

offering letter

Inti Pinang Makmur

www.intipinangmakmur.co.id



Jakarta, January 2022
Subject : Offering Letter

Dear Sir / Madam

Let me introduce myself. **I am Taufiqurrahman as a President Commisioner company of PT Inti Pinang Makmur**, my business line is coffee beans. We produce ARABICA GAYO COFFEE from Gayo Highland, Sumatera. My company was founded in July 2020 and immediately became a coffee export company. Previously we sold our coffee to traders until we set up our own export company.

Based on our experience, we can become a serious partner for buyers from all countries in the world, even the farmers under our guidance are ready to cooperate more deeply with coffee wholesalers from abroad for assistance and empowerment of farmers in order to increase production and welfare.

Our company is interested in being able to meet your coffee demand. If you are interested we are willing to send coffee samples. We will be greatly glad to hear early respond from your side. Thus our introduction for your attention we thank you

Best Regards,
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ABOUT US

INTI PINANG MAKMUR (Inti Pinang Makmur LTD) is an Indonesian trading company for Indonesian trading products, agribusiness, and others. We have a land area of 2,500 hectares and a membership of 2,770 farmers with a production capacity of 2,500 tons per year. Our dedicated production and quality control team has worked tirelessly to deliver the highest quality products that our customers expect. Supported by the best technology and farmers for our plantations. Ultimately, it is our top priority to meet the satisfaction and expectations of our customers.

The existence of INTI PINANG MAKMUR Ltd as a provider of the best coffee raw materials aims to bring Gayo Coffee to various countries and many have felt the pleasure of Gayo coffee because it gives the feel that Indonesia is one of the world's coffee paradises that must be visited. visited.

We also open up opportunities for friendly companies from other countries to collaborate more deeply with coffee-producing farmers from the Gayo Highlands of Sumatra.

OUR PRODUCT

PT. INTI PINANG MAKMUR is a leading producer of coffee beans in Indonesia at home and abroad. Our production processes follow international quality standards and natural cultivation methods to meet the needs of our customers worldwide. So that the results of our green coffee beans are actually harvested naturally with a 100% chemical-free process. Through this natural cultivation method we can ensure that our coffee beans are not harmful to health. But on the contrary it is beneficial for health.

The Gayo coffee beans that we produce not only provide a different and unique quality of coffee in terms of taste but also aroma. Acidity is known to be very low, with some pungent flavors and a strong aroma. Our main product is Semi-Wash Processed Gayo Coffee Beans as described in the list below. But we are also very capable of providing other types of GAYO SPECIALTY coffee beans and the workmanship can be adjusted to the wishes of the buyer because we are a manufacturer that can reach customer needs.

No	Spesification	Photos
1.	GRADE #1	
	Variety : Bourbon, Tim-tim, Catimor	
	Process : Washed	
	Altitude : 1200 - 1600 m.a.s.l	
	Coffe Grading : 14 - 16 screen	
	Harvest : November - January	
	Defect : 8%	
	Moisture : 12%	
	Tasting Note :	
2.		
	Variety : Bourbon, Tim-tim, Catimor	
	Process : Honey	
	Altitude : 1200 - 1600 m.a.s.l	
	Coffe Grading : 14 - 16 screen	
	Harvest : November - January	
	Defect : 8%	
	Moisture : 12%	
	Tasting Note :	

No	Spesification	Photos
3.	FULL WASH	
	Variety : Bourbon, Tim-tim, Catimor	
	Process : Natural	
	Altitude : 1200 - 1600 m.a.s.l	
	Coffe Grading : 14 - 16 screen	
	Harvest : November - January	
	Defect : 8%	
	Moisture : 12%	
	Tasting Note :	
4.	BOURBON	
	Variety : Bourbon, Tim-tim, Catimor	
	Process : Washed	
	Altitude : 1200 - 1600 m.a.s.l	
	Coffe Grading : 15 - 17 screen	
	Harvest : November - January	
	Defect : 8%	
	Moisture : 12%	
	Tasting Note :	
5.	ROBUSTA GAYO #2	
	Variety :	
	Process : Washed	
	Altitude : 600 - 1100 m.a.s.l	
	Coffe Grading : 15 - 17 screen	
	Harvest : March - May	
	Defect : 8% - 15%	
	Moisture : 12%	
	Tasting Note :	

We are committed to providing the best quality coffee beans sustainably to our domestic and global customers.

OUR PRICE

Origin	Post-harvest	Price
		(USD/kg)
Gayo	Natural	7.93
	Semi Wash	
	Grade 1	6.55
	Grade 2	5.86
	Grade 3	5.17
	Full Wahsed	6.90
	Yellow Honey	8.62
	Red Honey	8.97
	Black Honey	9.31
	Full Wash Bourbon	10.00
	Wine	10.00

Terms and Conditions

- 10% VAT will be added to the final price
- Orders are first served first, a minimum of 50% DP (Down Payment) must be made to secure the order
- full payment must be made when the coffee is received

LATEST NEWS

Yesterday, Friday, December 17, 2021, was a historic day for the Indonesian coffee industry, especially Arabica.

Exactly at 14.00 on that day, the winners and the complete selection results were announced for thirty-six Arabica coffee samples that passed to the International Judging stage. Announcements are held online through the ZOOM application (limited to participants, committees, and administrators) and broadcast live via the CupOfExcellenceIndonesia Youtube channel,

The full news can be seen here

<https://lintasgayo.co/2021/12/18/arabika-gayo-menjuarai-2021-indonesia-cup-of-excellence/>