6 7

8

10

11

UNITED STATES OF AMERICA,

LITTON APPLIED TECHNOLOGY

LITTON SYSTEMS CANADA,

DIVISION, and

LTD.,

Plaintiff,

Defendants.

ν.

12

13

1415

16

17

18

19

20

21

2223

2425

26

27

28



UNITED STATES DISTRICT COURT

FOR THE CENTRAL DISTRICT OF CALIFORNIA

CR 99-673

INFORMATION

[18 U.S.C. § 371: Conspiracy To Defraud the Government and To Impair and Impede the Lawful Functions of Agencies of the United States; 18 U.S.C. §§ 1001, 2(b): Causing a False Statement to the United States; 18 U.S.C. § 1341: Mail Fraud]

The United States Attorney charges:

COUNT ONE

[18 U.S.C. § 371]

A. THE DEFENDANTS AND UNINDICTED COCONSPIRATORS

- 1. Defendant APPLIED TECHNOLOGY DIVISION ("ATD") is a division of Litton Systems, Inc. ("LSI") which is a subsidiary of Litton Industries, Inc. ("Litton"). Defendant ATD is located at 4747 Hellyer Avenue, San Jose, California.
- 2. Defendant LITTON SYSTEMS CANADA LTD. ("LSL") is a subsidiary of Litton Holdings, Inc., which, in turn, is a





8

9 10

11

12 13

14 15

16 17

18

19 20

21 22

23 24

25

26

27 28

subsidiary of Litton. LSL is located at 25 City View Drive, Etobicoke, Ontario, Canada.

- 3. Coconspirator Litton Systems International, Inc. ("LSII") is a Delaware corporation and a subsidiary of LSI. LSII has no corporate offices.
- Coconspirator Applied Technology International Division ("ATID") is a division of LSII. ATID is located at 4747 Hellyer Avenue, San Jose, California.
- Coconspirator Yu-Ming Hei, aka Richard M. Hei ("Hei"), is a former Major in the Taiwanese Air Force where he served as a pilot. In or about 1982, Hei formed T&P Company ("T&P") located in Taipei, Taiwan. Hei used his contacts with Taiwanese military officers and others to help secure contracts for United States defense contractors, including defendants ATD and LSL.

REGULATORY BACKGROUND В.

- Foreign governments, including Taiwan and Greece, purchase military items and services from United States defense contractors under the Foreign Military Sales ("FMS") program or by means of direct commercial sales. Under the FMS program, the U.S. government acts as the buyer on behalf of the foreign purchaser so that regulations governing defense contractors' sales to the United States government also apply to FMS sales. regulations include provisions limiting allowable commissions to \$50,000, and requiring defense contractors to disclose commissions.
- Direct commercial sales can be funded with the foreign customer's own funds or, for certain U.S. allies, under the Foreign Military Finance ("FMF") program, which is a grant/loan

program authorized to assist specified allies in purchasing military items and services sold by American defense contractors.

- 8. FMS and FMF sales of defense items and services are subject to various laws and guidelines promulgated by Congress under the authority of the Arms Export Control Act ("AECA"). FMS sales are subject to regulations set forth in the federal acquisition laws which include the Federal Acquisition Regulations ("FAR"), 48 C.F.R. Ch. 1, and the FAR Supplement ("DFARS"), 48 C.F.R. Ch. 2. FMF sales are subject to procedures and guidelines set forth in the Security Assistance Management Manual ("SAMM"), a publication of the Defense Security Assistance Agency ("DSAA") which, among other things, administers the FMF program and authorizes the release of U.S. funds to obtain defense items for foreign countries. The applicable regulations and guidelines set forth in the SAMM, FAR and DFARS are available to all U.S. defense contractors, including defendants.
- 9. With respect to FMF sales, to ensure that U.S. grant or loan funds are used only for purposes allowed by law, the DSAA requires that before a contract is approved for FMF funding, the defense contractor must furnish a Contractor's Certification which provides, among other things, that "the Contractor has not employed or retained any agent to solicit or obtain the Purchase Agreement on a contingent basis who has been or is to be paid from funds received by the Contractor from the U.S. Government under the Purchase Agreement." Upon request by DSAA, the Defense Contract Audit Agency ("DCAA") is designated to conduct audits of Contractor's Certifications submitted in connection with contracts funded under the FMF program.

- 10. In or about 1984, the Taiwanese Ministry of National Defense promulgated military procurement policies restricting foreign defense contractors seeking to sell military products to Taiwan from paying commissions to representatives to obtain those sales. To effect these policies, Taiwanese military procuring offices began to require that contracts with foreign defense contractors include a clause requiring the defense contractor to certify that the company has not "employed or retained any company or person . . . to solicit or secure this proposal and . . . [has not] paid or agreed to pay any company or person . . . any commission, percentage, brokerage or contingent fee resulting from the award of [the contract]."
- 11. Defense items and services exported from the United States to foreign customers are subject to export regulations pursuant to the AECA, and 22 C.F.R. Part 126 et seq. Under the AECA and regulations, defense contractors proposing to sell items or services to foreign governments must apply to the State Department, Office of Defense Trade Controls ("ODTC") for an export license. The defense contractor's export license application must include a certification regarding whether or not the defense contractor or any of its significant vendors "have paid, or offered or agreed to pay, in respect of any sale for which a license or approval is requested. . . fees or commissions in an aggregate amount of \$100,000 or more."
- 12. ODTC uses defense contractors' certifications regarding commissions, as described in ¶ 11 above, to fulfill its regulatory obligation to report to Congress regarding commissions and

political contributions paid by U.S. defense contractors in

connection with foreign military sales.

C. THE CONTRACTS

13.

5

: 18

Corporation ("Grumman") signed a FMS contract with the United States Navy to supply Taiwan with S-2T upgrades to anti-submarine aircraft. As a result in part of Hei's efforts, LSL was awarded a subcontract to supply radar for the S-2T aircraft. In or about September 1988, Grumman and LSL entered into Purchase Order number 19-53704 (the "Grumman-LSL Purchase Order") under which LSL was to provide APS-504(V)5 radar systems to Grumman to be included in the S-2T aircraft to be supplied to Taiwan. The Grumman-LSL Purchase Order provided that LSL was to receive \$32.5 million. For securing the contract, Hei was promised, and subsequently paid, a

On or about February 4, 1987, Grumman Aerospace

14. In or about 1988, as a result in part of Hei's efforts, LSL secured a contract for its Inertial Referenced Flight Inspection System ("IRFIS") to be installed on aircraft manufactured by Beech Aircraft Corporation ("Beech") to be supplied by Beech to Taiwan. Although LSL manufactured and supplied the IRFIS for the Beech aircraft, Panelvision Division ("Panelvision"), a division of LSI located in Pittsburgh, Pennsylvania, was designated the contracting party in place of LSL. On or about April 16, 1988 contract number EA6075-CO47 (the "Panelvision Contract") was signed between Panelvision and the Coordination Council for North American Affairs, Defense Procurement Division("CCNAA"), the diplomatic arm for Taiwan located in Washington, D.C. The Panelvision Contract provided

10% commission totaling approximately \$3.2 million.

that Panelvision would receive approximately \$7,370,000, of which Hei was promised, and subsequently paid, a 10% commission totaling approximately \$737,000.

- 15. On or about February 5, 1988, as a result in part of Hei's efforts, ATD and CCNAA entered into Contract number XY7V01-C486-P00 (the "Sandman Contract") which provided that ATD would manufacture and supply radar warning receivers to be installed on Taiwan's indigenous defense fighter aircraft. Under the Sandman Contract, ATD was paid approximately \$7.2 million. For his help in securing the contract, Hei was promised, and subsequently paid, a 5% commission totaling approximately \$360,000.
- 16. In or about 1992, defendant ATD promised to pay four Greek agents commissions of varying percentages of the contract value for their assistance in securing a contract under which ATID would supply to Greece an electronic warfare suite to be installed on Greece's fighter aircraft. As a result in part of the efforts and influence of these commissioned agents, on March 18, 1993, ATID and Greece entered into contract no. 1/93 for the Airborne Self-Protection Integrated System (the "ASPIS Contract"). The ASPIS Contract was in the amount of approximately \$122,108,000 and increased to approximately \$150,000,000 through a series of amendments. The four commissioned agents who assisted defendant ATD and coconspirator ATID in securing the ASPIS contract were promised and subsequently paid commissions varying between three and six percent of the contract value, including amendments thereto, totaling in excess of \$12 million.

5

D. <u>OBJECTS OF THE CONSPIRACY</u>

- 17. Beginning in or about 1984 and continuing through 1996, within the Central District of California and elsewhere, defendants ATD and LSL, coconspirators LSII and Hei, and other persons and entities both known and unknown to the United States Attorney, conspired and agreed with each other knowingly and intentionally to:
- a. defraud the United States and agencies thereof by impeding, impairing, obstructing and defeating the lawful government functions of the Internal Revenue Service in the ascertainment, computation, and collection of revenues by falsely describing in their books and records the payment to Hei of commissions in connection with Hei's assistance in securing contracts with Taiwan for defendants ATD and LSL; and,
- b. participate in a scheme to defraud Taiwan in connection with the payment of and promise to pay commissions to Hei for contracts won as a result in part of Hei's efforts in Taiwan, and cause the use of the U.S. mails in furtherance of this scheme to defraud, in violation of 18 U.S.C. § 1341.
- 18. Beginning in or about 1992, and continuing through 1997, in the Central District of California and elsewhere, defendant ATD, coconspirator ATID, and other persons and entities both known and unknown to the United States Attorney, conspired and agreed with each other knowingly and intentionally to:
- a. defraud the United States and agencies thereof by impairing, impeding, obstructing and defeating the lawful governmental functions of the DCAA by (i) providing misleading and false information during a DCAA audit of commissions paid to Greek

agents in connection with the ASPIS Contract; and (ii) improperly and falsely describing ATID's commission payments to Greek agents as "Outside Computer Services" in ATID's books and records; and,

- b. defraud the United States and agencies thereof by impeding, impairing, obstructing and defeating the lawful government functions of the Internal Revenue Service in the ascertainment, computation, and collection of revenues by improperly and falsely describing ATID's commission payments to Greek agents as "Outside Computer Services" in ATID's books and records.
- E. MEANS BY WHICH THE OBJECTS OF THE CONSPIRACY REGARDING TAIWAN
 WERE TO BE ACCOMPLISHED
- 19. The objects of the conspiracy regarding Taiwan were to be accomplished in substance as follows:
- a. Defendant LSL would agree to pay Hei a 10% commission on all contracts secured for LSL as a result in part of Hei's exercise of influence with Taiwanese military officials.
- b. Defendant ATD would agree to pay Hei a 5% commission on all contracts secured for ATD as a result in part of Hei's exercise of influence with Taiwanese military officials.
- c. Defendant LSL would prepare and use false and fraudulent retainer agreements, purchase orders, and other deceptive means to disguise and conceal the fact that LSL was paying Hei 10% commissions totaling approximately \$3.94 million for securing the Grumman-LSL Purchase Order and the Panelvision Contract.
- d. Defendant ATD and coconspirator LSII would use deceptive means to disguise and conceal the fact that ATD was

2

3

4

5

6

7

8

9

10

11

12

13

14

15

16

17

18

19

20

21

22

23

24

25

26

27

- Defendant LSL would make false, fraudulent and e. misleading entries in its accounting books and records by misleadingly characterizing payments to Hei as other than commissions. In particular, LSL would maintain books and records misleadingly describing commission payments to Hei as payments for "materials in transit."
- f. Defendant ATD would make false, fraudulent and misleading entries in its accounting books and records by misleadingly describing payments to Hei as other than commissions. In particular, ATD would maintain books and records misleadingly describing commission payments to Hei through coconspirator LSII as fees paid to LSII for program management services for Asian contracts.
- Defendants LSL and ATD would falsely represent and cause others to falsely represent that they neither promised nor paid contingent fees or commissions to any agent or representative to secure contracts with Taiwan including, among other ways, in a letter sent by U.S. mail to the CCNAA.
- F. MEANS BY WHICH THE OBJECTS OF THE CONSPIRACY REGARDING GREECE WERE TO BE ACCOMPLISHED
- The objects of the conspiracy regarding Greece were to 20. be accomplished in substance as follows:
- Defendant ATD would agree to pay percentage commissions totaling in excess of \$10 million to four Greek agents for their assistance in helping ATD secure the \$122 million ASPIS Contract.

- b. When the ASPIS Contract amendments increased the contract value to over \$150 million, defendant ATD would agree to pay in excess of \$12 million in commissions to the four Greek agents.
- c. Coconspirator ATID would act as the prime contractor for the ASPIS Contract and its five amendments.
- d. Between September 1993 and April 1997, coconspirator ATID's accounting books and records would reflect that the commissions paid to the Greek agents on the ASPIS Contract were "Other Direct Costs."
- e. Beginning in May 1997, coconspirator ATID's accounting books would falsely describe as "Outside Computer Services" monies that were actually commissions paid to the Greek agents.
- f. During a DCAA audit of the Contractor's

 Certification for the ASPIS Contract, coconspirator ATID would

 obstruct the DCAA audit by, among other things, making false

 statements about the amounts and recipients of commissions ATID

 paid on the ASPIS Contract.

G. OVERT ACTS REGARDING TAIWAN

21. In furtherance of the conspiracy and to accomplish the objects of the conspiracy, defendants ATD and LSL, coconspirators LSII and Hei, and other persons and entities both known and unknown to the United States Attorney, committed various overt acts within the Central District of California and elsewhere, including but not limited to the following:

11 12

14

13

16

15

18

17

19 20

21

23 24

22

25

26

- In or about 1984, defendant LSL agreed to pay Hei ten percent of the contract price for each contract secured by Hei for LSL with Taiwan.
- b. In or about 1985, defendant ATD agreed to pay Hei five percent of the contract price for each contract secured by Hei for ATD with Taiwan.
- Between approximately August 1985 and March 1990, c. using various purchase orders and agreements designed to conceal the nature of the payments to Hei, defendant LSL paid Hei approximately \$3.6 million in commissions in connection with the Grumman-LSL Purchase Order and the Panelvision Contract.
- In or about 1987, at defendant LSL's request, Hei designated a company name -- Sycomm -- to be used to disguise and conceal the true nature of a portion of the \$3.6 million in commission payments to Hei in connection with the Grumman-LSL Purchase Order and the Panelvision Contract. LSL and Hei then entered into the "Sycomm Service Agreement," which was used by LSL to pay Hei approximately \$525,514 in commissions which were falsely characterized as payments for assistance in obtaining office and residential space and services in Hong Kong.
- e. Between approximately December 1987 and January 1990, in its accounting books and records, defendant LSL mischaracterized approximately \$3.6 million in commissions paid to Hei in connection with the Grumman-LSL Purchase Order and the Panelvision Contract as payments for "materials in transit."
- f. On or about January 15, 1988, defendant LSL falsely certified to Grumman in a "Certificate of Compliance with Republic of China Defense Procurement Policy" that LSL "has not paid,

offered, agreed to pay, nor will pay, any commission, percentage, brokerage or contingent fee, to any person as a result of the award of [the Grumman-LSL Purchase Order]."

- g. On or about February 5, 1988, defendant ATD executed the Sandman contract.
- h. On or about April 7, 1988, defendant LSL caused Panelvision to provide a certification to Taiwan stating that no commissions had been promised or paid to secure the award of the Panelvision Contract.
- i. On or about April 16, 1988, defendant LSL caused Panelvision to execute the Panelvision Contract.
- j. On or about May 3, 1988, defendant LSL certified to Beech that no commissions had been promised or paid in connection with the Panelvision Contract.
- k. On or about August 15, 1988, defendants ATD and LSL entered into agreements with coconspirator LSII pursuant to which LSII was paid approximately \$2.6 million, most of which was paid by LSII to Hei for commissions owed by defendants.
- 1. Between approximately August 1988 and January 1990, in its accounting books and records, defendant ATD mischaracterized payments to coconspirator LSII which were forwarded to Hei to pay commissions in connection with the Sandman Contract as fees paid to LSII for program management services for Asian contracts.
- m. On or about December 3, 1993, defendant LSL falsely stated in a letter sent through the U.S. Mail to the CCNAA in Washington, D.C., that LSL had neither "employed [n]or retained any company or person to solicit or secure the [Panelvision

· 19

Contract] on the basis of a commission, percentage, brokerage, or contingent fee to be received as a result of the award of the contract."

n. On or about May 6, 1996, defendant LSL provided a certification to Grumman stating that the Grumman-LSL Purchase Order did not contain any actual cost accumulation for sales commissions paid to a Taiwanese agent retained to secure the contract.

H. OVERT ACTS REGARDING GREECE

- 22. In furtherance of the conspiracy and to accomplish the objects of the conspiracy, defendant ATD, coconspirator ATID, and others both known and unknown to the United States Attorney, committed various overt acts within the Central District of California and elsewhere, including but not limited to the following:
- a. By contract dated March 1, 1992, defendant ATD promised to pay a 3% commission to Greek agent Space Hellas for its assistance in winning the ASPIS Contract.
- b. By contract dated March 1, 1992, defendant ATD promised to pay a 3% commission to Greek agent Constantine Constantinidis for his assistance in winning the ASPIS Contract.
- c. By contract dated September 12, 1992, defendant ATD promised to pay a 4% commission to Greek agent Isabella International for its assistance in winning the ASPIS Contract.
- d. By contract dated January 8, 1992, defendant ATD promised to pay a 4-6% commission to Greek agent Mati Consultants Limited ("Mati") for its assistance in winning the ASPIS Contract.

- 18

- e. On or about March 18, 1993, coconspirator ATID executed the ASPIS Contract for \$122,108,000.
- f. Between May 1993 and December 1997, coconspirator ATID executed five contract amendments to the ASPIS Contract, increasing the total ASPIS contract value to over \$150 million.
- g. Between August 1993 and June 1997, coconspirator ATID paid the Greek agents identified above a total of approximately \$10.5 million in commissions.
- h. Beginning in September 1993, coconspirator ATID accounting personnel booked the commissions paid to the Greek agents on the ASPIS Contract in an ATID account titled "Other Direct Costs."
- i. In or about March 1997, coconspirator ATID received notice from the DSAA that ATID would be audited by DCAA as to the ASPIS Contract.
- j. On or about May 7, 1997, coconspirator ATID accounting personnel moved the commissions paid to Greek agents on the ASPIS Contract from an account titled "Other Direct Costs" to an account titled "Outside Computer Services" in ATID's books and records.
- k. As of June 2, 1997, coconspirator ATID internal records reflected that it had paid in excess of \$10.5 million in commissions to the Greek agents for ASPIS, and projected that it would pay \$12.4 million in such commissions.
- 1. On about June 13, 1997, coconspirator ATID received DCAA's audit questions, including DCAA's request for "[T]he name(s) of consultants, agents, brokers, or employees that represent your company and/or market your company's products in

the buyer's country, along with the amount paid for fees commissions, retainers or bonuses applicable to the subject contract."

- m. In or about August 1997, coconspirator ATID personnel verbally advised DCAA that ATID had not paid any commissions in connection with the ASPIS Contract.
- n. In response to DCAA's further inquiry, in or about October 1997, coconspirator ATID falsely stated that it had paid only \$4.3 million in commissions on the ASPIS Contract, and paid only Greek agents Mati and Space Hellas.
- o. In or about August 1997, in connection with tax preparation, coconspirator ATID improperly designated the approximately \$11.3 million of commissions payments booked as "Outside Computer Services" as "materials" in cost of goods sold.

15 | //

1

2

3

4

5

6

7

8

9

10

11

12

13

14

16 | //

17 //

18 //

19 //

20 //

- | ' '

li

//

21

22 /

23 | //

24 //

25 /

26 //

27 //

28 //

COUNT TWO

[18 U.S.C. § 1001; 18 U.S.C. § 2(b)]

- 23. The United States Attorney realleges all of the allegations set forth in $\P\P$ 1-21 and 25-26 of this Information as though set forth in full herein.
- On or about November 5, 1994, in Washington D.C., within the District of Columbia and elsewhere, defendant LSL knowingly and willfully caused Grumman to make a materially false statement in a matter within the jurisdiction of departments or agencies of the United States, namely, the State Department, Office of Defense Trade Controls ("ODTC") and the United States Customs Service. In particular, on or about January 15, 1988, LSL knowingly and willfully submitted to Grumman a "Certificate of Compliance with Republic of China Defense Procurement Policy" which falsely stated that LSL had not promised or paid any commissions in connection with the Grumman-LSL Purchase Order. or about November 5, 1994, in reliance on these previous false statements from LSL, Grumman falsely represented to ODTC that "[N] either the applicant nor its vendors have paid, or offered or agreed to pay, in respect of any sale for which a license or approval is requested, political contributions, fees or commissions as specified" in the regulations. In truth and in fact, contrary to this materially false certification and unknown to Grumman, LSL, one of Grumman's vendors, had promised and paid Richard Hei \$3.2 million in commissions for his assistance in securing the Grumman-LSL Purchase Order.

27 //

1

2

3

4

5

6

7

8

9

10

11

12

13

14

15

16

17

18

19

20

21

22

23

24

25

26

28 //

-

COUNT THREE

[18 U.S.C. § 1341]

- 25. The United States Attorney realleges all of the allegations set forth in $\P\P$ 1-23 of this Information as though set forth in full herein.
- 26. Beginning in approximately 1984, and continuing until approximately December 1993, in the District of Columbia and elsewhere, defendant LSL devised and executed a scheme to defraud as follows:
- a. In or about 1984, LSL decided to use Richard Hei in its efforts to secure military sales to Taiwan. LSL promised to pay Hei a 10% commission on any contract he secured for LSL with Taiwan, in exchange for Hei assisting LSL through his influence and contacts with the Taiwanese military.
- b. With Hei's assistance, in 1988, LSL was awarded the Panelvision Contract, under which LSL, through Panelvision, was to supply a flight inspection system to Taiwan, and was to receive \$7,370,000.
- c. On or about April 7, 1988, LSL knowingly submitted a false certification to Taiwan stating that it had not paid or agreed to pay any commissions resulting from the award of the Panelvision Contract.
- d. In reliance on LSL's certifications that LSL had not paid or promised to pay commissions, Taiwan proceeded with the Panelvision Contract, and paid LSL, through Panelvision, \$7,370,000.
- e. LSL paid Hei \$737,000 in commissions for his assistance in securing the Panelvision Contract and concealed the

nature of the payments by, among other things, paying Hei through false purchase orders, the false Sycomm Service Agreement and intracompany transfers (as described in ¶¶ 18 and 20 above).

On or about December 3, 1993, for the purpose of executing this scheme to defraud, defendant LSL caused to be delivered by the United States Postal Service an envelope addressed to the CCNAA located at 5010 Wisconsin Avenue, Washington, D.C., which contained LSL's letter to Taiwan stating that LSL had not paid a commission in violation of Taiwanese procurement policy in connection with the Panelvision Contract.

ALEJANDRO N. MAYORKAS United States Attorney

GEORGE S. CARDONA

Assistant United States Attorney

Chief, Criminal Division

KIMBERLY DUNNE

Assistant United States Attorney

Chief, Public Corruption & Government Fraud Section