

MITRA NIAGA INDONESIA

Company Profile



MITRA NIAGA INDONESIA



ID-BIO-149
Non-EU Agriculture



Control Union
Certification



OUR VALUE

We work our best in everything we do

We work responsibly, transparently, consistently and thoroughly



We work with creative and valued ways

We develop a spirit of collaboration and cooperation

WORDS FROM OUR DIRECTOR

We are proud to present you the local values of Indonesia in a **world class** quality products.

We are doing a **farmer-centered business** by performing advanced research and technology in the development process.



Our goal is to make sure that every stakeholders involved in our value chain could have the **optimum benefit** by **trusting our company** as their best partner.

ELGY MUHAMMAD RIZQYA | Director
Mitra Niaga Indonesia

OUR STRENGTH

RESEARCH AND TECHNOLOGY DEVELOPMENT

We do product development based on research both on technology and market readiness



NATURAL INGREDIENTS

We only use organic raw material with the best quality. Since we want to bring you the essence of nature



THE BEST QUALITY

Quality is our priority, we always keep this thing in mind to present you only with the best products.



SUPPORT LOCAL FARMER

We also empower and educate local farmers to level up their knowledge and prosperity



OUR JOURNEY



Producing coconut-based products from coconut nectar and coconut meat

2011



1998

Manufacturing post-harvest agricultural tools and machinery



2016

Exporting organic coconut sugar for the very first time to USA

2019



2020-2025

Expanding market in America and Europe also developing brand and products



OUR PRODUCT



ORGANIC COCONUT NECTAR

organic coconut syrup is a viscous liquid coconut palm sugar that made directly from coconut sap (nira) of the coconut palm tree, known for its great taste. the coconut sap is bioled to certain brix. another name for organic coconut syrup is organic coconut nectar.

INGREDIENTS Organic Coconut Nectar



ORGANIC VIRGIN COCONUT OIL

Organic virgin coconut oil is one of the vegetable oil from coconut derived product extracted from the fresh meat or kernel of mature fruit of coconut. virgin coconut oil is chemical and additive free, and is the purest from coconut oil. VCO has not undergone chemical refining, belaching, or deodorizing.

INGREDIENTS Organic Coconut



ORGANIC COCONUT AMINOS

organic coconut aminos is made from fermented coconut nectar with sea salt. this product is soy free, so that it can substitute soy souce from soybean raw materials. another name of organic coconut aminos is coconut sauce

INGREDIENTS Organic Coconut Nectar, Sea Salt



ORGANIC COCONUT SUGAR

Organic Coconut Sugar is an organic made from coconut tree nectar. nectar is tapped from coconut free flowers just before the flowers bloom. the delicious nectar is dried and made into crystals which can be used in the same way as regular sugar.

INGREDIENTS Organic Coconut Nectar



ORGANIC DESICCATED COCONUT

organic desiccated coconut is obtained by drying the grated or shredded white meat of the fresh mature coconut kernel under strict hygienic conditions for human consumption. it's free from dairy and preservatives.

INGREDIENTS Organic Coconut Meat



ORGANIC COCONUT CHIPS

organic coconut chips is one of the processed products derived from coconut meat. we chopped fresh white coconut into fine slices, and then dried them to become crispy coconut chips. it's free from dairy and preservatives.

INGREDIENTS Organic Coconut Meat

OUR MARKET

"We are expanding and developing"

CANADA

USA

CZECH

GERMANY

POLAND

SLOVAKIA

KOREA

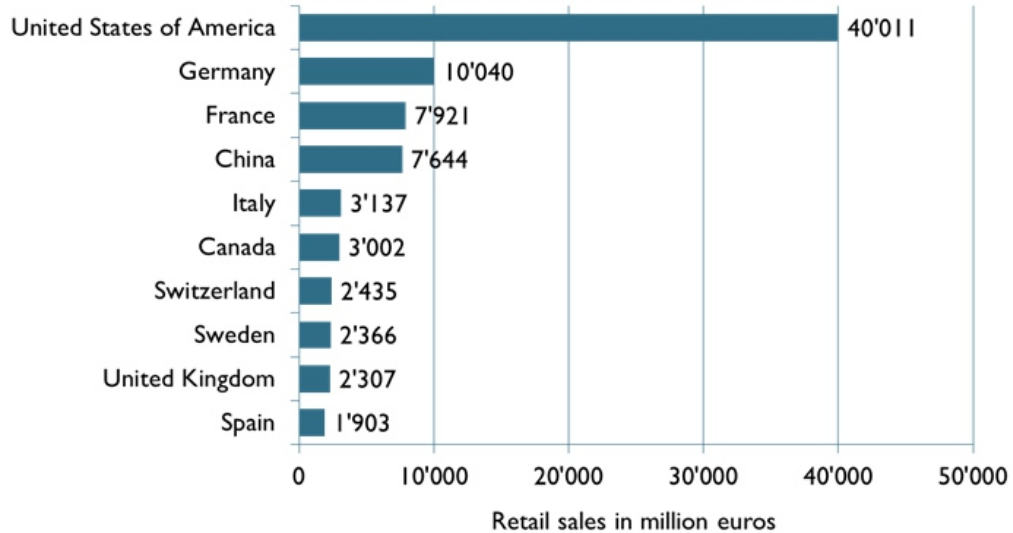
THAILAND

MARKET OVERVIEW

The ten countries with the largest markets for organic food 2017

Source: FiBL-AMI survey 2019

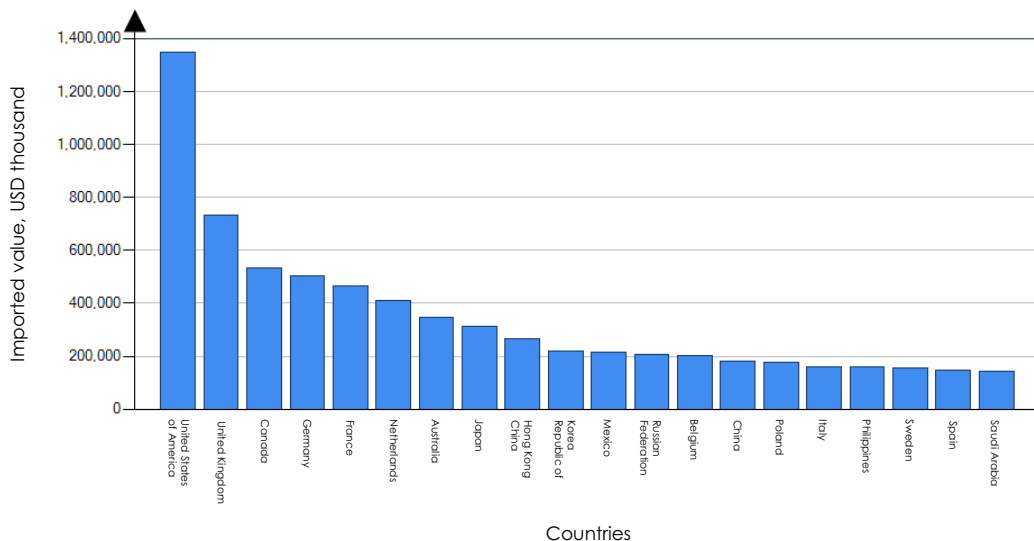
FiBL



MARKET POTENTIAL

List of importers for the selected product in 2020

Product : 210390 Preparations for sauces and prepared sauces; mixed condiments and seasonings (excluding soya sauce, tomato ketchup and other tomato sauces, mustard, and mustard flour and meal)



EXPORT DESTINATION COUNTRIES



USA



Germany



Japan



SOUTH
KOREA

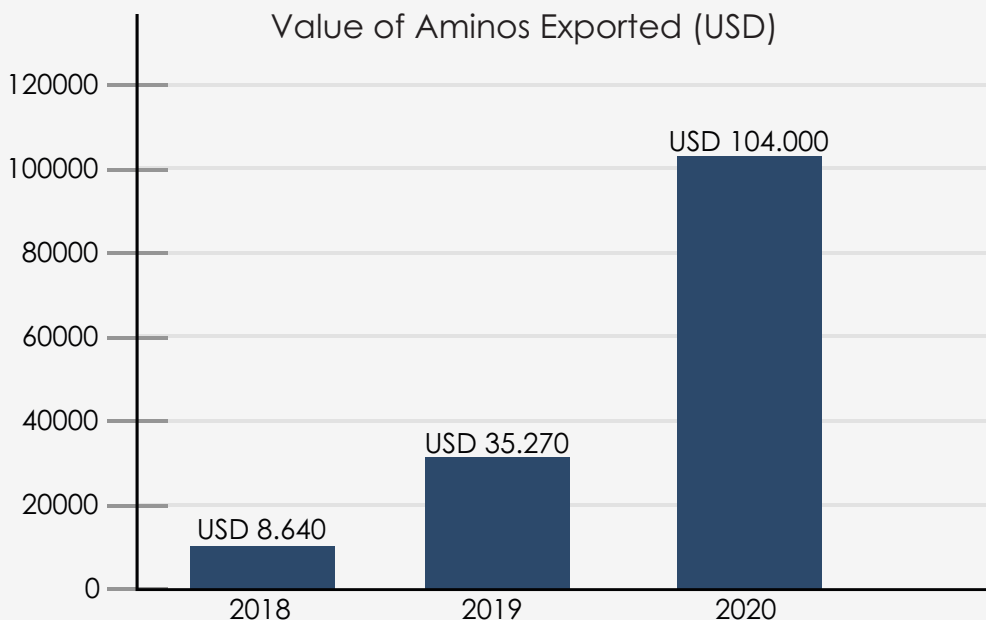


UK



FRANCE

SALES GROWTH



Our buyers are:

- Importers of branded and private label products for national grocery, department, club, and online retailers
- Retailers with more than 100 stores in the country
- Wholesalers with more than 30 years of experience

“Brings Happiness Through Organic”



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