Transforming Ourselves to Reinvent Energy



Operatørkonferansen 2023

Øyvind Gundersen

Renewable Explorer











TotalEnergies is a **multi-energy company** that produces and markets fuels, natural gas and electricity.

Our **100,000 employees** are committed to better energy that is **more affordable, more reliable, cleaner and accessible** to as many people as possible.

Active in more than **130 countries**, our ambition is to become **the responsible energy major** and reach **net zero emissions together with society within 2050**.

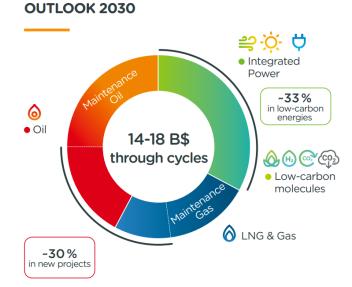
Energy is life.

We all need it and it's a source of progress. So today, to contribute to the sustainable development of the planet facing the climate challenge, we are moving forward, together, towards new energies. Energy is reinventing itself,

and this energy journey is ours. Our ambition is to be a world-class player in the energy transition. That is why **Total is transforming and becoming TotalEnergies.**

Investing to Build a Sustainable Multi-Energy Company







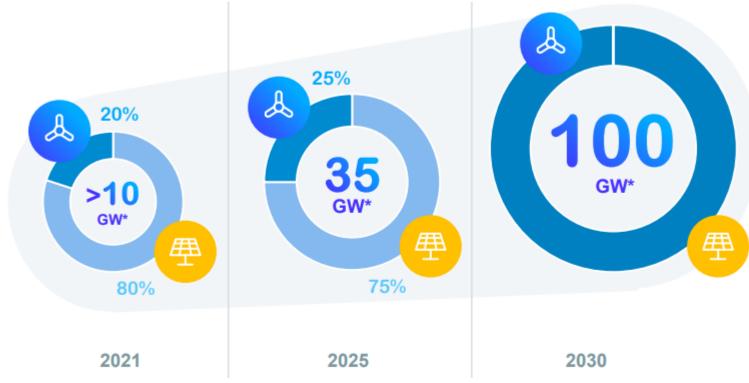
Getting to net zero: more energy, less carbon





Becoming one of the world's top 5 producers of renewable energy

Gross capacity



*>42 GW secured pipeline (gross capacity) with >26 GW under Power Purchase Agreements

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TotalEnergies in Norway

Add value together for TotalEnergies and Norway's shared energy future.



63 Licenses in the Norwegian continental Shelf

Positioning for Offshore Wind on the NCS Skjoldblad

Delivering **Northern Lights** and looking to grow in Norway





Renewables in Norway





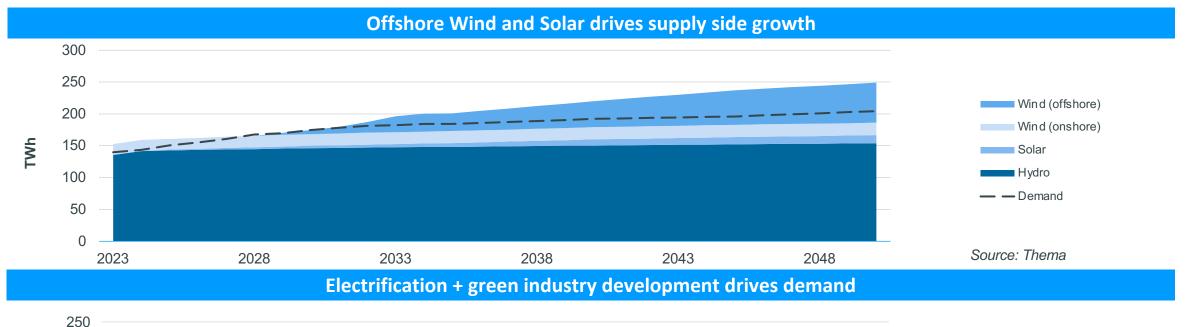
98% of electricity production in Norway comes from renewable sources. 1st European country in terms of hydropower production with 34GW installed Onshore wind grown to

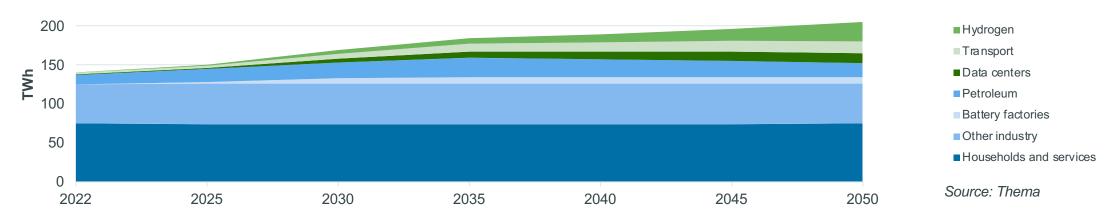
become a significant factor in the production mix

First licensing round for offshore wind

Norway renewables looking forward





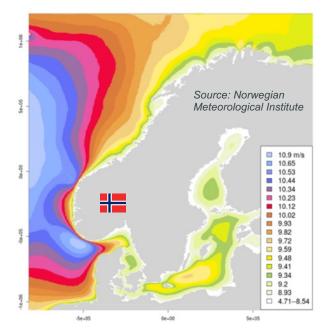


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Why Offshore Wind in Norway

Norway's Ecosystem

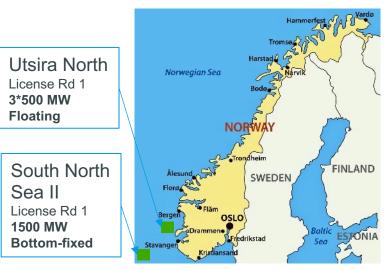
- Good wind conditions and a long coastline
- World class supply chain for large, complex offshore projects
- Pioneers in floating wind



 Norwegian Ministry of Petroleum and Energy
 NOR D POOL

Regulatory and markets

- Government targets 30 GW of offshore wind award by 2040
- Stable regulatory environment with low political risk
- Liquid, transparent day-ahead
 market for physical power

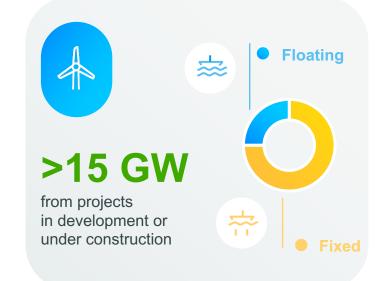


• Future Licensing rounds expected



TotalEnergies OW in Norway

 Good fit with TotalEnergies' ambitions in Offshore Wind



- Relations with authorities and supply chain since 1965
- Skjoldblad Consortium in place for Licensing Round 1

TotalEnergies has teamed up with renewables leader Iberdrola and local developer Norsk havvind





>55 years in Norway developing industry
300 projects within renewables in >26 countries
100 GW renewables ambition for 2030
Net Zero in 2050 World leader in renewable energy

95 GW renewables ambition for 2030

€15 bn/yr investment in renewables

20 years committed to clean energy



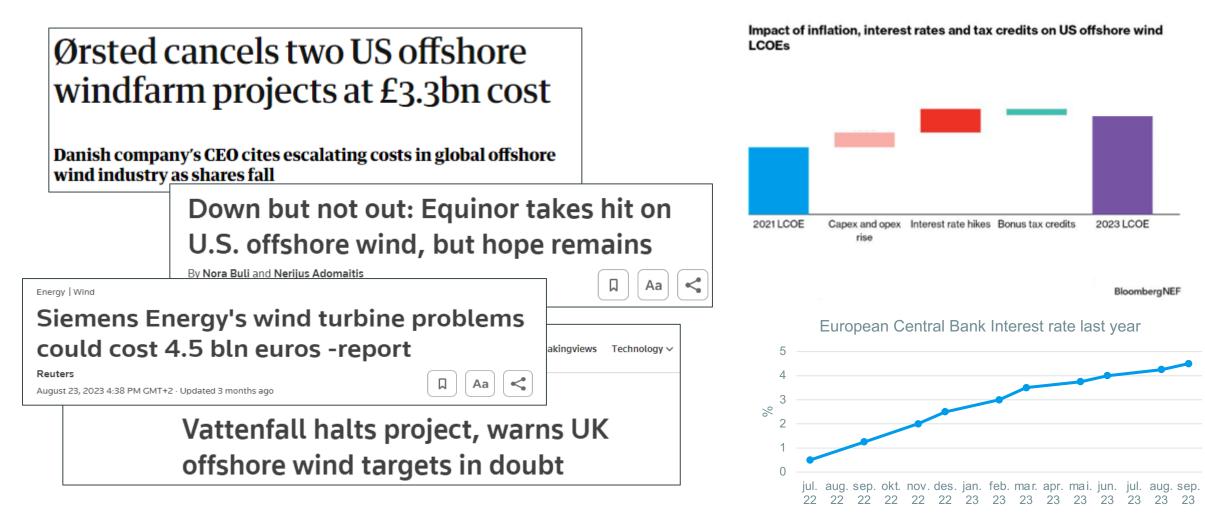
Norwegian leader in renewable markets
>20 years track record
5 GW in pipeline
Worldwide presence through Valinor





Offshore Wind facing challenges...



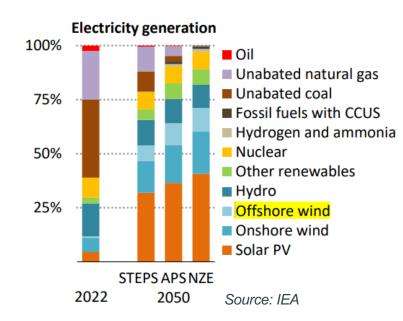


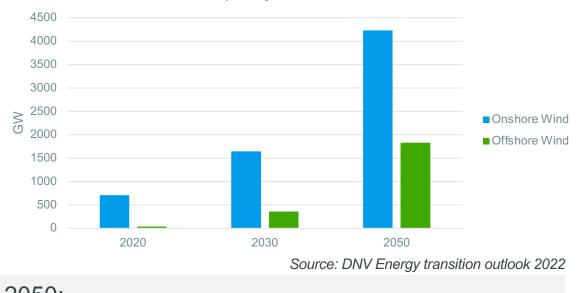
Source: ECB

...but still expected to play a key role to reach climate goals



The share of offshore wind capacity is expected to grow tremendously





Wind capacity installed forecast

2020:

- Small share of Offshore Wind in the mix
- Approx 35 GW capacity installed

2050:

- 3rd largest share in the mix depending scenarios
- Approx 1800GW will be installed

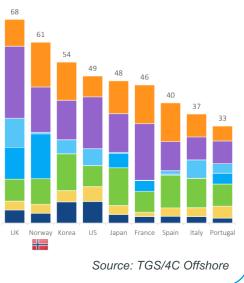
Future areas for Offsore Wind





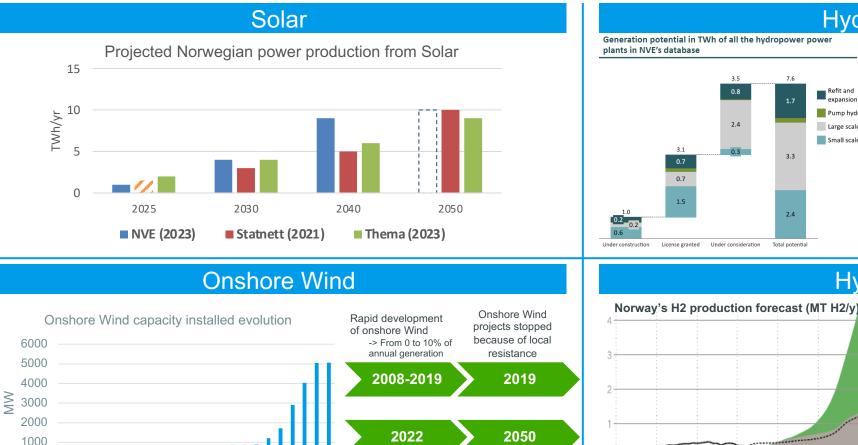
- April 2023: NVE released **20 new OW areas** for future rounds,
- Areas of **54,000 km2** have been identified.
- A 2025 license round communicated by the MPE
- Strategic impact assessments before opening areas for OW.
- Norway ranked as the 2nd most attractive floating offshore wind market

CATEGORY	CRITERIA	MAX POINTS	ž	NORWAY	KOREA	SI	JAPAN	FRANCE	SPAIN	ПАЦУ	PORTUGAL
POTENTIAL	- Technical potential - Wind resource - 4C outlook	10	4.4	3.3	7.1	7.2	2.9	2.2	2.3	2.2	1.7
AMBITION	 Floating targets (explicit and implicit), Market openness 	5	3.0	3.0	3.8	5.0	3.0	1.4	2.8	3.0	4.0
CONTEXT	- Decarbonisation drivers - Substitution by alternatives - Cost context	15	7.3	8.6	12.3	7.0	12.7	7.0	11.0	9.8	7.4
DEPLOYED	- Volume of projects post-FID	15	10.7	1 5.0			4.8	3.6	0.3		3.6
PIPELINE	 Volume with site exclusivity / leasing underway Volume of proposed projects 	10	9.7	0.6	4.7	5.7	0.4	0.1	1.2	6.2	3.2
REGULATORY	 Process maturity in (i) leasing, (ii) consenting and (iii) offtake. 	25	24.2	15.2	13.2	17.4	13.0	19.0	9.7	7.7	7.6
SUPPLY CHAIN	- Domestic capability	20	9.0	15.0	12.8	7.0	11.0	13.0	13.0	7.7	5.0
	Total Available Points	100	68	61	54	49	48	46	40	37	33



Other renewables overview

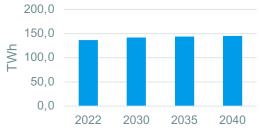




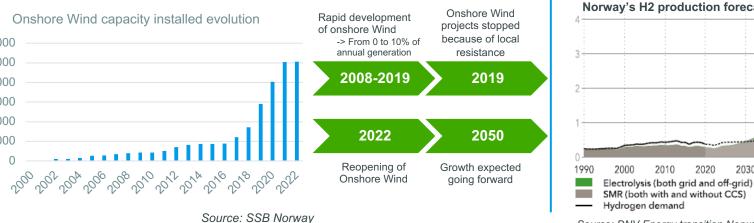
Hydropower Generation potential in TWh of all the hydropower power 3.5 7.6 Refit and 200.0 expansion Pump hydro 150.0 2.4 Large scale TWh Small scale 100,0 0.3 3.3 50,0 0.0 2.4

Total potential

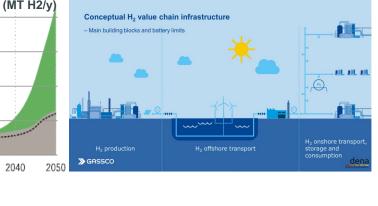
NVE Hydropower production forecast



Source: THEMA and NVE



Hydrogen

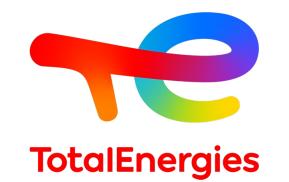


Source: DNV Energy transition Norway 2022

2010

2020

2030



Thank you