



**COMPANY PROFILE**

**MAM CORPORATE SOLUTIONS**

MARKET-ENTRY | ACCOUNTING | TAX | HR | PAYROLL | EMPLOYER OF RECORD (EOR)



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# Vision & Mission

## Vision

To be highly respected business in the Southeast Asia where clients come for the peace of mind that their interests are being cared for by a team that enjoys working with them and with one another.

## Mission

To provide businesses, entrepreneurs and individuals with highest quality market-entry, company incorporation, accounting, auditing, tax planning and business consulting services delivered in a timely, efficient and innovative manner by a professional team that clearly enjoys working together to exceed their client's needs.



# Overview

**At MAM Corporate Solutions, you'll discover a practice somewhat different from the mainstream. We focus on what matters most to you and provide a service to meet, and consistently exceed, your expectations.**

**MAM Corporate Solutions** is based in Jakarta, Indonesia and provides audit, tax, business consulting and legal services to wide range of clients including individuals, SMEs and large businesses. We serve wide range of industries and professions. We are committed to providing highest level of professional and personalized services in a cost-effective manner. From market-entry to corporate tax planning services to complex corporate audits and consulting engagements, you can find all services at MAM Corporate Solutions.

Focus remains centred around you – **Our Client**. Only by working closely with you, in the way that you require, can we guide, advise and support you in the most effective way. We recognise that you want to be looked after by an experienced team. A team you can get to know, not one changing every year. We also recognise you have unique and specific goals for your business and your finances.

We pride ourselves on building long-term relationships with our clients. This means regular contact. Not once a year, but throughout the year, so you can be confident about receiving the right advice and right service at the right time to help you reach your goals.



# Objectives & Values

## Objectives

- > To have an in depth understanding of our clients' business and to ensure it is running smoothly.
- > To work with clients in an environment founded on respect and trust, providing them the absolute best financial and business information they need to create, enhance and preserve wealth.
- > To provide a full accountancy package to individuals and businesses in a professional and friendly atmosphere.
- > To enable our stakeholders to succeed through strong leadership of a cohesive and well-resourced company.
- > To enable clients to cut expenses without sacrificing quality.
- > To automate client's business, so that you can save days, weeks, or even months worth of time and money.
- > To be a leading, recognized and highly successful business providing audit, tax, business consulting and market-entry services.

## Values

We are honest and passionate in our auditing, tax, business consulting and market-entry services as we seek to fulfill our client's need for real change and success.

- > Ethical behaviour
- > Quality & excellence
- > Honesty
- > Proactivity & reliability
- > Responsible corporate citizen
- > Open communication

# Why Choose Us?

## **Committed**

We are committed to accuracy and timeliness.

## **Qualified**

We are qualified chartered certified accountants. By choosing us you can have peace of mind that your business matters are in the safe hands.

## **Proactive business advice**

You can't have enough good ideas. They make the difference between success and failure. We provide a constant stream of proactive business boosting ideas, input, advice and the support to make things happen.

## **You will know the cost**

All our fees are valued for money and we provide fair prices upfront so you never get an unexpected bill. No nasty surprises.

## **No Jargons**

Plain English and Bahasa Indonesia. We make it easier to benefit from advice by avoiding use of jargons and technical terms where at all possible. It's vital that you understand what we are saying.

## **Always reachable**

Fed up of trying to get hold of someone who never rings back? With our guaranteed response times you know that anything you want to talk about will be answered quickly.

**Our team is  
Professionally Qualified**



Association of Chartered Certified  
Accountants (ACCA), UK



Institut Akuntan Public  
Indonesia (IAPI)

# Management

**Asif Hayat Malik, ACCA UK, certDA, certBV, B.Sc (Hons)**



## Expertise

- Business valuations
- Optimum capital structures
- Audit & assurance
- International Financial Reporting Standards (IFRS)
- Performance management
- Corporate training

## Qualification

- Association of Chartered Certified Accountants (ACCA), UK
- Certificate in Business Valuations (certBV)
- Certificate in Data Analytics (certDA)
- B.Sc (Hons) in Applied Accounting, Oxford Brookes University, UK
- Certified Accounting Technician (CAT), UK

Asif Hayat Malik is a member of the Association of Chartered Certified Accountants (ACCA), Certified Accounting Technician (CAT) and a graduate of Oxford Brookes University with Bachelor's degree in Applied Accounting.

He moved to Kaplan Financial, UK in 2008, to pursue his ACCA qualification. He started his career in London with a UK based chartered accountancy firm, Precision Accounting & Tax. He moved to Indonesia in 2014 and continued his career.

He has expertise in International Financial Reporting Standards (IFRS), business valuations, performance management and audit & assurance. Apart from leading MAM Corporate Solutions, he also provides training to senior managers of HSBC Indonesia, Unilever Indonesia and Prudential Indonesia. He regularly conducts various ACCA and other training sessions in the following universities in Indonesia.

- Universitas Islam Indonesia (UII)
- Bina Nusantara (BINUS) University
- Universitas Internasional Batam (UIB)
- Maranatha Christian University (MCU)
- Diponegoro University
- Universitas Indonesia (UI)
- Politeknik Negeri (POLBAN)
- Stiebank Yogyakarta



## Mustaq Ali Maricar, ACCA UK

Director, Regional Market-Entry Services



### Expertise

- Market-Entry
- Audit & Assurance
- Cross-border Taxation
- Financial Reporting
- Anti-money Laundering (AML)
- Management Consulting
- Corporate Training

### Qualification

- Association of Chartered Certified Accountants (ACCA), UK

Mustaq Ali Maricar started his career working full-time in an Accounting firm before later on venturing into auditing, corporate training and market-entry services. He is a leading consultant with almost 10 years' experience in advising SMEs and large companies willing to expand, relocate, or establish a presence in Indonesia. He is a results driven professional who pays high attention to detail. His expertise include Market-Entry, Audit & Assurance, Cross-border Taxation, Anti-Money Laundering (AML), Management Consulting and Corporate Training. He also regularly conducts seminars on issues surrounding foreign investment in Indonesia.

He regularly conducts corporate trainings for the following organisations:

- Ernst & Young (EY)
- Permata Bank
- Panin Bank
- Prudential
- Academy Global
- PT DNX Indonesia
- PT Bakrie Sumatera Plantations
- Universitas Islam Indonesia (UII)

## Iwan Siswandi, SE, Ak, M.Ak, CPA, CA, ACPA, CLI

Partner, Audit & Assurance



### Expertise

- Audit & Assurance
- Financial due diligence
- Agreed upon procedures
- International Financial Reporting Standards (IFRS)
- Accounting & tax consultation
- Corporate training

### Qualification

- CPA - Institut Akuntan Public Indonesia (IAPI)
- CA - Ikatan Akuntan Public Indonesia (IAI)
- CM – Member of the Indonesian National Mediation Center
- CLI – Member of the Indonesian Professional Liquidators Association
- ASEAN CPA – ASEAN Chartered Professional Accountant

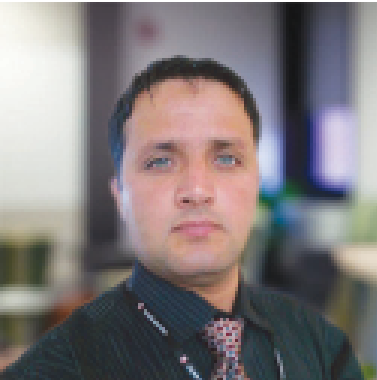
Iwan Siswandi was born in Probolinggo in 1972 and has more than 20 years experience as public accountant. He is holder of:

- Certified Public Accountant (CPA) membership
- Indonesian Institute of Public Accountant (IAPI) based on decree of Minister of Finance, Indonesia
- Akuntan Beregister Negara (Ak)
- Chartered Accountant (CA) from Indonesian Institute of Accountants (IAI)
- Masters degree (S2) in Accounting majoring internal audit and consulting from University of Indonesia (UI)
- CM – Member of the Indonesian National Mediation Center
- CLI – Member of the Indonesian Professional Liquidators Association
- ASEAN CPA – ASEAN Chartered Professional Accountant

Iwan Siswandi started his career in the field of audit in 1997 in Drs. Paul Lembong and Partners (KAP Drs. Paul Lembong dan Rekan) in Jakarta. He served as consultant in PT Otehaes Dianeka Konsultama from 2001 to 2004. From 2006 to 2008 worked as audit manager in public accounting firm, Jamaludin Iskak. Since 2011, Mr Iwan is leading public accounting firm, Iwan Siswandi, MAk and is also faculty member of several universities since 2007.

## Dr. Muhammad Asif Khan, PhD, BA, LLB (Pak), LLM Sweden

Partner, Corporate Legal Services



### Expertise

- Corporate law
- Business & merantile law
- Intellectual property
- Indonesian employment law
- Law of contracts and agreements

### Qualification

- Bachelor of Arts (BA) Social Studies, Pakistan
- LLB Legal Studies, Pakistan
- MS-LLM Global Political & Legal Studies, Sweden
- Diploma in Business & Legal Studies, Ireland

Muhammad Asif Khan, originally from Pakistan is a grduate from University of Peshawar with Bachelors in Social Studies. He moved to Sweden where he completed his MS LLM in Global, Political & Legal Studies. After completion of LLM, he further pursued his legal studies and received Diploma in Business and Legal Studies from Ireland in 2014.

Muhammad Asif Khan has genuine interest and expertise in the field of law and business. He is expert in contract law, corporate law, IP and business & mercantile law. He served as contract officer in Al-Fahim Group of Companies Shenzhen, China from 2012 to 2013 where he handled various cases concerning tax and corporate legal rights. As part of Utman Khel Law Associates Pakistan from 2006 to 2010 where he drafted a successful opposition to paramount motion of summary judgement in personal injury case involving \$5 million in damages. He also serves as a lecturer in Binus University Jakarta and lectures on legal aspects of economy.

## Dr. Wasis Susetio, S.H, PG Dipl, MH.

Partner, Corporate Legal Services



### Expertise

- Expertise in the Oil & Gas sector
- Constitutional compliance - MKRI
- Legislative drafting
- Contract drafting
- Human rights
- Constitutional and Admin Law
- Corporate Training

### Qualification

- Doctor of Law, University of Brawijaya, Indonesia
- Master of Law, Universitas Tujuh Belas Agustus, Indonesia
- Post-Graduate Diploma in Business Studies, Leeds Metropolitan University, United Kingdom
- Graduation from Faculty of Law, Universitas Indonesia

Dr. Wasis Susetio is originally from Jakarta. He graduated from University of Indonesia with Bachelor of Law in 1994. He also gained his post-graduate diploma in Business Studies from Leeds Metropolitan University. He earned his Masters degree in Law from Universitas Tujuh Belas Agustus in 2007. He continued his studies and received Doctoral in Law from the University of Brawijaya, Malang in 2013. He has been endorsed by Indonesian Law Congress (Kongres Advokat Indonesi - KAI).

Dr. Wasis Susetio has genuine interest in the field of law and business. He has vast experience in the field of law, international courses, training, conferences and has assisted various corporate clients with legal services. Dr. Wasis served as legal officer for PT. Java Investment, Jakarta from 1990 to 1992. He has also served as the assistance to judge in the Constitutional Court of the Republic of Indonesia (CCRI) from 2003 to 2008. He has been board member of various organisations in Indonesia as well as abroad such as Executive Director of Laboratory of Management Development (1989 - 1994), Committee board member of IMSA USA (1997 - 1999), Committee board member of NU UK (2000 - 2002), delegate from Indonesia for Innovative Committee of International Association of Law School (IALS) Indonesia (2010 - 2014) and served as expert staff in PAM Jaya (2010 - 2015). Dr. Wasis has written extensive research papers which are published in various prominent journals. Apart from legal consulting, he is also currently a part-time lecturer at University of Indonesia.

Apart from serving as partner for legal services at MAM Corporate Solutions, he also regularly conducts training for many organizations across Indonesia on various legal topics. He is also serving as the Dean of Faculty of Law in the Universitas Esa Unggul.

## Dr. Terrence (Ma'ruf) Allison, PhD

Partner, Business Research & Consultation



### Expertise

- Effective investigation and analysis
- Innovative & methodological approach
- Mastery of advanced statistical tools
- Corporate training

### Qualification

- Ph.D Sociology, Loyola University, Chicago
- M.A Sociology (with distinction), DePaul University
- B.A Sociology, University of Illinois, Chicago

Dr. Mar'uf Allison was born in the United States of America and has worked in various professional settings including universities, hospitals, hotels and social services. He holds a doctorate degree in Sociology from Loyola University of Chicago, master degree from DePaul University Chicago and bachelor degree from University of Illinois at Chicago.

Dr. Allison stated teaching Business English in Indonesia 2014. He has held jobs in variety of settings including universities and school in Indonesia. He has edited several journal articles for dosen in areas of academic accountancy, information technology and sociology. Now he serves as the head of Business Research and Consultation at MAM Corporate Solutions.

# OUR SELECTED CLIENTS

- PT Unilever Oleochemical Indonesia
- PT KGISL Info Systems
- PT. Global Consulting Services Indonesia
- PT. CIL Technologies Indonesia
- PT. Ezzi International Trading
- PT CRI Fluid Systems
- PT Raena Ruma Indonesia
- PT Eatsy Teknologi Indonesia
- PT Macksons Mandiri Indonesia
- PT Metro Global Services
- PT Geo-Chem Indonesia
- PT Divergent Insights Indonesia
- PT Universal Infotek Indonesia
- PT Shark Shipping Lines Indonesia
- PT Nur Social Impact
- PT Western Star World
- PT Eco Commodity Indonesia
- PT New Santara Global
- PT Tri Francindo Mandiri
- PT Mister Look Group
- PT Konexaa Indonesia Sejahtera
- JCSS Management Consulting Pte. Ltd.
- Juno Markets Limited
- Indus Business Ventures Pte. Ltd.



A personalized  
**APPROACH**  
to every single  
**CLIENT**

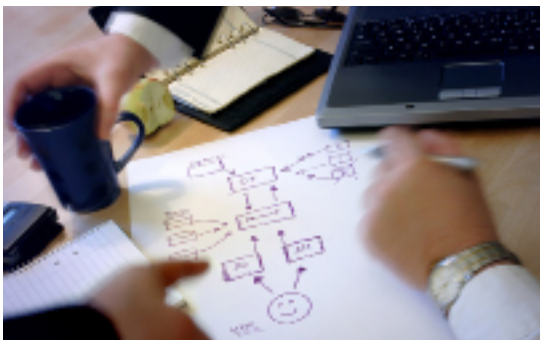


# Services



## **External Audit**

We can help you enhance the credibility of your financial statements by examining the systems and controls you have in place helping you identify a future strategy. Whether you require a statutory audit or value a voluntary audit, we believe the procedure should be about more than just compliance.



## **Internal audit**

Our internal audit professionals look strategically at how firms can add value, reduce costs and improve efficiency. Our professionals are accustomed to identifying and evaluating risks, and are trained to think like business managers while focusing on business objectives, rather than just the audit universe.



## **Employer-of-Record (EOR)**

In an employer-of-Record (EOR) arrangement, MAM Corporate Solutions becomes the legal employer of the client's employees, while the client still maintains control of the employees. With this arrangement, the client can operate in Indonesia without the need to establish a company in Indonesia.



## **Business advice & consultation**

Our clients benefit from tailored business advice by industry experts. We offer business advice and consultation to entrepreneurs, executives, business owners, and professionals in all areas, so they can enjoy greater success and satisfaction in their industry or field of expertise.





### **HR and Payroll**

Managing HR and Payroll services in Indonesia is monthly activity that can be so time-consuming and error-prone. MAM Corporate Solutions provides a cost-effective, secure and compliant HR and Payroll service that meets Indonesian regulations.



### **Corporate & Personal tax**

It is vital to stay ahead and be proactive in annual tax calculations. Our competent accountants can carry out a detailed review to determine a relevant tax structure/strategy for your business. MAM Corporate Solutions offers excellent tax advice that results in valuable tax savings for clients.



### **Accounting and Bookkeeping**

Keeping on top of the books can be a tedious and time-consuming chore, but there's no need for you to do it all. At MAM Corporate Solutions, our customers are business people, not chartered accountants. That's why so many of them hand over their bookkeeping to us, confident we can take care of the detail, and save them money.



### **Market-Entry and Company Incorporation**

We provide Market-Entry and Company Incorporation services in addition to other legal services. How can you own a business in Indonesia? What businesses are open for investment in Indonesia? We ensure full compliance with Indonesian business, property and immigration laws.



# Industries

## Construction

All contractors and operative builders engaged in the construction of residential, farm, industrial, commercial, or other buildings.

## Technology

MAM Corporate Solutions provides services from audit to corporation tax to R&D tax planning as well as consultancy services. We understand the importance of tax planning to company's where there is a high commitment to ongoing development.

## Start-ups

MAM Corporate Solutions nurtures start-up companies through the difficult initial stages of trading and providing the building blocks to ensure the business grows with the strongest of foundations.

## Retail

Retail is an extremely diverse sector in which we help companies achieve a strategic advantage in this fiercely competitive market by combining sector knowledge and understanding any issues and specific challenges that they face.

## Manufacturing

At MAM Corporate Solutions, we work closely with companies in all areas of the manufacturing industry which makes us well aware of the many issues this industry faces in particular.

## Oil & gas

We have developed accounting services to address the compliance needs and standard tax practices of the oil and gas industry. We provide accounting services to exploration, drilling, production, development, pipeline and service companies, including independent operators, service companies, equipment companies and joint ventures.

## Non-profits

Non-profit organizations do not always measure success the way other businesses do. Their goals are different—social service, cultural benefits and number of people served. We helps non-profit organizations manage themselves, grow and stay at peak performance.

## Real estate

The volatility in the real estate industry highlights the importance of managing cash flow, developing innovative tax strategies, and evaluating potential acquisitions and dispositions. Our small business tax accounting team have the consulting expertise to assist you in resolving these issues.

## Hospitality

In today's competitive consumer marketplace, restaurants, hotels and related leisure-oriented companies are under constant pressure to improve profitability, increase sales and control costs. We realize that success in today's marketplace depends on top-line growth and effective cost management.

# Contact us



Thank you for taking time to review our company profile. If you have any questions, please don't hesitate to contact us.

## **Business services enquiries**

Tel: +62 8128 349 2928  
Email: [info@mamsolutions.net](mailto:info@mamsolutions.net)  
Website: [www.mamsolutions.net](http://www.mamsolutions.net)

## **Legal enquiries**

Tel: +62 2153 663 974

## **Recruitment enquiries**

Email: [recruitment@mamsolutions.net](mailto:recruitment@mamsolutions.net)  
[www.mamsolutions.net/careers](http://www.mamsolutions.net/careers)

## **MAM Corporate Solutions office**

Kirana 2 Tower Level 10-A  
Jl. Boulevard Timur No 88  
Kelapa Gading, Jakarta Utara  
14240, Indonesia.

## **Audit & Assurance Branch**

**KAP IWAN SISWANDI, M.Ak**

**Registered Public Accountant**

Kelapa Cengkir Barat III  
FJ1 No. 12, Kelapa Gading  
Jakarta Utara. 14240, Indonesia

## **Legal Services Branch**

Jl. Lapangan Bola 5 D, Kebun Jeruk,  
Jakarta Barat 11530

