

COMPANY PRESENTATION

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Priebe-ScanRig AB (PSRIG)

Everything for your rigging needs



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This is **PSRIG**



We at Priebe-ScanRig AB call ourselves PSRIG in short form, pronounced "PEA-ES-RIG," and preferably with a thick Swedish accent. Our business develops, manufactures, sells, installs, and maintains a large selection of stage and rigging technology. With origins dating back to the 1960s and many years of experience with complex stage installations, we are today one of Sweden's leading companies in our industry. Customers who primarily seek specialist expertise in rigging and fixed stage mechanical installations come to us for help.

With carefully selected suppliers, our sales department supplies markets all over the world with quality products in categories such as lifting equipment, control systems, grandstands, seating solutions, trusses, podiums, mobile stages, rigging accessories, curtains, stage decorations, room dividers, acoustic solutions, projector screens, as well as dance and event floors.

Our experienced and valued project department delivers first-class stage technical systems with high-quality control systems and solid mechanics. Their workdays take place in everything from theatres, cultural centers, concert halls, studios, and arenas – to schools, cinemas, churches, hotels, malls, nightclubs, etc. We primarily do project work throughout Scandinavia but have several qualified partners in Europe, Asia, and the US.

Currently, we consist of about a dozen employees distributed between our head office in Malmö and our workshop, warehouse, and administration in Norrköping. Our business offers experienced CAD designers, qualified electricians, as well as production and installation personnel certified for mobile platforms, forklift driving, hot works, safe lifting, fall protection, and more.

Our philosophy

As our client, you get a reliable but also flexible and creative partner who always works based on your wishes and visions. We see your success as our success. We strive to continually create added value for the customer with well-thought-out solutions optimized from both a financial and functional point of view, always with safety as the highest priority.

In our industry, collaboration is vital. We aim to build long-term relationships with our customers and partners. We are therefore very proud of our long-time partnerships with major international entrepreneurial companies such as PEAB, Skanska, Serneke, and Veidekke. There is no room for misgivings or doubts for these actors, and we are honored by their repeated trust in us.

On a more local level, we are also part of a local business collective called "Creative Industries Sweden." In the collective, there are companies in the event and stage technology industry with lots of different complementary skills gathered under one roof. Through good cohesion, high flexibility, effective communication, a wide network of contacts, and fast decision-making processes, we see recurring fruitful synergies and cooperation opportunities.

Apart from prioritizing the crucial business areas: safety, quality, customer satisfaction, and availability, we also focus on a long-term approach that includes sustainability, continuous development, and innovative technology. These factors are essential for maintaining our success, and they benefit our customers by providing them with modern, reliable, and sustainable solutions.

These are just some of the arguments for why you should hire us at PSRIG.



What we offer

We offer a wide range of quality products in most categories associated with the stage and rigging business. Our sales department has many years of experience within the industry and extensive knowledge about the products we represent and sell. We guide and assist you, aiming to provide optimal results. Through the years, we have also developed quite a reputation for quick and flexible logistics, with shipments successfully going worldwide within tight deadlines.

Here follows an overview and summary of our product categories:





Control systems

FlexControl

Our proprietary developed smart control system (wired or wireless)



SRS Rigging

FLEX CONTROL



Kinesys



Load monitoring

Load cells / Wind speed sensors PS RIG ALL ALL

Folding ladders Cable reels **Chain & Toursliders** Cable tracks / Festoon systems Cables Connectors **Cable support grips Snap clamps**

Cable management







Company details

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Company structure

Priebe-ScanRig AB was formed when the company merger of Priebe Scenteknik AB and Scan-Rig AB became final on January 1st, 2019. The merger came about after several years of favorable cooperation. Below, we illustrate how our company is structured regarding ownership, board of directors, and our employees' locations, workflows, and responsibilities.



Reference work

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On the following pages, we present a selection of case studies from significant projects we have recently completed. Each project is briefly summarized with images and relevant details.

You can find additional case studies with associated images on our website, <u>PSRIG.com</u>, under our dedicated "Projects" page.

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Case: Stadshallen, Lund (2023)

When the building firm responsible for renovating Stadshallen in Lund needed expert help with the lifting, seating, and acoustic solutions, they turned to PSRIG.

As the roof of the historic building was not able to support the weight of the lifting solution, we provided a custom truss construction carried by specially designed large wall brackets. The structure, dubbed 'the technical ceiling,' is lifted by four hefty GIS LP2500 D8+ hoists and contains all the other stage technology, including fly bars from FlexBeams equipped with GIS LP500 D8+ hoists, acoustic screens, PA lifting points, and a large projector screen. Our proprietary FlexControl wired system, equipped with load monitoring and encoder sensors, safely manages everything.

In addition, we supplied and installed 450 seats of the elegant Espace 628 CC model from Audience Systems. By using the flexible Matrix system, we gave every other row removable seats. This arrangement allows for greater flexibility in terms of both seating capacity and aisle sizes. Of the prementioned total seating capacity, 81 of the ultra-comfortable seats were installed up on the balcony.

Client: Byggnadsfirma Otto Magnusson AB (reach out to PSRIG for contact info)



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Case: IKEA Studios, Hubhult (2021)

When IKEA's newly built office complex outside Malmö needed two studios, the stage technology contract –worth over €500,000– went to PSRIG.

IKEA's internal production department planned to use these studios for product photography, "Flatpack TV" broadcasts, press conferences, concept presentations, and more. The theoretical capacity amounts to 300 events/year. We were tasked with providing the two spaces with stage mechanical infrastructure to lift all conceivable studio equipment they might need.

We installed a total of 32. chain hoists from GIS, two 16-channel control systems from SRS Rigging, three curtain rails, eight cable ladders, and two matte-black truss constructions (12x12 and 12x9 meters, respectively).

Client: IKEA of Sweden AB (reach out to PSRIG for contact info)



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Case: Volvo Studios, Torslanda (2021)

The media and event production company Primetec in Gothenburg turned to PSRIG when they needed to install complete lifting systems for Volvo's two new studios at the Torslanda factory.

The project came to include two hangar-sized spaces they wanted to equip as studios for product photography, set construction, video recordings, press conferences, and more. For PSRIG, the contract was worth over €400,000.

We installed a total of 49 LP500 D8+ chain hoists, two rack-based FlexControl control systems, six large matte black truss constructions, five cable ladders, as well as 49 soft steels and 3.25-tonne shackles, respectively.

Client: Primetec Sweden AB (reach out to PSRIG for contact info)











Case: Sparbanken Black Box, Vara (2019)

When Vara concert hall decided to expand and build its large, multi-functional Black Box extension, we at PSRIG were appointed by contractor PEAB to deliver and install stage technology worth over €500,000.

The project came to include a comprehensive new lifting solution with matte black trusses, an advanced control system, a motorized and movable telescopic seating solution with associated free-standing chairs on portable racks, walk-along curtain rails around the inside of the building complete with textile coverings, motorized curtains and mobile elements for acoustic control, a motorized large projector screen, mobile stages and various rigging accessories in large flight cases.

In total, we delivered twenty-four LP1000 D8+, two LP250 D8+, and one LP500 D8+ chain hoists from GIS. Three hoists were installed in our modular FlexBeam lifting beam solutions. Our proprietary FlexControl system controls everything from a mobile desk with both physical controls and a touch screen.











The collapsible grandstand from Audience Systems came to include 250 chairs, guard rails, wide walkways with built-in lighting, and two rechargeable electric "power trucks" for power-assisted retraction of the stands.

Client: PEAB Sverige AB (reach out to PSRIG for contact info)







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