Blue: done by myself Green: done by customer

Sends inquiry form

Completes inquiry form and sends copy of document

• Details of job length, content, deadline, etc. (Note 1)

Sends quotation

Deadline, price, and details of work included and not included

Accepts quotation

Corrects document

Also raises queries and makes suggestions as necessary

Sends two copies to customer

 One with changes, comments, and queries, and a 'clean' version with no comments or queries and all changes accepted

Reviews corrections, makes changes, and returns document

• See Note 2

Final check of document

• Focuses on customer changes and eliminates remaining errors

Sends final copy to customer with invoice

Pays invoice within one month of receipt

<u>Note 1</u>: A copy of the document is necessary to assess whether the editing or proofreading service is more appropriate.

<u>Note 2</u>: Any substantial further changes *unrelated to the queries, suggestions, and changes I have made* will incur an additional cost at the agreed price per word.