



PROFILE

PT. Diraja Surya Furniture

Desa Asem Kandang M 24 Kraton - Pasuruan 67151 East Java - Indonesia Tel +62 343 421156, 428531 Fax +62 343 428656

Email: lukito.salim@gmail.com

Contact Person: Lukito Salim Cellphone Number: +62 81130 5366

TITLE

Established: 1998

Seaport: Surabaya, East Java - Indonesia Manpower: 300 Staff and Workers

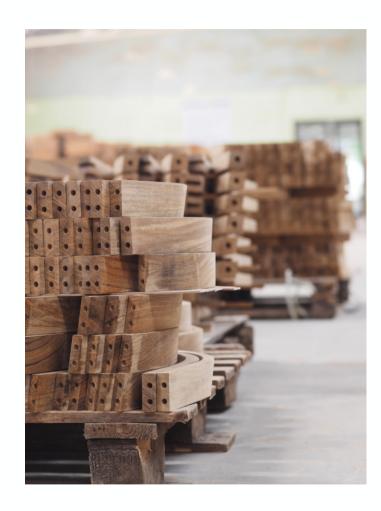
> Working Space: 10,000 SQM Warehouses: 10,000 SQM

> Turn Over: USD 3,000,000 Capacity: 4 Containers/Month

Products Category: Indoor/Outdoor

Production Lead Time: 60 Days

Major Customers by Countries: France, Belgium. Germany, Italy, Sweden



ABOUT US

Based in Pasuruan-Indonesia, Diraja Surya Furniture Company manufactures garden furniture.

Employing over 300 people, most of the furniture we manufacture consists of wood solids.

For more than 20 years, we have committed to quality and details. We work closely with and listen to our customers needs, translate their desires, and deliver products above their expectations.

We work together with designers with the belief that close cooperation between designers and us can lead to hight-quality products where both functionality and design come together.

Our customers include well-known furniture brands, some of the largest stores in the world, designers and trading companies.



PRODUCTION

Our product acquires its high quality from the beginning of production. We use only Cepu and Bojonegoro wood areas for our high-end products. We chose each component carefully before starting the process.

On every step, we check joinery details, profile, component dimensions, and well sanding. All components should be perfect before we assemble the parts. Once we do, there is no repair needed on the product. This makes us different from others.





GUARANTEE AND QUALITY CONTROL

We check the design, production, and the finished products.

We guarantee that each detail is perfect and that the product is something we can be proud of.

We give you 10 years guarantee.









CLIENTS



RODA



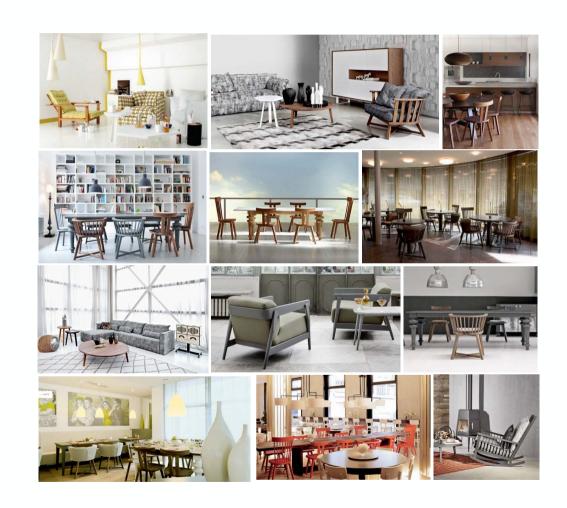
VITEO OUTDOORS

MICHAEL TAYLOR°

JANUS et Cie









PROJECT PORTFOLIO

ABOARD

PARK HYATT JAMAICA
JW MARRIOT MIAMI
HILTON DOMINICA REPUBLIC
OTHER PROJECTS WITH GERVASONI
FIRST KUWAIT FOR US EMBASSY
US MILITARY GUAM

INDONESIA

SURABAYA CONSULATE GENERAL OF THE UNITED STATES OF AMERICA.







NEWS

Our Last Project is finished, very special hotel, mid century style of design.

Katamama hotel is located at Seminyak Bali.

Working together with designers, making prototype, samples, mock up the rooms and production.

We did all the wood working, for the furniture, ceiling, wall. floor. outdoor furniture, bar, other facilities.

I have been working more than 20 years, and 5 years working also for projects, there is no one like this on our last project.

If you like furniture, you have to come and take a look our jobs.

All furniture made from solid teak wood, design, details, shapes, you will love it.

You can find about this hotel on the article from Monocle magazine on march edition 2016, see on next page.



















Bright idea Seminyak

Preface
Ball's craft-focused Katamama
hotel is the PTT Family's
tropical take on the mid-century
Californian style – and there are plans to go global.

Writer Nolan Giles

Photographer

"We spent two years working with artisans in the Balinese village of Penglipuran to hand-press these bricks," says Ronald Akili, co-founder of the PTT Family, the Indonesian firm behind the stunning new Katamama hotel in Seminyak, Bali The bricks in questions number almost one-and-a-half million and are a concrete example of the care and commitment Akili and his team have put into the design of this postcard-pretty 58-room stop-in, which opens in March.

The boxy, five-storey building is modern in design but conveys a sense of permanence and belonging thanks to a creative pastiche of architectural styles. The Andra Matin-designed exterior takes its cues from the Balinese building practice of tri angga (a system of keeping buildings in proportion with the humans that inhabit them), and flourishes informed by late US architect Frank Lloyd Wright. The interiors are skirted with warm teak finishes that frame the lush vegetation that surrounds the seaside plot.

"[Building] the Katamama felt more like we were building a house," says interior and product executive Sashia Rosari, who is standing beside a tall, 1960s-style lamp and a tapestry that's made from Javanese reeds. "Ronald's design is driven by his passion for the mid-century look. Sometimes the reference wasn't just furniture: it might have been a Bauhaus room. It's a particular vibe or particular

The feel Rosari and the team have plumped for is influenced by the jengki design movement, a little-known but endlessly fascinating postwar style that boomed around Indonesia in the 1950s. Think of a tropical take on the











- Lounge chairs with traditional umbrellas in main pool area Rooftop suite interio Ronald Akili, CEO
- Pool suite interior Pool suite bathroom
- Flan at Movida restauran Staff member at pool bar Outside the Katamama
- Movida head chef Jimmy Parker (left) and owner Frank Camorra Outside rooftop suite

Home and away

Bali has a rich craft tradition and the hotel has formed close-knit relationships with village businesses to produce its textile throws in Tarum and ceramics in Gaya, Ubud. The team also encourages international brands to try exploring the market. Aussie based Movida provides the Spanish food in the terrazzo-tiled restaurant; Ralinese halibut is served alongside a selection of Spanish conservas and hams.





wood furniture and intricate joinery. "We talked about every detail," says Lukito Salim, a carpenter from Surabaya who left his distinctive mark on many of the furnishings throughout the hotel. In the rooms there's a craft-focused take on hospitality to be found in the woven wares from Kalimantan in Borneo, and snug indigo-dyed ikat dressing gowns made in the nearby Gianyar area. There's a decent cultura offering too,

mid-century Californian look with dark-

including architectural tours of the island. While sunrise is greeted with the therapeutic and evocative din of gongs being bashed, those with an ear for Indonesian disco can spin a few vinyls from the in-house collection. Guests wanting to unwind with a cocktail should head to the colourful lobby bar for a memorable fruit-infused arak: a rice spirit.

With operations in Singapore, Bali and Jakarta. PTT's clubs, restaurants, and now hotels are finessing Southeast Asian hospitality. Next to the Katamama is the firm's beautiful Potato Head Beach Club (see issue 76), which has been a staple with a young creative crowd since opening in an idyllic beachside strip in 2011. But the hotel is a benchmark as much as another new opening for owners Jason Gunawan and Akili. "My aim is to take Katamama global," says the latter. It's an ambitious concept - but not necessarily an unrealistic one. - (M)







194 - ISSUE 91 ISSUE 91 - 195



BUSINESS REFERENCE LETTER

To whom it may concern.

It is our pleasure to recommend the products and services of

PT. Diraja Surya Furniture

Desa Asem Kandang M24 Kraton

Pasuruan 67151 - East Java

Indonesia

to new and potential Clients.

During the past four years, our purchasing team has worked directly with

Mr Lukito Salim, CEO of PT DIRAJA SURYA FURNITURE,

on numerous furniture projects. The company offers top quality, service, products and rates. Across the board, we are always pleased with their work.

Please consider **PT DIRAJA SURYA FURNITURE** for all your corporate <u>furnishing</u> needs. I recommend them and look forward to working with them again.

Sincerely

Pavia di Udine – Italy - the 6th of June 2014

PURCHASING MANAGER GERVASONI SPA – ITALY

Dario D'Antoni

GERVASONI SPA

Viale del Lavoro, 88 – Z.I.U. – 33050 Pavia di Udine (UD) Italy Tel. +39 0432 656611 Fax +39 0432 656612 e-mail: info@gervasoni1882.com Capitale sociale € 1.000.000,00 Reg. Impr. Udine n° 251446 CF/PI 02314160306







Ref. : FKTC/NCC/AS/0123/10 Date : 29 March 2010

M/S PT. Diraya Surya Furniture Desa Asem Kandang M24-Kranton Pasuruan, Indonesia

Attenntion : Mrs. Nella Ratnawati

Mr. Lukito Salim

Subject: Wooden Contract of CV Yong & Stevn

With reference to the above mentioned subject and following to our yesterday meeting 28/03/2010 where the main topic of the said meeting was to have the latest status and the up to date situation on the condition of the wood contract signed between your firm and M/S Yong & Steyn – Bureau d' Architecture et d' Design Interieur for the fabrication, delivery and installation of the wood works at our US NCC Consulate Project in Surabaya for the exterior and interior works, we herewith would like to point out the following facts:

- We do appreciate your Professional understanding and awareness of our concerns for the earliest possible of the wood materials delivery to site.
- Our Project Director Deputy Eng. Youssel Haibi has sent you the specification and the requirements by which condition the materials have to fabricated/treated and delivered.
- We also would like to stress our position and concerns that the early delivery should not in any case be on the conditions and required standards for the quality of the works.

Additionally, we would like to thank you for your quite impressive presentation on the wooden villas and to inform you that we will be waiting for your submission of the soft and hard copies of the documents required to discuss and present to our customers and clients in the gulf states.

Thanking you for your cooperation and consideration.

We remain

Murad Abbas
Operations Manager

First Kuwaiti Trading & Contracting Co.



Tel.: 800 500 - Fax: 800 600 - C. R.: 64647
P. O. Box: 480 Al-Souk Al-Dakhli - 15255 Kuwaitinfo@firstkuwaiti.com - http://www.firstkuwaiti.com



تلفون . - ۸۰۰ ماکس . - ۸۰۰ ص. ب : ۸۰ السوق الداخلي – الرمز البريدي : ۱۵۲۵ الکويت السجل التجاري : ۱۹۲۷



Rainforest Alliance

PT DIRAJA SURYA FURNITURE

DESA ASEM KANDANG NO. M24, KRATON - PASURUAN EAST JAVA. INDONESIA

IS CERTIFIED FOR FOREST STEWARDSHIP COUNCIL™ CHAIN OF CUSTODY

Certificate Scope

Certificate Type: Single Chain of Custody Standard(s): FSC-STD-40-004 V2-1

Product group(s): Indoor furniture; Engineered wood products; Wood for

construction; Outdoor furniture and gardening; Household articles

Valid from March 27, 2014 to March 26, 2019 Certificate Registration Code: RA-COC-006846

FSC License Code: FSC-C119390 Certificate Issue Number: IN-2014-1

Additional details regarding the scope, including a full list of products and species, are available at info.fsc.org.

Jon Jickling, Director, Certification

Rainforest Alliance 233 Broadway, 28th Floor New York, NY 10279 USA

RAINFOREST ALLIANCE IS AN FSC® ACCREDITED CERTIFIER

The validity of this certificate shall be verified on info.fsc.org. This certificate does not constitute evidence that a particular product supplied by the certificate holder is FSC certified and/or FSC Controlled Wood. Products offered, shipped or sold by the certificate holder can only be considered covered by the scope of this certificate when the required FSC claim is clearly stated on invoices and shipping documents.

This certificate is the property of Rainforest Alliance. This certificate and all copies or reproductions of this certificate shall be returned or destroyed if requested by Rainforest Alliance.

Version July 2013







July 7, 2016

To Whom It May Concern.

My name is Ade Herkarisma, I am the Head of Architecture & Development for PTT Family / Potato Head Company, Ball, Indonesia. I have been in the architecture industry for 20 years with experiences in United States for 16 years.

This letter is to certify my work experiences with Mr. Lukito Salim and his company PT. Diraja Surya to be one of the best Timber & Furniture manufacture / supplier in my 20 years' experience. Their personal handling, dedication, skillful staff and variety of material such as grade A-teak, all performed to be in excellent results.

I assured you decided to collaborate with Mr. Lukito Salim and his company you will reach satisfaction and excellence as I experienced.

Yours sincerely.

Ade Herkarisma

Head of Architecture & Development

PTT Family, Bali, Indonesia

Jl. Petitenget 51B, Seminyak, Ball, 80361, Indonesia