# In Comm Customer Journey Model Canvas

## Attractiveness, Selection & Application **Central Personalized** Support in finding **Element** information point communication **Know the basics** accommodation One tone of voice Cultural introduction , **Cultural introduction** Short description A unique point of entry to find A personal approach in All essential and practical steps to Help offered to the newcomers to Coherent communication from all Coordinated activities and Coordinated activities and consistent and useful information take before and upon arrival. find housing before arrival to the university staff towards the personalized messages and direct infor-mation aimed on increasing infor-mation aimed on increasing channels of the university. contact with university staff. university. newcomer. awareness of the local culture and awareness of the local culture and traditions. traditions. **Existing** Programs/activities /chanels available at institution Thoughts What students/PhD's think about the element **Emotions** Emotion (expected or needed) To improve Programs/activities /chanels to improve

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	Intro							
Element	Legal procedures	Welcome ceremony	Get to know each other	Welcome kit	Introduction to the campus	in the community		City tours
Short description	Information and support on the set of formalities requested upon arrival.	The first, official and live welcome moment or ceremony for all newcomers.	A moment to meet and greet each other with introductions, presentations or just a small talk.	A physical package with the essential information and goodies.	A tour over campus(sus) to help newcomers to find their way around.	Introduction to the social ecosystem of groups and associations at the university.	Introduction to available services and supporting staff.	Thematic group tours to introduce newcomers to the city.
Existing  Programs/activities /chanels available at institution								
<b>Thoughts</b> What students/PhD's think about the element								
Emotions  Emotion (expected or needed)								
To improve  Programs/activities /chanels to improve								

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	Intro	Onboa	rding					
<b>Element</b> Short description	Front desk  A physical place to ask all questions and get help.	International classroom/workspace Enable an inclusive learning environment using internationalization policies and practices.	Individual and informal activities that help newcomers integrate into	University-organized programs that	A place to learn the local language	Social events  Well spread activities during the first 3 months aimed to socialize and meeting the local community.	Career center Integrating newcomers in existing training programs to support their professional development.	Involvement of communities Getting to know the related stakeholders, associations and informal bodies.
Existing  Programs/activities /chanels available at institution								
Thoughts What students/PhD's think about the element								
Emotions  Emotion (expected or needed)								
To improve  Programs/activities /chanels to improve								

## InComm Customer Journey

Feel at Home

Selection & Application Attractiveness,

Intro

Onboarding





information point

A unique point of entry to find consistent and useful information channels of the university.



## **Personalized** communication

A personal approach in personalized messages and direct contact with university staff.



## **Know the basics**

All essential and practical steps to take before and upon arrival.



## Support in finding accommodation

Help offered to the newcome find housing before arrival to the



## One tone of voice

Coherent communication from all university staff towards the

Communication ?



(HELLO ... ?



Creating an MCLUSIVE

### **Cultural** introduction

Coordinated activities and infor-mation aimed on increasing awareness of the local culture and traditions



## Legal procedures

Information and support on the set of formalities requested upon arrival.

Welcome ceremony

moment or ceremony for all

The first, official and live welcome



Thematic group tours to introduce newcomers to the city.



## Discovering university services

Introduction to available services and supporting staff.



## Find your place in the community

Introduction to the social ecosystem of groups and associations at the university.

Mental



to the campus

A tour over campus(sus) to help newcomers to find their way



## Welcome kit

A physical package with the essential information and goodies.



## Get to know each other

A moment to meet and greet each other with introductions. presentations or just a small talk



## Arnval

newcomers.









## **Involvement** of communities

Getting to know the related stakeholders, associations and informal bodies.



## classroom/workspace Enable an inclusive learning

environment using internationalization



**Front desk** A physical place to ask all questions and get help.

## **International**

policies and practices.



## **Institutional support** University-organized programs that

help newcomers with their specific academic program.



## Learn the language

A place to learn the local language or improve other languages' proficiency.



### **Social events**

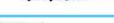
Well spread activities during the first 3 months aimed to socialize and meeting the local community.





Integrating newcomers in existing training programs to support their professional development.





## Customer Journey

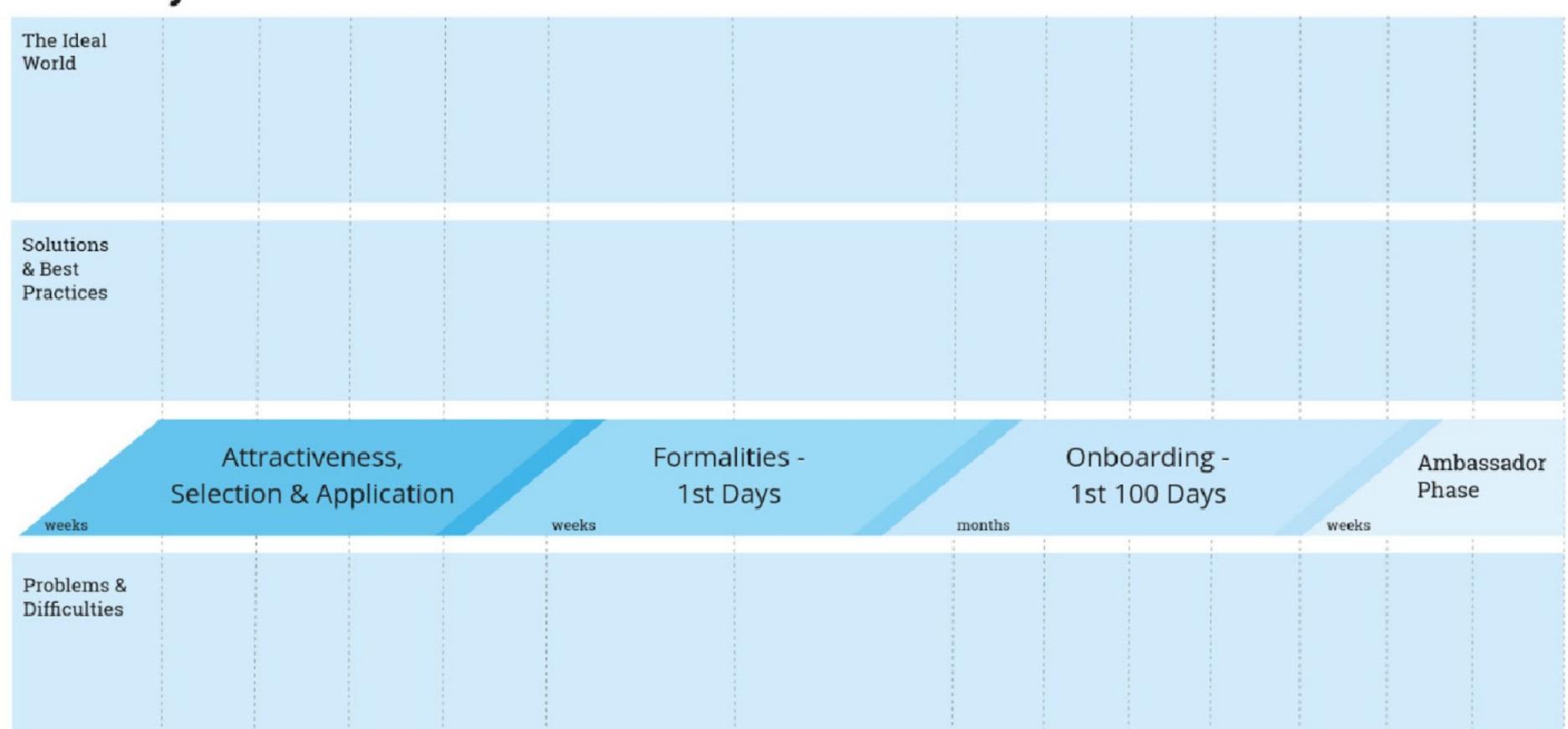












Customer Journey	Attractiveness, Selection & Application	weeks	Formalities - 1st Days	months	Onboarding - 1st 100 Days	Ambassado Phase weeks
Current Reality						
Ideal Future						
How to Achieve Ideal Future (Solutions)						
Possible Problems / Difficulties						mire







How should the ideal results be prioritized?



Both

