

Product development and sales intern

About ITP

ITP International Travel Partnership is a Global Business Travel partnership; providing products and services in more than 60 countries for our affiliated Travel management Companies and partners.

ITP is the only global travel agency group with local culture and root at its heart, a great asset in a globalised world.

In 2018, ITP opted to centralise its IT and online product solutions to its HQ in Eton/Windsor situated on the fringes of outer London. This coincided with the adoption and implementation of Amadeus cytric, the world's premier online travel and expense platform for Business Travel. ITP is one of a few global resellers of cytric.

In the autumn of 2018, ITP's first ever self-build Business Travel Portal was deployed. The portal will be a pivotal moment in the Corporate Business Travel industry with its ability to handle Agency and Corporate Clients in the same system.

The centralisation of ITP's IT will be in step with maintaining the perfect balance between the organisation's local values ITP is founded on with the ability to be a premier global business travel group.

As such, ITP expects a need to recruit additional staff at its HQ in Eton over the next few years to keep up with the changing demands of the organisation.

The challenge

Can you see yourself involved in changing the Business Travel Industry by pushing our new products to our Partners at warp speed while assisting them in introducing the products in their own markets?

Would targeting Global Corporate Clients looking for a global travel agency group, be the challenge you can see yourself take on?

The job

In co-operation with ITP HQ, research and analyse national markets to find suitable Global Corporate clients for our Business Travel agency group in addition to assisting with the sales drive process.

Set up and develop a knowledge stream from our partners to create better sales tools and processes.

Attend partnership meetings, client meetings, trade events and shows.
The internship runs a minimum of six months and a maximum of 12 months.

How we do it

The team is led by ITP's Chief Technical Officer (CTO) and is modelled around a team-based working environment to promote job happiness and tone.

Team oriented, with a flat hierarchy encouraging proactivity and workday self-management.

Opinions and input are actively encouraged to engage in creativity, achievement and self-worth.

Operating as an IT start-up, this will be an excellent opportunity to develop self-initiative and drive a project from its inception to its conclusion in an international setting.

Your skill set

To fulfil this role you should have a background that has given you analytical theories and tools that can be tested in a real-world environment to finalise your formal education.

You should be well versed in all office tools and like working with online tools.

Knowledge of Microsoft Teams and Podio would be advantageous.

English is the corporate language of ITP, if you speak Spanish, German or Chinese this would be advantageous.

Salary

GBP 1.150,00 per month

Apply here

<https://itptravel.solutions/workatitp/>

Feel free to contact us if you have any questions

ITP International Travel Partnership

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