsamers to find housing before arrival to the	Coharant communication from all	Cultural introduction Coordinated actifics and intor motion sings on increasing sources of the local culture and institutions.	information and support on the set or formalities requested upon	The first, official and five welcome	A migmorit to meet and great each	A physical poctago with the essential information and goodless	A town ever compusisual to holy	in the community	Discovering university services reduction to available services and departing staff.	The made group tours to introduce	Front deale Aphelial date to ask al controls are get high.	International classroom/workspace Enable a include learning conformatically policies are parties.	Individual and informal activities that help newcomers integrate into	University organized programs that help newcomers with their specific	A place to learn the local language or improve other languages"	Well spread activities ouring the first 8 menths almost to accurate	Career center	stakeholders, associations and
Excisting Programaticativities Johands contains at Institution																						
Thoughts What students/PhD's think about the element																						
Emotions  Important in proceedings i																						
To improve Properties of the P																						

www.incomm-project.eu



	Intro	Onboa	rding					
<b>Element</b> Short description	Front desk  A physical place to ask all questions and get help.	International classroom/workspace Enable an inclusive learning environment using internationalization policies and practices.	Individual and informal activities	Institutional support University-organized programs that help newcomers with their specific academic program.	A place to learn the local language	Social events  Well spread activities during the first 3 months aimed to socialize and meeting the local community.	Careex center Integrating newcomers in existing training programs to support their professional development.	Involvement of communities Getting to know the related stakeholders, associations and informal bodies.
Existing Programs/activities /chanels available at institution								
Thoughts What students/PhD's think about the element								
Emotions  Emotion (expected or needed)								
To improve  Programs/activities /chanels to improve								



# TU/e elements for improvement Masters

Element	To be improved					
Central information point	Connecting all information channels (tone of voice)					
Support in finding accomodation	In the Netherlands international students often end up living in a studio. At home they are used to living with others together and often even share their bedroom. It would be great if living together in an appartment/house that isn't necessarity registered as a student house (governmental decision).					
Front desk	A welcoming place to walk in and ask questions					
	Front desk IO is missing during the master kick off					
	Central desk during the master kick off					
International classroom/workspace	Offer teacher support on this topic					



# Next steps TU/e:

Nadia Hagen & Erik de Jong are developing an implementation plan

Including concrete proposals to improve TU/e's Welcome Process for Masters & PhD's

Using other Universities knowledge



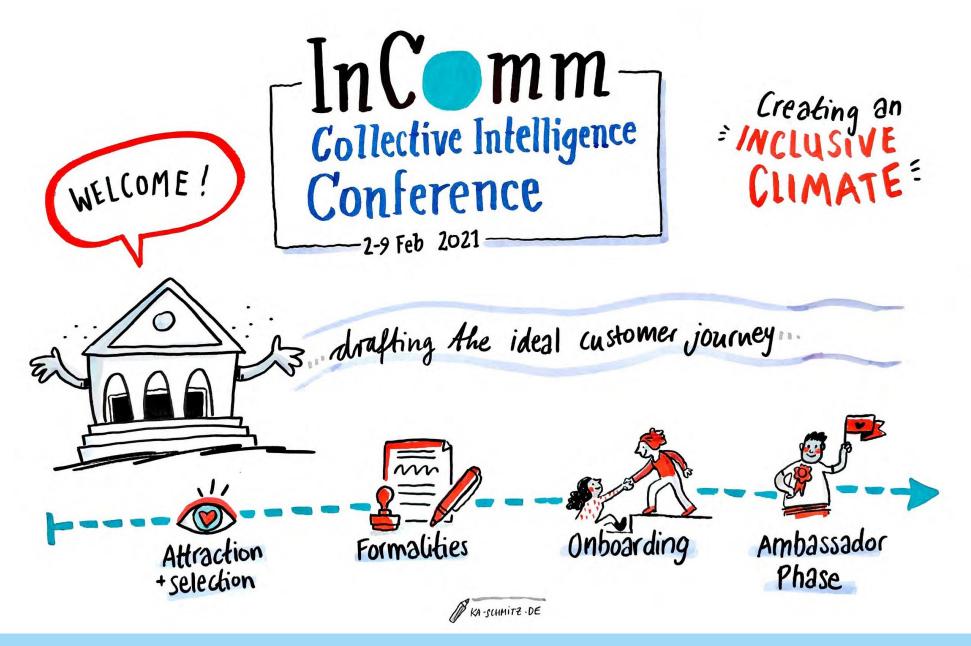
# Some general tips about InComm





## Tip! Re-use ideas from your neighbours













**Example: Graz Welcome Center** 







# Tip! Use the InComm+ Tool to design your own welcome journey!





## www.incomm-project.eu





## Tip! Use the InComm+ Journey for a conference...



#### InComm Customer Journey Feel at Home

OUR

## Creating an FINCLUSIVE

Selection & Application Attractiveness,

Onboarding

### WELCOME!



information point A unique point of entry to find consistent and useful information channels of the university.

#### Personalized

communication A personal approach in personalized messages and direct contact with university staff.



Know the basics All essential and practical steps to take before and upon arrival.

#### Support in finding

accommodation Help offered to the newcome before arrival to the



#### One tone of voice Coherent communication from a university staff towards the

Communication ?

Intercultural awareness course w



#### Cultural introduction

Coordinated activities and infor-mation aimed on increasing of the local culture and



Legal procedures Information and support on

the set of formalities requested upon arrival.



newcomers to the city.

#### Discovering

university services Introduction to available services and supporting staff.



Find your place in the community Introduction to the social ecosystem of groups and



#### Introduction

to the campus A tour over campus(sus) to help newcomers to find their way around



Welcome kit A physical package with the



### MEET INTERNATIONALS

#### Get to know each other

Involvement of communities Getting to know the related

stakeholders, associations and informal bodies

A moment to meet and greet each other with introductions, presentations or just a small talk













classroom/workspace Enable an inclusive learning



#### International

environment using internationalization policies and practices.



Institutional support University-organized programs that





Learn the langua A place to learn the or improve other proficiency.



#### Social events

Well spread activities during the first 3 months aimed to socialize and meeting the local community.



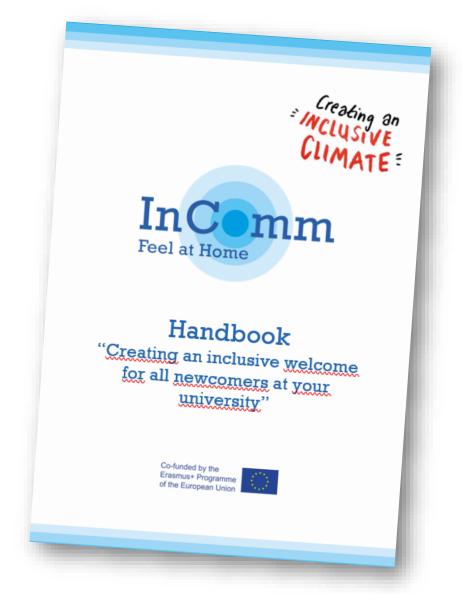


Career center Integrating newcomers in training programs to suppo professional development.





## Tip! Read our handbook!







## Thank you!

www.incomm-project.eu



#### Monday 28 November 2022

#### **13:00 Opening Presentations**

14:30 Coffee Break With a small assignment

15:00 Parallel 1: Working on it!

Exchanging best practices, building networks, getting inspired

- Application/selection by KTH and IST
- Intro programs, by TU Graz and UPC
- Onboarding, TU/e
- Working on your Customer Journey with the InComm+ Tool, by KTH and TU/e

16:30 Coffee Break

17:00 Measuring Impact & Wrap up

18:00 Connect with my Culture Social Networking

**20:00 Dinner** 

#### **Tuesday 29 November 2022**

09:00 Coming in & Coffee

09:30 Kick-off

10:00 Parallel 2: Working on it!

Exchanging best practices, building networks, getting inspired

- Application/selection by KTH and IST
- Intro programs, by TU Graz and UPC
- Onboarding, by TU/e
- Working on your Customer Journey with the InComm+ Tool, by KTH and TU/e

11:30 Coffee Break

**12:00 Panel Q&A** with experts from all partners

13:00 Lunch / bye bye / End of conference



### InComm Customer Journey

Feel at Home







oarding



A unique point of entry to find consistent and useful information

channels of the university.

Personalized communication A personal approach in personalized messages and direct contact with university staff.



All essential and practical steps to take before and upon arrival.

#### Support in finding

accommodation Help offered to find housing before arrival to the



One tone of voice Coherent communication from a university staff towards the

Communication ?





#### Cultural introduction

Coordinated activities and infor-mation aimed on increasing of the local culture and





the set of formalities requested upon arrival.



Discovering university services Introduction to available services and supporting staff.



Find your place in the community Introduction to the social ecosystem of groups and





Introduction

around.

Welcome kit to the campus A physical package with the A tour over campus(sus) to help newcomers to find their way



Involvement of communities Getting to know the related \*

stakeholders, associations and informal bodies.

#### Get to know each other

A moment to meet and greet each other with introductions. presentations or just a small talk



#### Welcome ceremony

The first, official and live welcome moment or ceremony for all







International

classroom/workspace Enable an inclusive learning

environment using internationalization policies and practices.



Institutional support University-organized programs that help newcomers with their specific academic program.





Learn the language A place to learn the local language or improve other languages'



Social events Well spread activities during the first 3 months aimed to socialize

and meeting the local community.



Integrating newcomers in existing training programs to support their professional development.











#1: Catalogue Of Best Practices



#2: Customer Journey



#3: Training Modules







# Ok... a bit more about how to work on that a bit later





Question: what makes an international community?



Language:

find a common one one





What the British say...

What the British mean...

What the Dutch understand...

I hear what you say.

With all due respect ...

Oh, by the way ...

I'll bear it in mind.

Perhaps you could give this some more thought.

Very interesting.

Could you consider some other options?

That is an original point of view.

I am sure it's my fault.

They accept my point.

They are listening to me.

This isn't very important.

They will use it when appropriate.

It's a good idea. Keep developing it.

They are impressed.

They haven't decided yet.

They like my idea.

It is their fault.



### ANGLO-DUTCH TRANSLATION GUIDE \_\_\_\_

What the British say	What the British mean	What the Dutch understand
I hear what you say.	I disagree completely.	They accept my point.
With all due respect	I think you are wrong.	They are listening to me.
Oh, by the way	This is the primary purpose of this discussion.	This isn't very important.
I'll bear it in mind.	I won't do anything about it.	They will use it when appropriate.
Perhaps you could give this some more thought.	Don't do it, it's a bad idea.	It's a good idea. Keep developing it.
Very interesting.	I don't agree/like it.	They are impressed.
Could you consider some other options?	Your idea is not a good one.	They haven't decided yet.
That is an original point of view.	Your idea is stupid.	They like my idea.
I am sure it's my fault.	It is your fault.	It is their fault.



## So... what are our common rules of engagement?

