



**G2M**  
GREEN 2 MARKET



# WE'RE LOOKING FOR:

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**Business Development  
Manager in Sales (m/f/d),  
focus on renewable energies**

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Would you like to take on a leadership role in a dedicated team and contribute your ideas? Are sustainability and a green future important to you? Then we look forward to receiving your meaningful application by e-mail.



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# WHO WE ARE:

The company Green 2 Market, headquartered in Meppen (DE), with the holding company in Denmark (Copenhagen) and offices in Spain (Madrid) and Portugal (Porto and Lisbon), is one of the leading project specialists in the field of renewable energy, with a focus on photovoltaics in Europe. We develop, build and operate projects for well-known investment partners and on our own books. With more than 30 years of experience in the market and an excellent order volume, which already secures our employment until well into 2022, we are well prepared for expansion.

This expansion is to be developed by the right team players with competence and to be established together with our subsidiaries increasingly also on the German market.

Innovative ideas, customer-specific solutions, also own project and product developments, as well as the high market and customer orientation have made us a strongly growing company in the industry. This gives us the confidence to successfully implement new topics such as GRÜNSTROM and GRÜNGAS marketing, or hydrogen technology and solar projects in Germany.

With our high-performance team, we look forward to new challenges and exciting tasks in this forward-looking market.



The picture shows one of the largest PV plants in Portugal with a capacity of 66,000 KWp, which is built and operated by us.



# WHAT WE ARE LOOKING FOR:

## **Business Development Manager in Sales (m/f/d), focus on renewable energies**

### **Your area of responsibility:**

- You are a B2B sales professional with several years of professional experience and proven success in selling consulting services that require explanation and individual, large-volume projects in our target industry Renewable Energies.
- Establishment of a project volume, with a focus on renewable energies in the environment of companies from the energy supply sector.
- Identification, evaluation and acquisition of land and project rights for solar park developments.
- Developing and recognizing new business areas, establishing and expanding existing customer relationships, acquiring new customers and networks through systematic development of new sales and application opportunities.
- Jointly responsible for the implementation of globally oriented projects.



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# YOUR PROFILE

- Leadership personality with joy and passion for team and organizational development.
- Experience in the targeted acquisition of new customers and the development of new international markets.
- Experience in managing challenging international projects, preferably in a technical environment.
- Strong technical understanding.
- Hands-on mentality, high level of self-motivation and willingness to take on responsibility.
- Strong interpersonal skills and enthusiastic team player.
- Fluent in negotiation English.
- Recognize market trends thanks to industry and methodological experience.
- Strong analytical skills and the necessary flair for details.

## **Contact person:**

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