



**DK** *MARKETING*





## ABOUT DK

*DK Engineering Ltd.* was established in Vietnam in 2004 as a MEP Design and Engineering Consultancy with Industrial Engineering expertise.

*In 2014 DK Marketing* was established as a new division of DK Engineering Ltd, primarily to represent our Principal technology Partners in Vietnam by promoting their leading technology and products within the Vietnamese Cement Industry.

Our mission is to ensure our clients' maximization of their business potential in Vietnam by providing international quality products supported by our knowledge and experience in the region.

## WHAT WE DO

At DK Marketing we build long-term partnerships between selected international suppliers/manufacturers and the Vietnamese Cement Industry.

Provide extensive knowledge built on 40+ years of industry specific experience.

Deliver innovative, sustainable solutions by careful selection of suppliers who are world leaders in their respective fields.

Work within a company framework underpinned by customer satisfaction and Quality Control.



LNV is offering complete cement plant design, consultancy and supply as well as individual departments, mill departments and large kiln upgrades including calciner modifications, no job is too small and no job is too big.



Höganäs Bjuf has a well-deserved global reputation as a developer, producer and supplier of smart refractory solutions.

The company serves the cement and steel industries, as well as a range of other applications that require refractories capable of withstanding high temperatures and highly corrosive or abrasive operating conditions. The ambition of Höganäs Bjuf is to offer the most effective refractory products and turnkey solutions that will contribute to increased efficiency and profitability among the customers.



Focused on the Cement industry sector, specialized in providing total solutions and upgrades for PLC control systems, industrial automation, ranging from instrumentation, electrical systems and control panels to completed integrated process control systems and RQC quality control system.

I.P.A. Technologies services range from systems design and documentation through programming, startup services (commissioning), and training.



At Obeki we calculate, design, manufacture and test low voltage special electric generators and motors. We have been providing market solutions since 1950.

Our business:

Design and calculation engineering  
Flexibility / Adaptation to specifications

Own, integral manufacturing process  
Replacement of discontinued motors by other manufacturers, guaranteeing dimensional and electromechanical interchangeability



MEP engineers, providing international quality MEP design, engineering and management services by working efficiently, flexibly and collaboratively.

DK's services are:

- Utility service MEP design, engineering and documentation for balance of plant systems
- Project realization and commissioning for heavy industry.
- Client references with LV Technology and FL Smith projects in Vietnam and worldwide
- Project management and construction management services.



INDAR's range of HV electrical motors responds to the technical requirements of many sectors: Cement sector (Main and auxiliary machinery i.e.), Mining Sector (Conveyors, fans, sag mills, ball mills, i.e.) and other industrial applications.

The INDAR range of HV motors is designed in line with company's landmark product range features - reliability and robustness.

Given the flexibility in its design, INDAR's range of HV motors offers a wide range of powers, speeds, voltages and cooling systems.



GUIBE, a company that specializes in the design, manufacture, rehabilitation and sale of INDUSTRIAL POWER TRANSMISSION components (GEARBOXES, GEARS, MECHANICAL JACKS, COUPLINGS...) offers customized solutions for various industries: Cement, iron and steel, mining, food, paper, wood-processing, plastic, renewable energies, transport...

Innovation, Technology, Know-How and Adapting to the market are the basis of the strategy of GUIBE. Our goal: To grow with the client offering them effective and competitive solutions.



Dust Removal, Ensilage and Pneumatic and Mechanical Transport

Filtering of gases from various industrial processes by using bag filters, electro filters, cyclones, multi cyclones and wet filters.

Pneumatic transport at low, medium and high pressure, mechanical transport, ensilage and respective discharge systems.



With a product range of multiple and diversified steel casting and machined steel part covering mill and pyro line applications, our strong passion for excellence in serving the needs of the cement industry contributes to the development of local players such as Northern Cement and Eagle Cement Corporation.

It is this same leadership quality that has made Tiger Machinery and Industrial Corporation the choice of multinational cement companies like Holcim, Cemex, Taiheiyo, and LaFarge.



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