

# TECHNOLOGY LICENSE PROGRAM

Need Thermal Desorption  
technology in your toolbox?  
Join the club!



**+**haemers  
technologies

**+**haemers®  
technologies



## WHO WE ARE

**Haemers Technologies** is a Belgian company, active in developing thermal Soil Remediation technologies. Our team has over 30 years of field experience in Thermal Desorption.

We develop and design our own technologies and intellectual property, ensuring total quality control. Substantial number of projects have

been successfully implemented on a wide range of petroleum hydrocarbon, chlorinated, persistent and semi-volatile compounds and mercury by our team and our partners, across four continents. We routinely operate multiple remediation projects simultaneously.



## PARTNERSHIP

At Haemers Technologies, we believe in cooperation. In particular when it comes to applying highly specialized technology for demanding customers. We are convinced that the best team is formed by a good local partner and a specialized technology provider such as Haemers Technologies.

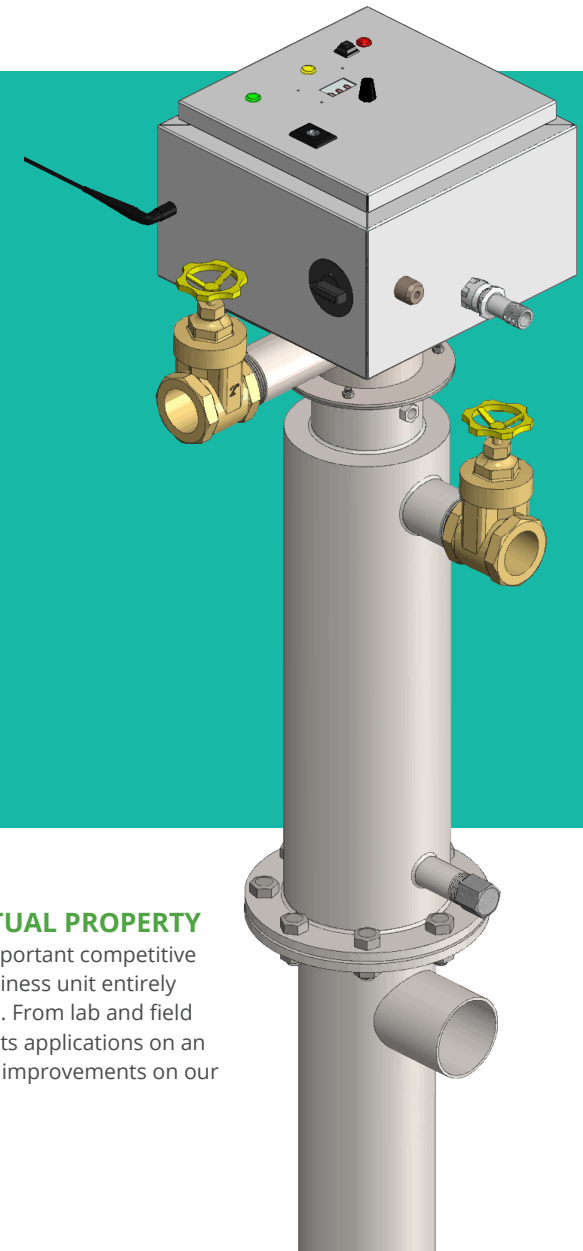
Our licensees benefit from exclusive rights in their region, as well as continuously improving know-how developed by Haemers as well as all partners.

### OUR TECHNOLOGIES

Haemers Technologies is recognized as a pioneer and leader for *in situ* and on site thermal desorption technologies.

Our thermal desorption technologies are based on conductive heating (TCH) and can be applied in almost any situation (industrial, residential, urban, etc.).

Ranging from very small sites (<10m<sup>2</sup>) to very large projects (>10ha), its scalability and flexibility has made HT's proprietary thermal desorption technologies a must-have for any solution provider in soil remediation.



### FROM R&D TO INTELLECTUAL PROPERTY

Our Intellectual Property is an important competitive edge. We own and manage a business unit entirely dedicated to R&D and innovation. From lab and field experience, we fill up to 10 patents applications on an annual basis for innovations and improvements on our technologies.



## JOIN THE CLUB!

- ✔ You are a solution provider for soil remediation
- ✔ You need access to cutting-edge level thermal desorption technologies
- ✔ You have a strong presence in your local market
- ✔ You want to offer thermal desorption services to your clients and execute most of the work internally
- ✔ You don't want to develop those skills on your own

→ Project-based payments

→ No up-front fees



## WHAT WE OFFER?

Our Technology in your territory. 3 modules to choose from :

### COMMERCIAL LICENSE (MLA)

Promote and commercialize our technology to your clients and prospects in a defined territory. Whenever you enter into a contract for soil remediation using our proprietary technology, the project will be collaboratively conducted and executed by your company and Haemers Technologies with shared risks.

### NON-EXCLUSIVE OPERATIONAL LICENSE (NOL)

In addition to the promotion and commercialization, you can now implement our technology in your selected territory. The projects will be independently executed by your company without our intervention except in a few key areas such as the supply of the specific equipment and instrumentation, certificate, technical assistance and remote operational monitoring.

### EXCLUSIVE OPERATIONAL LICENSE (EOL) OPTIONAL

Upon this stage, your company obtains the full exclusivity and commercial/operational licenses won't be granted to any third parties within your territory. To benefit from such exclusivity, a minimum mutually agreed royalty must be paid on a yearly basis while the Licensee assumes all rights and responsibilities of Haemers Technologies in the territory concerned.

### + BENEFITS FOR YOU

- Implement an exclusive technology in your country
- Test your market & commercialize the technology
- Obtain technical assistance & support (basic engineering in tender phase)
- Train your team members in cutting-edge technologies
- Get access to lessons learned from thermal projects executed by all members
- Access to the largest reference list worldwide and the most convincing credentials
- Train your staff in sales and operations



### EXCLUSIVITY

Unless in Module 3 (EOL), licensees don't have territorial exclusivity over Haemers Tech's technologies. However, Haemers Technologies grants project exclusivity, so that each member can promote the technologies as its own, enjoying the benefit of legal protections for identified project.



## TRAINING FACILITY

	CL	NOL	EOL
Training for sales & marketing	●	●	●
Training operations		●	●
Training manufacturing			●
Project Royalties		●	●
Shared cost / revenue projects	●		
Minimum royalties & upfront payment			●
Certification	●	●	●
IP provisions for all people involved	●	●	●
Right to sub-license			●
Project Exclusivity	●	●	
Territorial exclusivity			●



*The Smart Burners technology is currently one of the best on the market for remediation, tested and approved on several of our sites.*

**K. Jensen - ARKIL A/S**

*Innovation and customer satisfaction are essential part of Haemers Technologies, as we have witnessed after all these years of collaboration.*

**Th. Meyer - Züblin Umwelttechnik GmbH**

*We have experienced some technical difficulties that have been largely overcome thanks to the experience of Haemers Technologies team and its ability to adapt throughout the process.*

**J. Leplat - Biogénie S.A.**

*I was instantly fascinated by this technology and firmly believed in the project.*

**G. Caccamo - ICARO Ecology S.p.A.**

*Thanks to their expertise and know-how, HT's engineers were able to deliver effective results in a timely manner.*

**R. Muth - Séché Environnement S.A.**





For more information:

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