

# Top 50 London law firm cuts cost of email management with Mimecast

## Charles Russell case study

Leading London law firm Charles Russell has deployed a web-based email management system from Mimecast to provide its customers and internal users with always-on email that will secure and store all emails and attachments for ten years.



### At a glance

#### Company

- Charles Russell  
([www.charlesrussell.co.uk](http://www.charlesrussell.co.uk))
- Industry: Legal
- Number of Email Users: 600+

#### Infrastructure

- Microsoft Exchange
- 8 Locations

#### Benefits

- Uninterrupted email service during outages or upgrades
- Cost savings from moving to an annual per user based model

### Context

Charles Russell is a top 50 full service city legal practice with offices in London, Guildford, Cheltenham, Cambridge, Oxford, Geneva and Bahrain. The firm has the expertise and size to advise on complex, cross-border transactions and to project manage the input of its international networks of major law firms. Clients range from international, FTSE and AIM-listed businesses to governments, not-for-profit bodies, private individuals, trustees and intermediaries. The company's mission is to help clients achieve their goals through excellent service.

### Challenge

Prompted by a potential move to a prestigious new head office, the IT department wanted to minimize the amount of support time and resource wasted in managing email quarantines and find a solution to provide a continuous service to lawyers and customers, even in the event of a server failure. A key driver for the move to the Mimecast web-based service from the existing email security scanning service was the desire to offload the onerous task of email archiving to ensure compliance and maintain a comprehensive record of all email communications for a rolling ten year period.



## Solution

According to Jon Gould, IT Director at Charles Russell, “Trying to anticipate the email storage requirements for the next ten years, given the rate of growth in volume and size of emails over recent years, is a virtually impossible task. Mimecast has a great track record in the legal market place and showed us users could access and retrieve archived emails as easily from their service as with locally based systems. This, combined with cost savings from moving to an annual per user based model, convinced us to make the move.”

## Benefits

Gould continued, “For law firms, time is money and the ability to provide an uninterrupted email service at all times, whether during unplanned service outages or simply whilst upgrading our Microsoft office exchange server, was a key benefit. We feel confident that Mimecast’s on-demand email model will enable us to fulfill our promise of excellent service to both our customers and the staff in a cost-effective and efficient way.”



## About Mimecast

Mimecast is a leading provider of essential cloud services for Microsoft Exchange. Mimecast delivers enterprise email management services that include security, continuity and archiving. This suite of services provides total end-to-end control of business email, while minimizing risk and reducing both cost and complexity. Founded in 2003, Mimecast serves thousands of customers worldwide and has offices in Europe, North America and Africa.

> **“For law firms, time is money and the ability to provide an uninterrupted email service at all times, whether during unplanned service outages or simply whilst upgrading our Microsoft office exchange server, was a key benefit.”**

Jon Gould  
IT Director  
Charles Russell