

COMPANY BRIEF HISTORY



Started in a small house with 5 employee, crafted some accessories from leather such as wallet, pencil case, key chain, and other small products.

COMPANY TIMELINE 2017 2000 2001 2004 2007 2008 Developed local Started to Started to export Started to export Exported some Brand "BUCINI" and exported bags bags and wallet Started to export Leather Jacket to leather open the Showroom and wallet. bags and wallet accessories for America. Continues until to Canada office equipment. Continues until now now



VISION @

To Be The Best Leather manufactur In Indonesia

To be The Best Leather Product Brands In Indonesia and worldwide recognized.

MISION ©

Develop creative economy with art and local potention to produce high quality leather product and participate in developing economy of society.



MARKET





NUMBER OF EMPLOYEE

± 200 peoples







PRODUCTION CAPACITY



45.000 pcs/year



6000 pairs/year



PRODUCTS DISTRIBUTION



80 % Exported



20 % Local

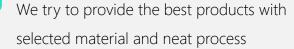


MARKETING CONCEPT





PLACE



PRICE

PROMOTION



- Our Showroom and workshop is located in one place to minimize distribution cost and production control
- To create an exclusive impression, we just have one showroom in the middle of traditional village near rice field with beautiful view and fresh air

The price of BUCINI is starting at IDR750.000 to IDR2.500.000

www.bucini.id

Obucinishop

fbucini

- We have two chanel promotion, online and offline.
- Offline promotion is done by word of mouth
- Online promotion use Instagram and website

SUPPLY CHAIN OVERVIEW

Leather



Workshop

Fabric & Non-leather

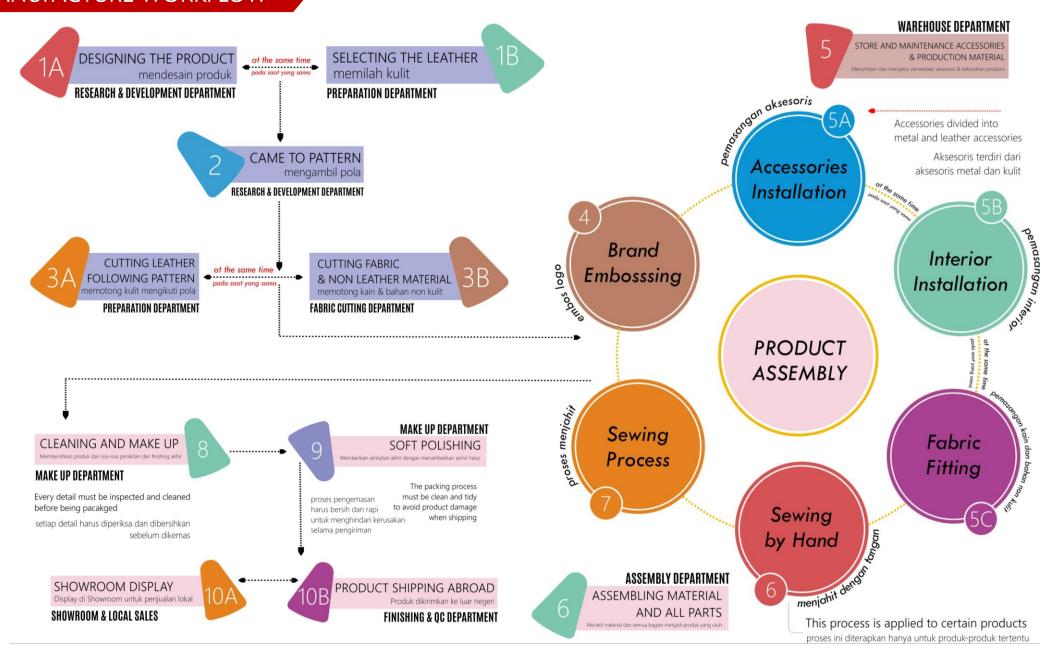


Export



Local Sales

MANUFACTURE WORKFLOW







PREPARATION
DEPARTMENT
Selecting the material and cuuting them following the pattern





CAME TO PATTERN mengambil pola

RESEARCH & DEVELOPMENT DEPARTMENT

Mengambil pola sesuai dengan produk yang akan dibuat jika sudah ada dan membuat pola baru jika belum ada.





FABRIC CUTTING DEPARTMENT





PROCESS

BETWEEN PRODUCTS

Setiap produk memungkinkan untuk memiliki proses perakitan yang berbeda o dies Installation STORE AND MAINTENANCE ACCESSORIE THE ASSEMBLY Accessories divided into metal and leather accessories **MAY DIFFERENT** Aksesoris terdiri dari aksesoris metal dan kulit Interior of the property of th Sewing by ros **ASSEMBLY DEPARTMENT** ASSEMBLING MATERIAL 6

> This process is applied to certain products proses ini diterapkan hanya untuk produk-produk tertentu

AND ALL PARTS

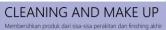
Merakit material dan semua bagian menjadi produk yang utuh

WAREHOUSE DEPARTMENT

& PRODUCTION MATERIAL







MAKE UP DEPARTMENT

Every detail must be inspected and cleaned before being pacakged

setiap detail harus diperiksa dan dibersihkan sebelum dikemas



SHOWROOM DISPLAY
Display di Showroom untuk penjualan lokal
SHOWROOM & LOCAL SALES



MAKE UP DEPARTMENT SOFT POLISHING Memberikan sentuhan akhir dengan menambahkan semir halus

> The packing process must be clean and tidy to avoid product damage when shipping

proses pengemasan harus bersih dan rapi untuk menghindari kerusakan selama pengiriman



