

# CONTACT US

PT. NUSATERRA INDOTAMA  
MAKMUR

OFFICE :

JL.SUKATANI BEKASI WEST  
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## NUSATERRA

Trusted & Profesional service

# WELCOME



+62 813-8854-3860



# About Our Company

PT Nusaterra Indotama Makmur is a producer of coconut charcoal briquettes with production in West Java, Indonesia. In early 2018 trade was focused on selling export quality briquettes.

We are committed and known for producing and supplying high quality coconut charcoal products to our customers in the domestic market as well as the Asian and European markets

As a manufacturer and supplier of charcoal briquettes, we produce premium quality coconut charcoal briquettes for Shisha and BBQ in Indonesia. State-of-the-art techniques are applied to deliver only the highest quality Products. Coconut Charcoal Briquettes are also included in our supply chain and we guarantee you get premium Coconut Charcoal briquettes, without the premium price tag.

Our current market share covers the Central United States, Europe, the Middle East, America and other regions



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# VISION

To become a growing and leading company in the world. Indonesian Commodities / Products

Dedicated to providing superior value to customers, shareholders and employees.

Pt.Nusaterra Indotama Makmur can realize this vision only by following responsibilities

Practices to ensure the sustainability of all resources, and well-being

The community in which it does business.



# MISSION

1. Increase local and global market share
2. Using modern machines in the field of new product development
3. Improving the quality of human resources through training
4. Delivering sustainability commitments across all operations



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# Our Services :

We prioritize product quality to our customers, therefore we are fully committed to applying the methods of processing coconut charcoal briquettes.

Supported by our experts who are experienced in working with work processes that are monitored regularly in order to produce coconut charcoal briquette products with optimal and consistent quality from time to time.

## 1. THE BEST RAW MATERIAL

We collaborate with agricultural institutions and coconut farmers who are members of cooperatives in West Java and Sumatra



## 2. PRODUCTION CAPACITY

Production capacity of 300 tons/month for domestic and overseas needs

## 3. PACKING



The purpose of packaging is to keep the product stable and safe. Combined with good and well-designed packaging, it can provide clear information and present the brand image desired by the customer, both size and packaging.



## 4. QUALITY CHECK



The We are committed to providing quality coconut shell charcoal briquettes with strict control, which includes: Quality:

100% natural pure coconut shells, along with ingredients that are tested both by drop tests and certification documents

Appearance:

The product is properly packaged and the packaging is not damaged



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## WHAT WE DO

Build networks and cooperation with farmers who are members of cooperatives.

West Java is capable of producing 92,414,000 tons of coconuts per year, with an area of 153,348 hectares from smallholder plantations, and coconut shells in large quantities. Because this type can be a very valuable business commodity if it is processed into briquettes. However, the majority of Indonesian coconut farmers only have a small number of coconut trees, so shell production is low and farmers find it difficult to enter the briquette industry.

Therefore, we facilitate coconut farmers to join businesses based on a cooperative approach to enter the briquette industry. Coconut farmers who are members of the cooperative sell coconut shells to the West Java Cooperative which meet the requirements for materials and export quality.



This business provides financial benefits for the cooperative and coconut farmers. Non-financially, this business provides social benefits for farmers who are members of the cooperative, because the cooperative buys farmers' charcoal at a better price, which is higher than the market price. In addition, the farmers will also get profit sharing from the cooperative.



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**BRIQUETTES**

**COCONUT**

**CHARCOAL**



**BRIQUETTES**

**COCONUT**

**CHARCOAL**



**BRIQUETTES**

**COCONUT**

**CHARCOAL**



**BRIQUETTES**

**COCONUT**

**CHARCOAL**



**BRIQUETTES**

**COCONUT**

**CHARCOAL**



SHISHA / HOOKAH			BBQ	
CUBE	CYLINDER / FINGER	HEXAGONAL	SAWDUST	HEXAGONAL
2,2 X 2,2 X 2,2 cm	1,7 X 2,3cm	2,3 X 4,8cm	As Requested	2,3 X 4,8cm
2,5 X 2,5 X 1,5 cm	2 X 3cm	4 X 2,2cm 3 Blocks	As Requested	4 X 10cm
2,5 X 2,5 X 2,5 cm	2 X 4,5cm	4,8 X 10cm	As Requested	4 X 3 X 2,5cm
2,6 X 2,6 X 2,6 cm	3,5 X 3,5cm	2 X 4,8cm	As Requested	15 x 5cm
2,7 X 2,7 X 2,7 cm	4,8 X 2,2cm	2 X 5cm	As Requested	5 X 10cm
2,8 X 2,8 X 2,8 cm		2,1 X 4,8cm	As Requested	
		2,2 X 4cm	As Requested	
		2,3 X 4,8cm	As Requested	



### BRIQUETTES

### COCONUT

### CHARCOAL



**GLOWING HEAT**  
FOR UNFORGETTABLE  
EXPERIENCE



**LONG LASTING**  
UP TO 90 MINUTES  
OF SMOKING



**ECO FRIENDLY**  
100 % NATURAL &  
CHEMICAL FREE



**ASH LESS**  
LESS ASH BY  
2-3 % MAXIMUM



**LESS WATER  
CONTENT**  
5-7% MAXIMUM

## COCONUT SHELL BRIQUETTES FOR SHISA

## COCONUT SHELL BRIQUETTES BBQ

For Middle East Market

For European & America Market

For European & Asia Market

2,5 X 2,5 X 1,5 cm

2,2 X 2,2 X 2,2 cm

4 X 10cm ( HEXA )

2,5 X 2,5 X 2,5 cm

2,5 X 2,5 X 2,5 cm

4 X 3 X 2,5cm

2,6 X 2,6 X 2,6 cm

2,6 X 2,6 X 2,6 cm

2,3 X 4,8cm

4 X 2,2cm 3 Blocks

15 x 5cm

4,8 X 10cm ( HEXA )

5 X 10cm

Ash Content : >3%

Ash Content : >2%

Ash Content :

Ash Color : Cream

Ash Color : Light Ivory

5.00 to 6.00 % ( Max )

Burning duration ( Min ) :

Burning duration ( Min ) :

10.00 to 20.00 % ( Max )

75-90 minutes

80-100 minutes

Ash Color : Light Ivory

Temperature ( Min ) :

Temperature ( Min ) :

Burning duration ( Min ) :

480°C

480°C

> 145 minutes

> 120 minutes

> 145 minutes

Temperature ( Min ) :

100 °C - 250 °C

90 °C - 225°C

0 °C - 120°C

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### COCONUT

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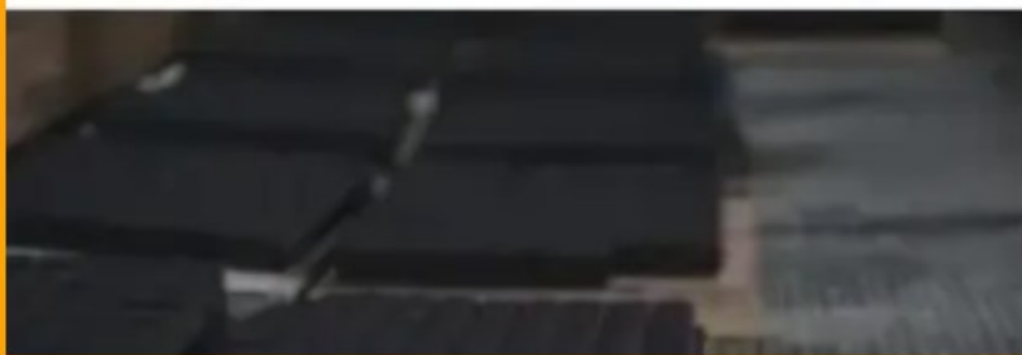
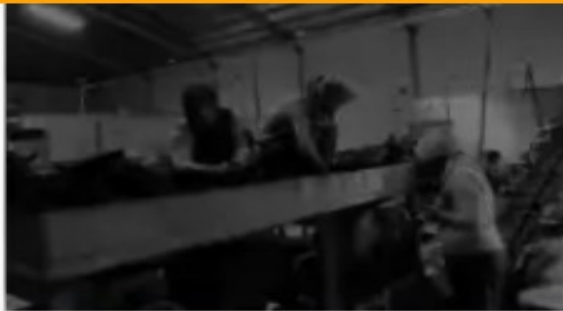


**ASH LESS**  
LESS ASH BY  
2-3 % MAXIMUM



**LESS WATER  
CONTENT**  
5-7% MAXIMUM





# COMPANY TERMS

Port of Loading :

- **Tanjung Priuk, Jakarta**

Average Lead Time :

- **7 / 14 ( 20 Days )**

Price Per Tonne :

- **FOB & CNF / CIF Priceking days**

Payment Term :

- **50% Deposit Upon Purchase Order. Balance 50% Once the goods are Ready to Transport to port**

Minimum Order Quantity :

- **20 ft container**

We will provide all export document :

**Packing list, Invoice,  
Bill of lading, custom declaration,  
Certificate Of Origin**

**Thank  
you !**



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## MAIN MARKET EXPORT:

