

Job ad: Area Manager

Due to rapid growth we are looking for Area Managers within Scandinavia, Southern Europe, Western Europe, South America, Middle East and Asia.

The candidate will be responsible for building his/her own department within a specific region/countries, based on cultural- and language skills. Experience with IT-hardware is not mandatory (But an advantage) as our sales team and technicians will assist in the daily work, with pricing and technical questions. Technical training will be provided continuously.

Most important is to build long-lasting relations and be a good representative of GlobeCom. The communication with customers is through e-mail and phone. Travel activity to meet the customers physically in the given countries, is also part of the job.

We are looking for:

- Drive ▪ Dedication ▪ Ambition ▪ Responsibility
- Proven track-record of sales in current/former sales job(s) in the specific region/countries.
- Fast learner, quick pace.
- A hungry person to kick-off his/her career.

We offer:

- A company with nearly 10 years experience, but with recent rapid growth.
- Dedicated, motivated and skilled colleagues.
- To join a smaller company at an advantageous time, to build a good career.
- High commission + ground salary (Will be negotiated after qualifications).
- Responsibility of building a department in his/her own region/countries.
- Interesting job with travel activity, and possibility to grow quick.

The work place is at our office in Aalborg, where we are a younger team of dedicated people that work hard, but have fun doing it. The positions are open throughout 2018 until the right candidates are found.

Please send a short application and your CV to Jesper Strømgard, email: jes@globecom.eu marked "Job ad - Area Manager". You are also welcome to call if any questions regarding the position at +45 31550210.

Best regards,

GlobeCom

Location

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About GlobeCom

Our company buys, sells, leases, consigns and trades new, used and refurbished high-end IT and medical equipment, to B2B customers in more than 75 countries. GlobeCom was established in 2009 but our portfolio for global trade reaches back to 2003. For much more about our company:

<https://globecom.eu/about>