

R&W / W&I

Our Representations and Warranties (R&W) insurance, also known as Warranty and Indemnity (W&I) insurance, mitigates risks for both buyers and sellers in transactions by transferring financial liability for breaches of representations and warranties to the insurer. Among other benefits, our offering facilitates smoother deal negotiations, enhances deal certainty, and allows parties to allocate capital more efficiently, thereby fostering a more robust and expedited transaction process including in our bespoke real estate underwriting.



- Covers unknown historic issues that may surface post-close, mitigating financial risks for both parties involved.
- Facilitates cleaner seller exits by minimizing the need for deal escrows or purchase price holdbacks, thereby maximizing returns on investment.
- Eases collection concerns and safeguards key relationships, promoting smoother transitions post-transaction.
- Helps distinguish bids in an auction process, making offers more appealing to potential buyers or investors.
- Can increase the maximum indemnity and extend survival periods for violations of representations and warranties, offering comprehensive protection.
- Potentially provides additional protection beyond specified indemnitees, offering an extra layer of security for parties involved.
- Allows for seamless integration alongside transaction timetables, ensuring that the insurance process does not disrupt deal negotiations or closings.