# **INSPIRED:** Key Insights from Marty Cagan's Book

How to be an excellent product manager and run a modern, strong product organisations.



# **PRODUCT TEAM**



#### Autonomous cross-functional dedicated team

A team of highly skilled missionaries, who owns the delivering on clear objectives and are accountable for the outcomes. Minimised dependencies to other teams.

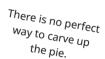
# PRODUCT CULTURE

- Continuous and rapid testing and learning
- · You learn from mistakes
- Make mistakes quickly to mitigate the risks
- Continuous innovation
- True collaboration
- Respect and value each other
- A motivated product team = power

### **TEAM SCOPE**

The scope of work to be done per team:

- the complete product
- type of user
- type of device
- by workflow
- by customer journey
- based on the architecture





### **KEY ROLES**

#### **Product manager**

Leads the product team to combine technology and design to solve real customer problems in a way that meet the needs of the business.



The engineers

Product manager

Deep knowledge of:

- your customer
- the data
- your business and stakeholders
- your market and industry

## **Product designer**

Continuously collaborate with product managers and engineers - from discovery to delivery and are measured on the success of the product.



Iterate early and often. Explore alternative solutions.

UX includes all the touch points and interactions a customers has with your company and product over time as well as offline services.

#### Other supporting roles

Such as product marketing manager, test automation engineers, user research, data analyst, delivery manager...

> You might not have any of these supporting roles and if you do they are typically assigned to a number of product teams.

Engineers are smart and often skeptical by

nature, so if you're bluffing, they likely won't be fooled.

Bringing a strong point of view is fine as long as you demonstrate that you're open minded, listen and want their help in coming up with the right product.

Mutual respect both ways.



Be sensitive to their individual work styles.

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