# The consequences of Alfor evaluation practice in the future

Svenska utvärderingsföreningen 20th anniversary conference - keynote

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8 December 2023





# Agenda

- 1. What characterizes the evaluation industry?
- 2. What is AI in the context of evaluation?
- 3. How will evaluation practice be affected?
- 4. What does the future hold?





1. What Characterizes the Evaluation Industry?





### **Key Features of the Evaluation Industry**



#### Market dynamic is demand driven

Sensitive to shifting government priorities and sourcing strategies



#### Public sector is a dominant procurer

Procurement, management and the practice of evaluation services have been increasingly institutionalized



## The evaluation market is segmented and multiple-layered

Differentiators are national, regional, type of client, domain or methodological



### Motley crew of providers

Often consortia of SME, evaluation methodology experts



#### No globally dominant providers

This is seen in adjacent professional service fields such as auditing and management consulting.

#### No definable market and easy access

VOPEs don't track market trends, size, and shares. Competing knowledge forms







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Think of Generative AI (currently) as a hyper intelligent, super creative, extremely knowledgeable, and totally unreliable assistant

Dr. Thomas Terney





### **Types of Artificial Intelligence**





### Emerging Technologies available for program evaluation

(New) Kinds of data	(New) Kinds of data storage and organization	(New) Kinds of data processing
<ul> <li>Satellites and drones</li> <li>Social Media</li> <li>Radio call-in programs</li> <li>Internet searches</li> <li>Mobile phones</li> <li>Telecom data records</li> <li>Program administration data</li> <li>Systems data</li> <li>Large-scale survey data</li> <li>Textual data</li> <li>Internet of Things (IoT)</li> </ul>	<ul> <li>Distributed Ledger Technologies</li> <li>Cloud Computing</li> <li>Edge Computing</li> </ul>	<ul> <li>Machine Learning and Artificial Intelligence <ul> <li>For quantitative analysis</li> <li>For text analysis</li> <li>For image analysis</li> <li>For network analysis</li> </ul> </li> </ul>



### **Mature and Immature AI powered solutions**

**CoLoop: The Al copilot** 

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#### QUALITATIVE DATA ANALYSIS SOFTWARE

QDA Miner is an easy-to-use qualitative data analysis software for organizing, coding, annotating, retrieving, and analyzing collections of documents and images. QDA Miner qualitative data analysis tool may be used to analyze interview or focus group transcripts, legal documents, journal articles speeches even entire books as well as drawings.

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photographs, paintings, and other types of visual document than any other qualitative research software on the markbut also more reliably. QDA Miner's seamless integration **SimStat**, a statistical analysis tool, gives you unprecedent information, including numerical and categorical data.

QDA Miner offers higher levels of computer-assistance other qualitative data analysis software on the market

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**Understand** people in

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#### Academic Analyzer

Analyzes academic articles, summarizing research topics, methods, and conclusions. By community builder ©

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#### ResearchGPT

Al Research Assistant. Search 200M academic papers from Consensus, get science-based answers, and draft content with accurate citations. By consensus.app ©

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### 3. How Will Evaluation Be Affected?

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### Key features in the Proliferation of AI in the Evaluation Industry

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## Evaluation providers' competitive strategies

Value propostions: Quality, time, price

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### Nature of the evaluation service

M&E systems, evaluation studies, evaluaiton capacity building

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# Breadth and depth of the evaluation provider's capability

Different methodologies and disciplines

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### Appropriateness of the technology

Evaluation question - Sources, types of data, analyses

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# Size and duration of evaluation contracts

Larger vs. Smaller. ROI

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### **Evaluation Studies – Task level breakdown**

			Project Management			
Design	Structuring	Data Collection	Analysis	Judging	Reporting	Utilization
<ul> <li>Determine evaluation question</li> <li>Select research design</li> <li>Select evaluation model</li> <li>Determine deliverables</li> <li>Stakeholder management</li> </ul>	<ul> <li>Develop detailed methodology</li> <li>Evaluation criteria</li> <li>Evaluation standards</li> <li>Indicators</li> <li>Project planning</li> <li>Assign tasks</li> </ul>	<ul> <li>Desk study</li> <li>Literature review</li> <li>Collect existing data from multiple sources</li> <li>Survey</li> <li>Interviews</li> <li>Participant observation</li> </ul>	<ul> <li>Data manage- ment</li> <li>Transcrip- tion</li> <li>Translation</li> <li>Qual coding</li> <li>Quant analysis</li> <li>Data and source triangulation</li> <li>Performa- tive analysis</li> </ul>	<ul> <li>Compare against evaluation standards</li> <li>Contextual analysis</li> <li>Infer judgment</li> </ul>	<ul> <li>Data visualization</li> <li>Findings</li> <li>Conclusions Recommenda tions</li> <li>Write report</li> <li>Manage stakeholders</li> </ul>	<ul> <li>Manage stakeholders</li> <li>Planning</li> <li>Adaptation of M&amp;E system</li> <li>Consultation</li> <li>Advising</li> </ul>

### Monitoring and Evaluation System – Task level breakdown

			Project Management			
Design	Planning	Data Collection	Analysis	Assessment	Reporting	Utilization
<ul> <li>M&amp;E capacity assessment</li> <li>Overall M&amp;E strategy</li> <li>Design of M&amp;E system</li> <li>Determine deliverables</li> <li>Stakeholder management</li> </ul>	<ul> <li>Develop indicators</li> <li>8Qs</li> <li>Operationaliza tion of all indicators</li> <li>Performancest andards</li> <li>Establish data mgt. function</li> <li>Annual cycle planning</li> <li>Assign tasks</li> </ul>	<ul> <li>Desk study</li> <li>Literature review</li> <li>Collect existing data from multiple sources</li> <li>Survey</li> </ul>	<ul> <li>Data manage- ment</li> <li>Quant analysis</li> </ul>	<ul> <li>Compare against perfor- mance standards</li> <li>Contextual analysis</li> </ul>	<ul> <li>Findings</li> <li>Data visualization</li> <li>Tailored reporting</li> </ul>	<ul> <li>Manage stakeholders</li> <li>Planning</li> <li>Consultation</li> <li>Advising</li> </ul>

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### Thematic coding of qualitative data

Using CoLoop to analyze 10 transcripts produced remarkably similar subthemes in 10–20 seconds compared to nearly a dozen hours spent coding, reviewing, and summarizing data manually.

Sabarre, Beckmann, Bhaskara & Doll, 2023:63

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![](_page_14_Picture_6.jpeg)

# **Coding open ended survey questions**

...Avalanche produced more granular themes than those identified manually. While less frequently cited, most of these could be appropriately grouped as subthemes under our manually produced themes. There were only a few instances where Avalanche did not identify a manually generated theme..."

Sabarre, Beckmann, Bhaskara & Doll, 2023:65

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Competencies that are highly social and highly creative and strategic—which may allow us to retain our specialized expertise as evaluators

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Sarah Mason, 2023: 20

![](_page_16_Picture_5.jpeg)

### Study on Generative AI interaction in management consulting

- Collaboration experimental study: Harvard, MIT and BCG.
- Study population: Boston Consulting Group study (N=758)
- Participants incentivized
- Five hours
- Experimental design. Control group, two intervention groups; GPT only and GPT with prompt overview
- Pre-test on assessment tasks (realistic tasks)
- Random Assignment based on: Initial assessment task score, Big 5 personality traits, and demography
- Two experimental assignments. One inside frontier and one outside (18 realistic tasks)
- Assessed on quality (human graders and AI grader), task completion and speed

![](_page_17_Figure_10.jpeg)

### **Findings from trial**

#### Inside the frontier tasks

- Across 18 realistic business tasks, AI significantly increased performance and quality for every model specification
- Effectiveness: Performance (as rated by humans) increased by more than 40%
- Efficiency: Task completion increased by more than 12%
- **Expedience**: Increased speed by more than 25%

- Outside the frontier tasks
  - Effectiveness:
  - Correctness: Control group was correct about 84.5%, while the AI conditions scored at 60% and 70%
  - Quality recommendation, the treatment GPT + Overview (25% increase over the control). GPT Only increased 18%
  - Efficiency. Not reported
  - Expedience. GPT + Overview increased speed 30% and GPT Only increased by 18%

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### In summary:

- **Inside the frontier tasks:** Benefitted bottom-half performers the most, although all users benefitted from AI.
- Outside the frontier tasks: It was only when tasks were outside the frontier that we saw performance decreased as a result of AI.
- "On those tasks, this study highlights the importance of validating and interrogating AI and of continuing to exert cognitive effort and experts' judgment when working with AI." (Dell Aqua et al, 2023:15)

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" The evaluation community is well-positioned to provide leadership on the evaluation of and use of AI, including what criteria ought to be used.

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Montrosse-Moorhead, 2023: 124

![](_page_22_Picture_4.jpeg)

### **Team Expertise Composition Will Change**

![](_page_23_Figure_1.jpeg)

#### **Subject Matter Expert**

Provides in depth knowledge about the subject matter evaluated

#### **Evaluation Expert**

Provides evaluation methodology and competencies

#### **Data Scientist**

Provides technical expertise in data capture, storage and processing

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#### **Al solutions**

Work alongside one or several technologies

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**Team Experience Composition Will Change** 

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Finders

Minders

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### What Different Actors Need to Do

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#### **EVALUATORS**

Upskilling, AI literacy

### **EVALUATION PROVIDERS**

Grow talent, hire talent, collaborate to develop Al capabilities

#### VOPES

Evaluator competencies, upskilling programs, advocacy policy-makers

#### **EDUCATIONAL INSTITUTIONS**

Adapt education curriculum, develop competencies

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### **Some Resources**

- Sabarre et al. (2023).Using AI to disrupt business as usual in small evaluation firms. <u>https://doi.org/10.1002/ev.20562</u>
- Nielsen, S.B. (2023). Disrupting evaluation? Emergingtechnologies and their implications for the evaluation industry. <u>https://doi.org/10.1002/ev.20558</u>
- Mason, S. (2023). Finding a safe zone in the highlands:Exploring evaluator competencies in the world of AI. <u>https://doi.org/10.1002/ev.20561</u>
- Dell'Acqua et al (2023). Navigating the Jagged Technological Frontier: Field Experimental Evidence of the Effects of AI on Knowledge Worker Productivity and Quality. <u>http://dx.doi.org/10.2139/ssrn.4573321</u>
- https://meritech.org/

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lustav Jakob Petersson and Jonathan D. Breul, editors

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