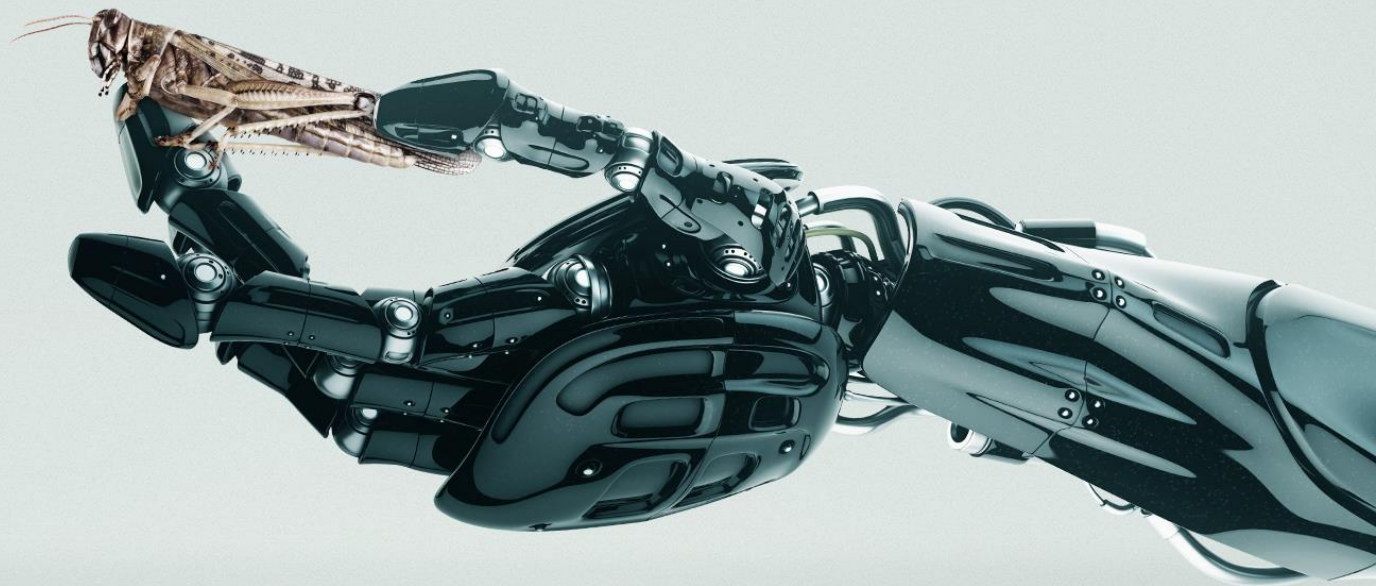


it's all about innovation



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INSTITUTE



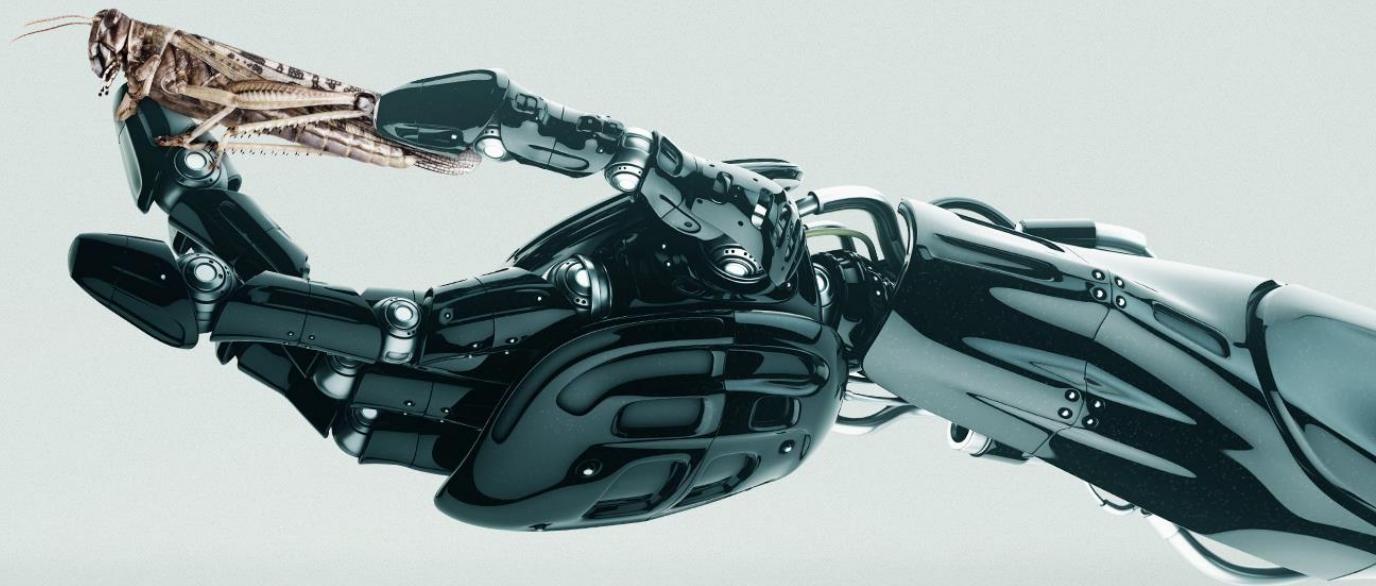
DANISH TECHNOLOGICAL INSTITUTE

- Robot Technology



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Jens Fynbo
Sektionsleder
jef@dti.dk



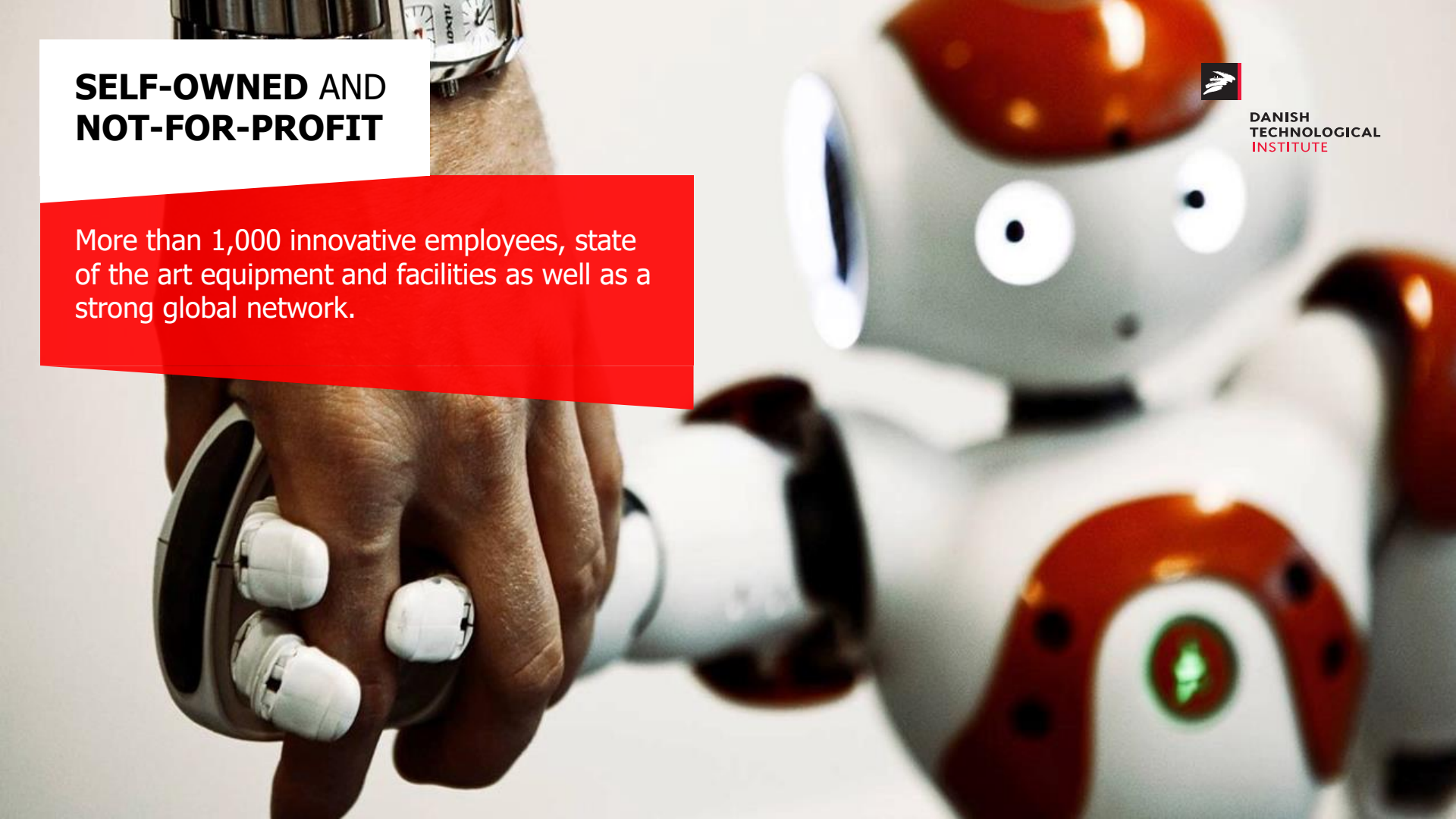
DTI HAS EXISTED SINCE 1906

To support Danish industry, mainly small enterprises, by providing technical assistance in the form of teaching, advice, testing and technological research



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SELF-OWNED AND NOT-FOR-PROFIT

More than 1,000 innovative employees, state of the art equipment and facilities as well as a strong global network.



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Danish
Customers

38 %

Performance Contract
Activities

11 %

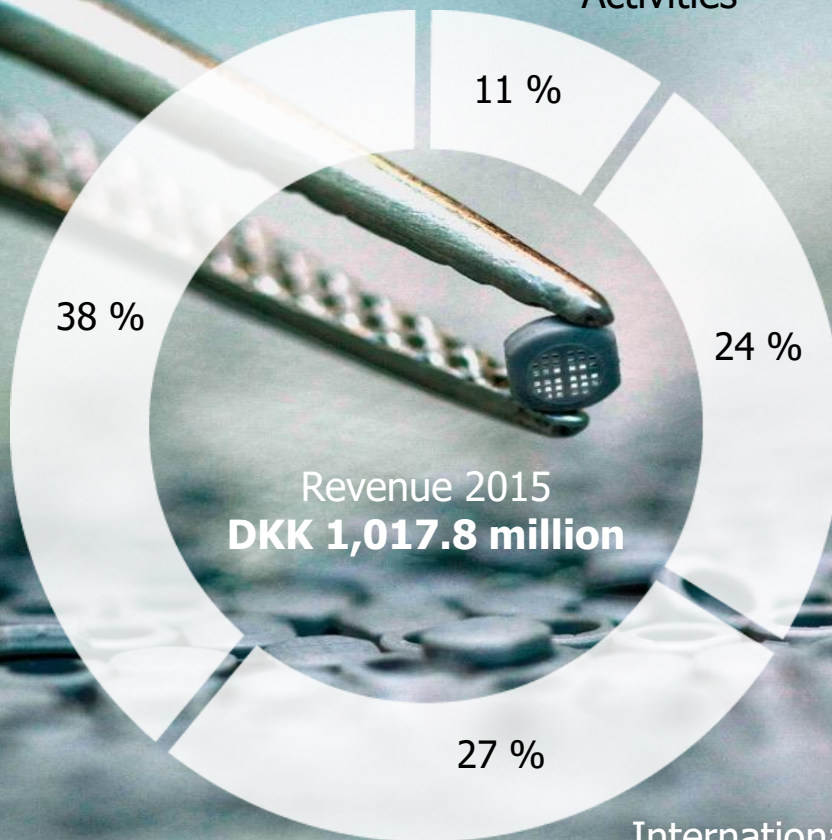
Research and
Development Activities

24 %

Revenue 2015
DKK 1,017.8 million

27 %

International
Customers





DANISH
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INSTITUTE

Stavanger

Stockholm

Gothenburg

Hirtshals

Aarhus

Taastrup

Odense

Sønder Stenderup

Warsaw

Danish Technological Institute

Building and Construction	DMRI	Energy and Climate	Materials	Life Science	Business and Society	Production	Finance and Accounts
Vice President Mette Glavind	Vice President Lars Hinrichsen	Vice President David Tveit	Vice President Mikkel Agerbæk	Vice President Bo Frølund	Vice President Jane Wickmann	Vice President Anne-Lise H. Lejre	Group CFO JørgenK. Pedersen
Concrete	Business Development	Technology Development and coordination	Packaging and Logistics	Life Science	Business and Society	Metrology and Quality Assurance	
Sustainable Building	Automation	Automobile Technology	Functional Coating	DTI Enhanced Oil Recovery	Policy and Business Analysis	Microtechnology and Surface Analysis	
Indoor Climate and Building Inspection	Hygiene and Processing	Biomass and Biorefining	Metal and Surface Technology	DTI Oil & Gas	Ideas and Innovation	Robot Technology	
Masonry	Meat Technology	Energy Efficiency and Ventilation	Plastics Technology	Food Technology	Training	Welfare & Interaction Technology	
Textile	Measuring Systems and IT	Installation and Calibration	Product Development	Chemistry and Biotechnology			
Wood Technology	Slaughter Technologies	Refrigeration & Heat Pump Technology	Tribology	Laboratory for Chemistry and Microbiology	Subsidiaries		
		Pipe Centre			Danfysik A/S	DTI Polska Sp. z o. o.	Dancert A/S
		Transport and Electrical Systems			Teknologisk Institut AB Sweden	Teknologisk Innovation A/S	DTI Spain SL



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DTI, ROBOT TECHNOLOGY

Odense, Denmark

We are a **leading European robotics innovator** with a staff of more than **40 robotic experts** within **industry and service**.

DTI, ROBOT TECHNOLOGY IN NUMBERS



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35.000.000 DKK revenue in 2015

12.000+ views per year on our YouTube-
videos (www.youtube.com/dtirobot)

5.000+ guests per year

2.000 square metres innovation facilities

400 customers in 2015

40+ robotics experts

15+ robots

5 robotics start-ups in the Odense Robotics
StartUp Hub



WHAT WE DO

- Implementation of **robot and automation solutions** in the industry
- **Dissemination, training and education** towards industry within new robot technologies
- **Analysis and consultancy** on strategic automation and choice of technologies
- **Research, development and innovation** within robot technology



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DTI, Robot Technology

Head of Center
Kurt Nielsen



Industry

Section Leader
Jens Fynbo



Flexible Industrial Robots

Team Leader
Anders Billesø Beck



Sensors and Process

Team Leader
Jacob Kortbek



Service Robotics

Team Leader
Lars Dalgaard





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INDUSTRY

WHO ARE WE?



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INSTITUTE**



Jens Fynbo

Section Leader
R&D&I
Product Development
Business
Development
System Design
National Funds
Contract Negotiation

Bo Genefke

Development and
Optimization of
Automatic Facilities
and Processes
Organizational
Development in
Automation Projects

**Karsten Thornø
Ahrentsen**

Development and
Implementation
Consultancy
Software
Development
Programming,
Simulation and
Visualization

**Lars Ingvar
Knudsen**

Specialist in ABB
Robots and
RobotStudio
System Design and
Configuration to
Industrial Use
Industrial Process
Facilities
Standard and ATEX
Approved Facilities

Morten Nielsen

Network Developer
Network Facilitator
Idea Development

**Steen Harder
Ulrichsen**

Network Developer
Network Facilitator
Sales and Project
Generation
Idea Development

Michael Stæhr

Six Sigma, FMEA,
audit, ISO 9001,
Quality Management,
Data Analysis,
Digitalization

WHO ARE WE?



**DANISH
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Arne Kolze

Production Strategies
Production Concept
Development
Lean and TPM
Material and
Information Flow
Target Management



Asger Thomsen

High Mix Low
Volume
TPM Equipment
Maintenance
Manufacturing acc.
to TS 16949
Lean Manufacturing
Excellence



Claus Nielsen

Lean in Service
Businesses,
Administration and
Production
Change Management



Freddie Agerskov

ISO9001
Quality Management
Information Security
Audit
Business Excellence
Six Sigma



Tanya Sørensen

Six Sigma, APQP,
FMEA, PPAP, MSA,
audit, ISO 9001, ISO
14001, Quality
Management, Data
Analysis,
Digitalization



Kry Herholdt

Lean
Productivity
Logistics
Coaching
Teaching
Calculation
Data Handling



Paulius Stulga

Production
Optimization,
Industry 4.0,
Digitalization

WHAT WE DO

- We create **higher quality**
- We create **higher productivity**
- We create a **better work environment**



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HOW WE DO

- **Product Optimization** (LEAN)
- **Automation** (Special Machines and Industrial Robots)



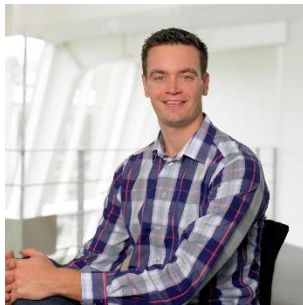
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FLEXIBLE INDUSTRIAL ROBOTS

WHO ARE WE?



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Anders Billesø Beck, PhD
Team Manager



**Andreas Holmetoft
Lyder, PhD**



Andreas Rune Fugl, PhD



**Mikkell Rath Pedersen,
PhD**



**Martin Mølbach Olsen,
PhD**



**Rasmus Hasle Andersen,
PhD**



Søren Peter Johansen
Technical Manager



**Bjarke Kirkelykke
Skjølstrup**

WHAT WE DO

- Focus on development of **modern, flexible robot solutions**
 - **Generalized** and **reusable** solutions
 - **Cost-effective** solutions
 - Integration of **sensory science**
 - **Software/hardware combinations** that can be commercialized in cooperation with robot integrators



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Robot
CoWorker



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SENSORS & PROCESS

WHO ARE WE?



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Jacob Kortbek, PhD

Team Manager
Project Management
R&D
Sensors
Signal Processing
Medical Ultrasound

**Carsten Panch
Isaksen**

Development &
Integration Vision for
Quality Inspection
Robot Vision
Software Development
GUI development

Francois Picard
R&D

Computer Vision
Vision Sensors
Real-time Scene
Analysis
Human-Computer-
Interaction

Mikkel Viager
R&D

Project Management
Integration & POC
2D & 3D Sensor
Systems
Robotics &
Programming

Michael Nielsen
R&D

2D-3D Machine Vision
Agricultural
Engineering
Human Computer
Interaction
Industrial Quality
Inspection

Thomas Sølund
R&D

Computer vision
3D sensors &
Perception
Grasp planning
Pose estimation
Bin-picking
3D part scanning

**Thomas Mosgaard
Giselsson, PhD**

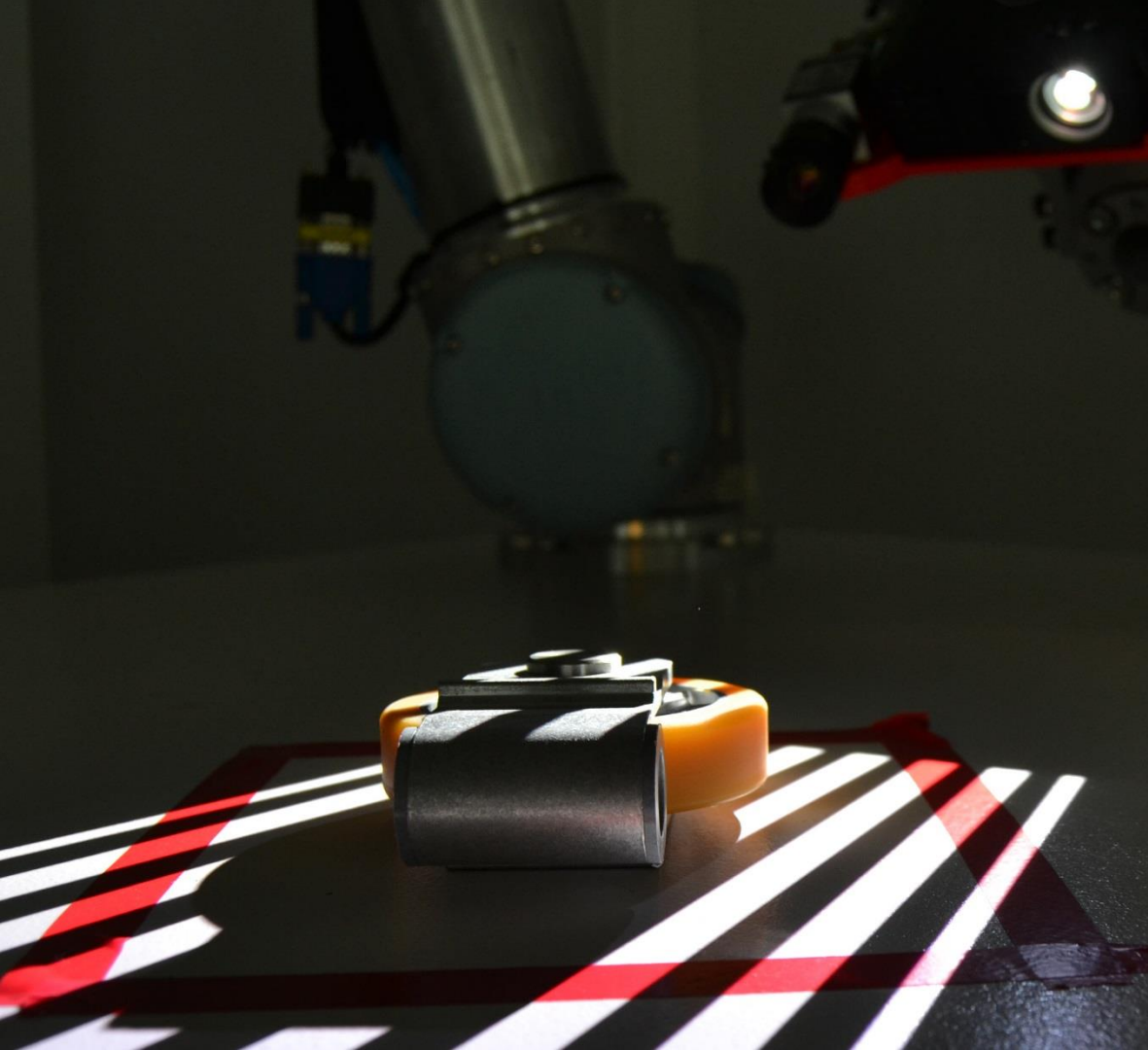
Machine Vision
Vision for Agriculture
Machines
Blood Sample Sorting
Technology

WHAT WE DO

- Expert knowledge on vision solutions, which often are gatekeepers in the development of innovative products
- Vision for robot control and industrial quality inspection
- 3D Vision and Bin-Picking
- HRI systems for capture and recognition of user body language
- Application domains:
Manufacturing industry,
agriculture, waste sorting
- We push the boundaries for application to secure an even better utilization of the technologies in the future



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3D COMPUTER VISION

If we only see the world in 2D, we're **missing a part of the picture**

3D measuring provides a **vast volume of (even more valid) information** and allows...

- **Fast mapping** of objects for handling and picking
- Better **quality control**: Comparing of model and input
- **Touchless operation**: Control by gesticulations in challenging working environments
- **People segmentation**: Creating a safe coworker robot that slows down in close proximity to humans



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SERVICE ROBOTICS

WHO ARE WE?



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Lars Dalgaard, PhD
Team Manager
R&D&I
System Design
Mobile Robots
Decision Support



Malene Tofveson Nibe
R&D&I
User Centered Design
Industrial Design
Product Development
Innovation Processes



Thomas Madsen Almdal
R&D&I
ROS/ROS-I
UAV and AUV
System Design
Sensors and Actuators



Kasper Camillus Jeppesen
R&D&I
Control, Navigation and Localization
System Design
Modelling
Interface Construction
Simulation of Robot and Sensor
Solutions

WHAT WE DO

PURPOSE

We contribute to the spreading and application of **professional service robots** in the industry, the service sector and the health sector

FOCUS

System Design & Integration – *to create solutions*

Customer- market- and supplier knowledge

Flexibility through modularity



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USE OF INDUSTRIAL ROBOTS



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Estimated annual supply of industrial robots
in Denmark by applications 2012 - 2014

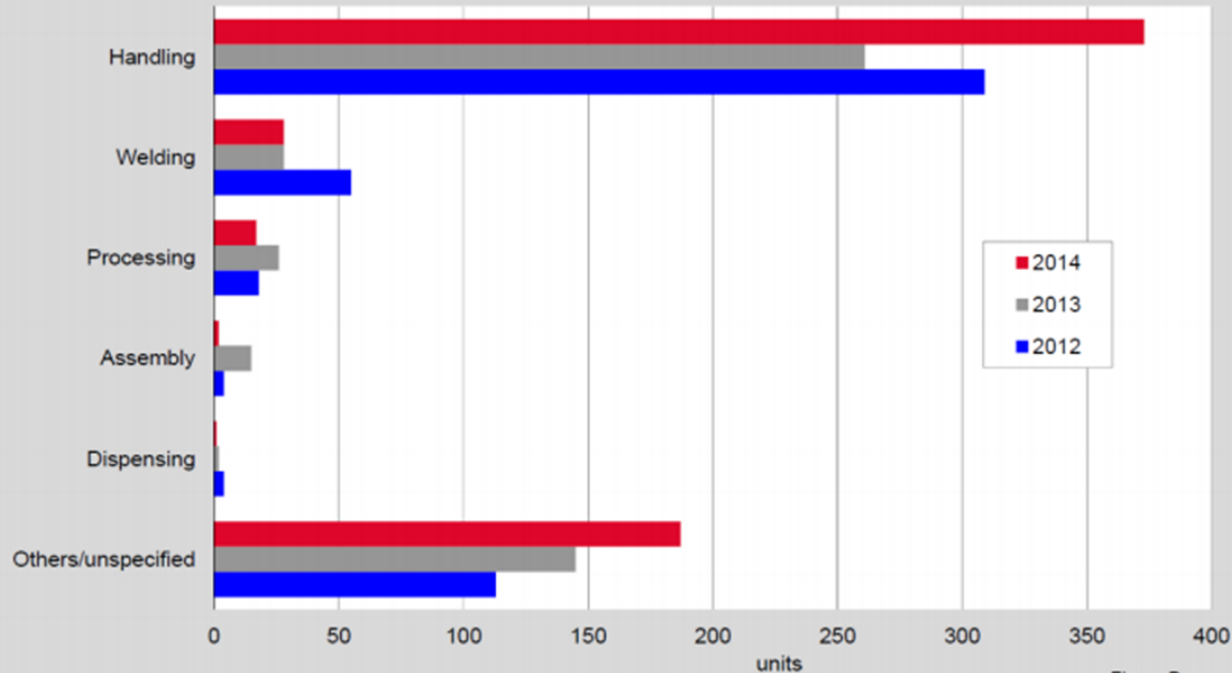


Figure Denmark-5

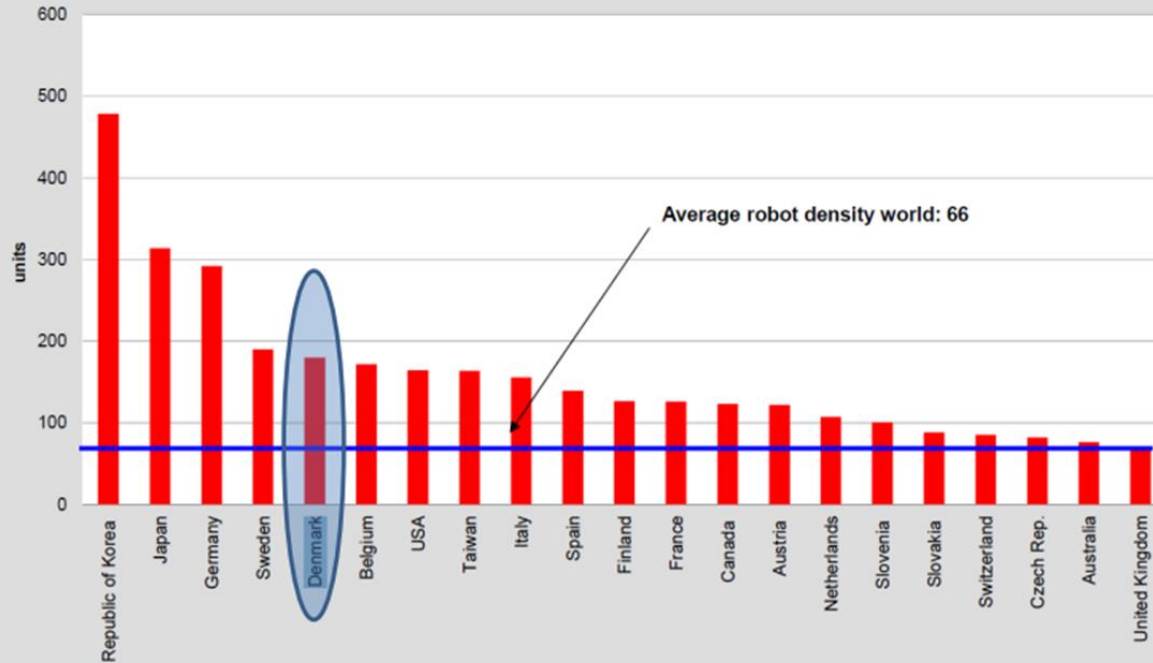
Source: International Federation of
Robotics (www.ifr.org), 2015

DANISH AUTOMATION LEVEL



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Figure 2.9 Number of multipurpose industrial robots (all types)
per 10,000 employees in the manufacturing industry (ISIC rev.4: C) 2014

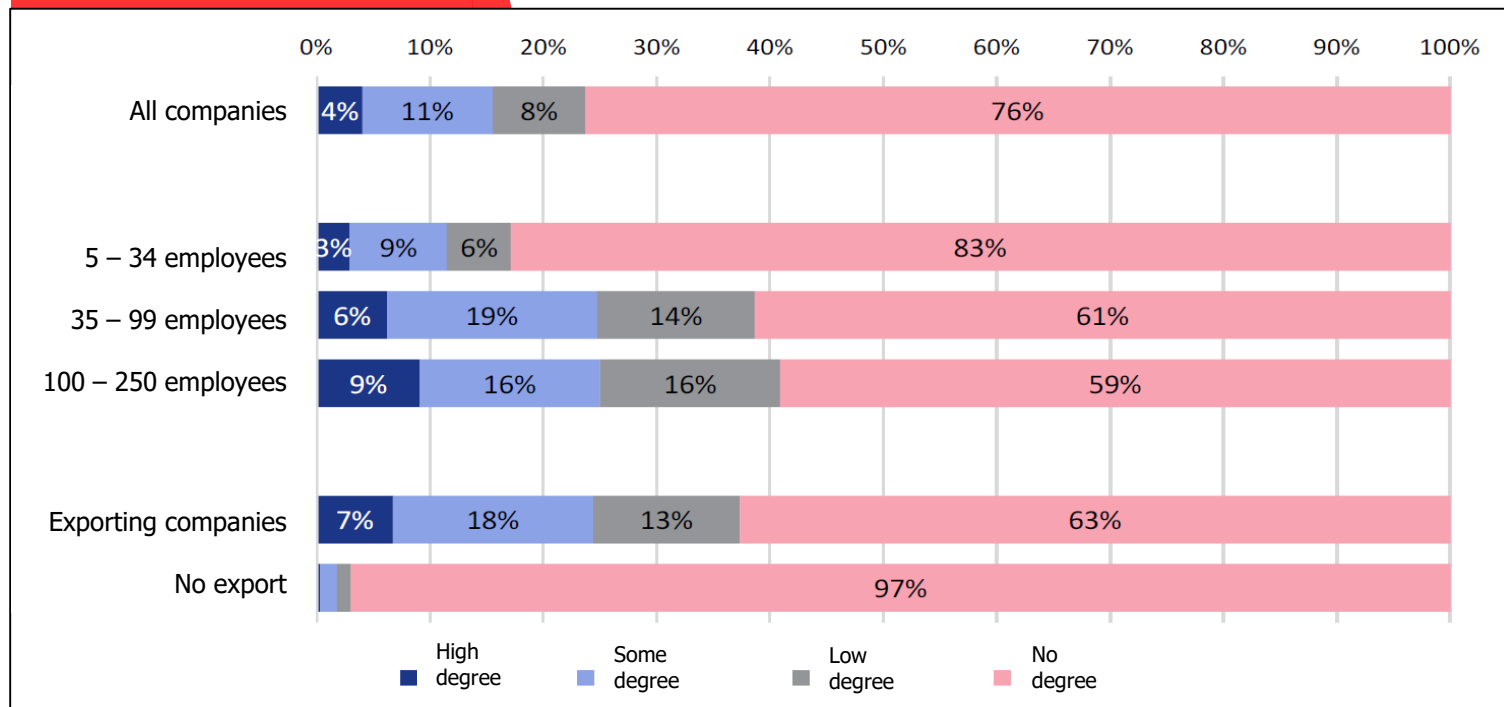


Source: International Federation of
Robotics (www.ifr.org), 2015

USE OF INDUSTRIAL ROBOTS



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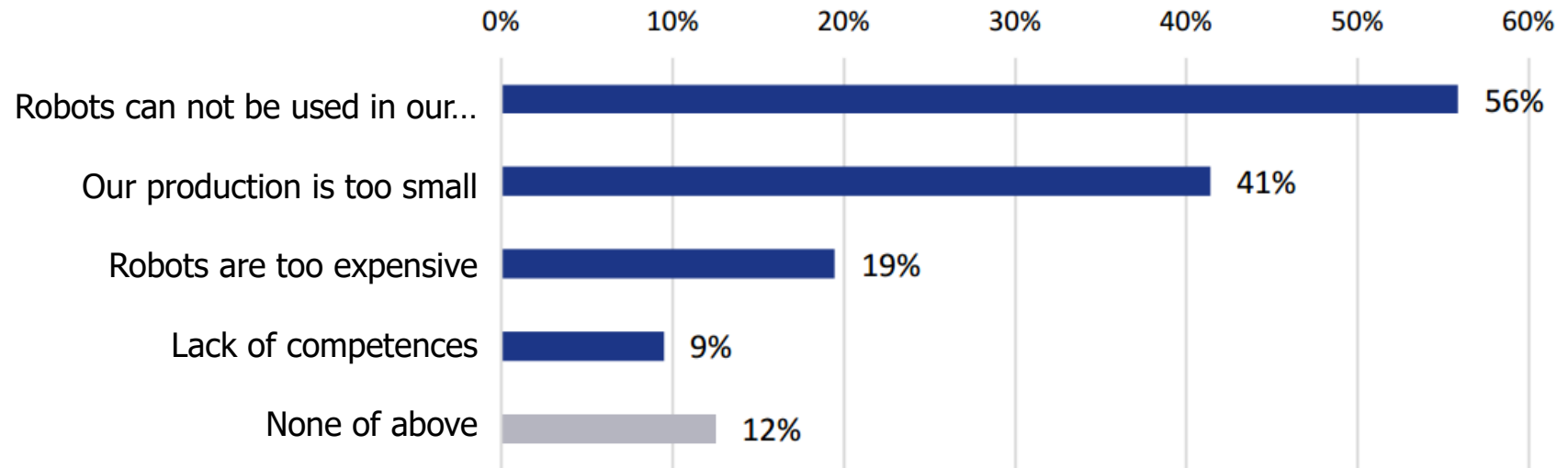
Source: "Robotter i global kamp", DTI, august 2015

"To which extend do your company use **robots in the manufacturing process**?"

WHY NOT INDUSTRIAL ROBOTS?



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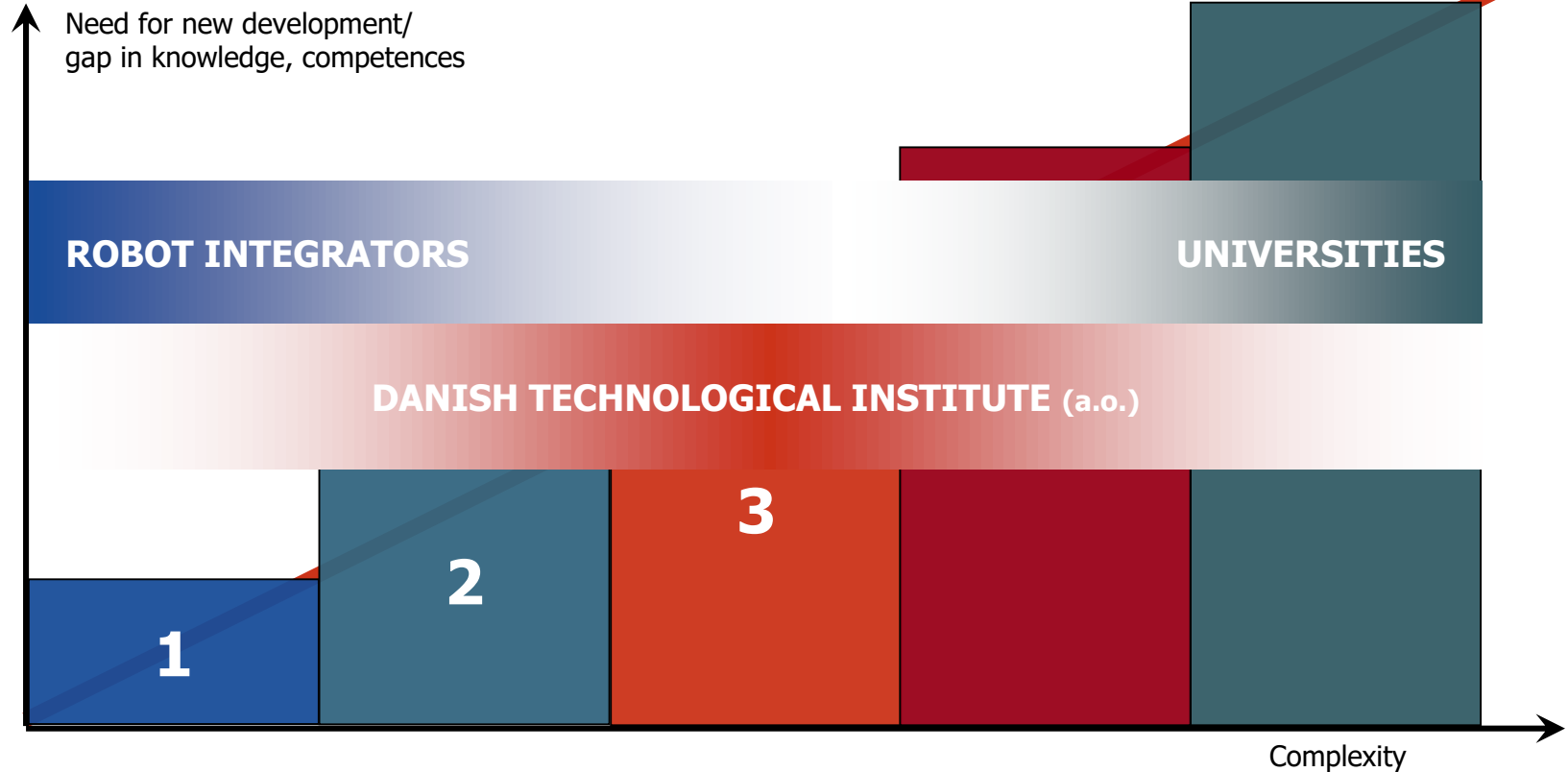
Source: "Robotter i global kamp", DTI,
august 2015

THE GENEFKE SCALE[©]

THE FIVE CATEGORIES



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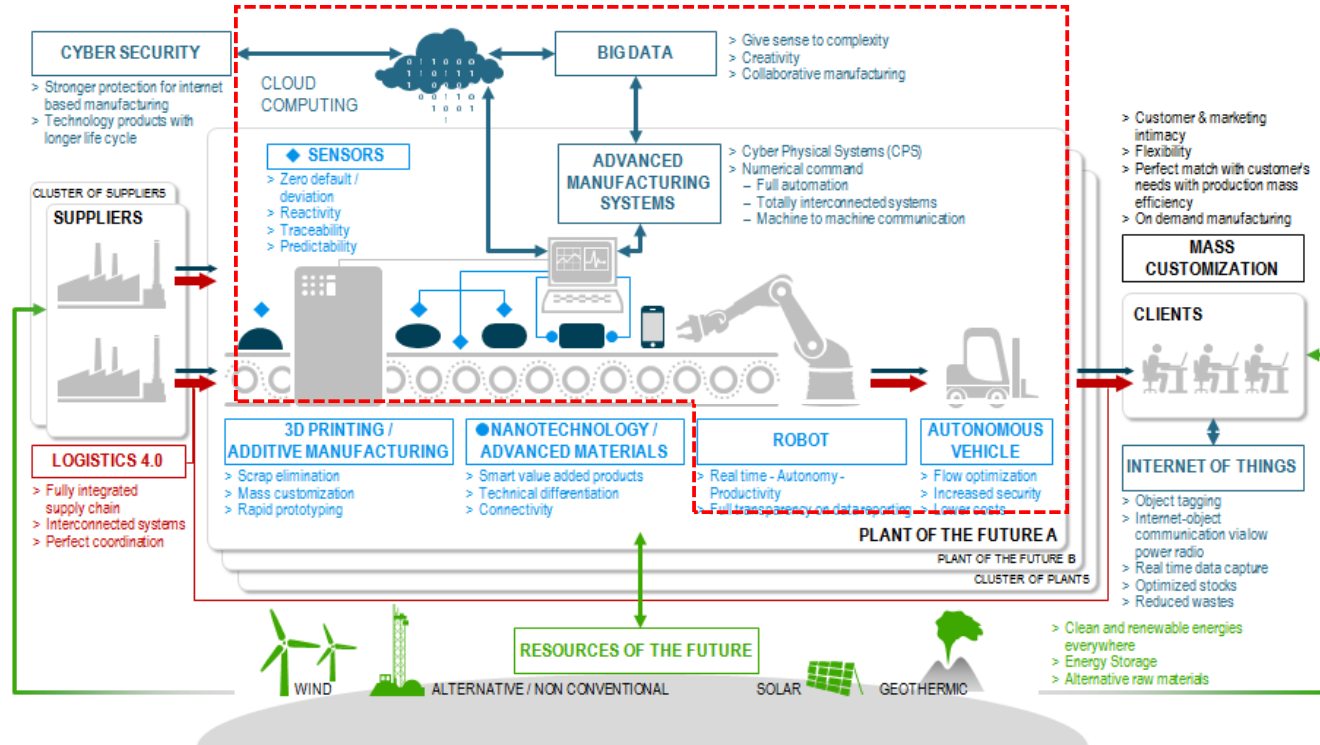


THE INDUSTRY 4.0 ECOSYSTEM

DTI,
Centre for Robot
Technology



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Source:
Roland Berger

Hvad er Big Data?



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- *"High **volume**, high **velocity**, and/or high **variety** information assets that require new forms of processing to enable enhanced decision making, insight discovery and process optimization"*(Laney, 2013).
- **Every single minute**, the world is said to generate 1.7 million billion bytes of data, equal to **360,000 DVDs** or over 6 megabytes for each man, woman and child on this planet every day.(1)
- I en undersøgelse gennemført af The Economist Intelligence Unit sammen med Capgemini, svarer 2/3 af godt 600 virksomheder, at de mener deres virksomhed og deres strategi er data-drevet, og **90% mener, at de burde udnytte data bedre** for at træffe bedre beslutninger.

(1) <https://ec.europa.eu/digital-agenda/en/news/helping-smes-fish-big-data-ocean>

Hvad er Big Data?



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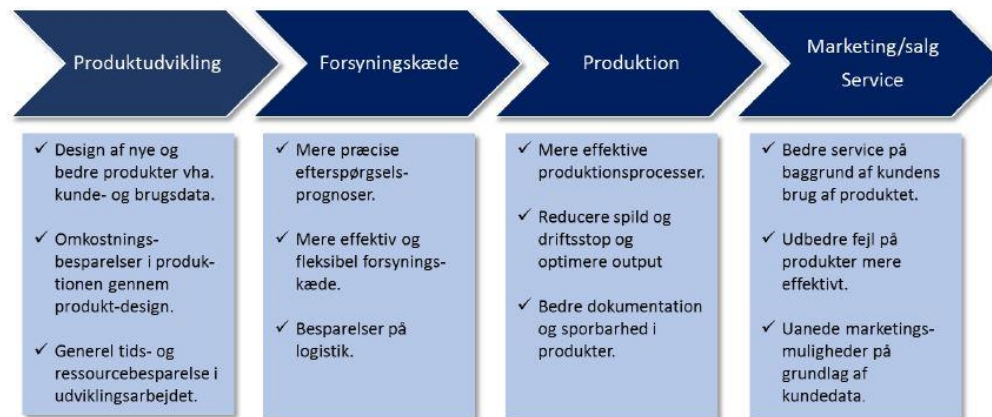
- **Volume** (mængde): Mængden af data vokser eksponentielt. Big data involverer ofte store datasæt med størrelser ud over, hvad normal software kan håndtere, indfange, organisere, styre og behandle. Der er ofte tale om datasæt i størrelsesordenen terabyte og petabyte, og mængden af lagret data og information vokser fire gange så hurtigt som verdensøkonomien.
- **Velocity** (hastighed): Hastigheden, hvormed data kan behandles, vokser eksponentielt med, at computerkraften fordobles hver 18. måned (Moore's Lov) – eller ni gange så hurtigt som verdensøkonomien. Stigende datahastigheder er hjulpet godt på vej af forbedringen af databaseteknologi og nye databaseformer og platformtyper, som kan håndtere større og større datasæt.
- **Variety** (mangfoldighed): Rækkevidden af datatyper og datakilder forøges, og nye datakilder opstår konstant. Datatyper og datakilder kan være sensordata indbygget i produkter, ustrukturert patent- og publikationsdata, diskussioner på sociale medier, audiovisuelt materiale eller virksomheder og organisationers egne interne data.

Hvad kan man opnå?



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- Datadrevne virksomheder er i gennemsnit 5% **mere produktive**
- Og 6 pct. **mere profitable** end virksomheder, der slet ikke anvender "Big data analytics"
- Største potentialer i brugen af Big Data ligger i at sikre produktkvaliteten og i at spore produktdefekter samt inden for produktionsplanlægning (TATA Consultancy Services, 2013).



Kilde: Egen tilvirkning på baggrund af McKinsey Global Institute, 2011.

Øget Produktivitet i 4 trin!

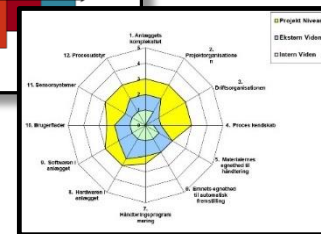
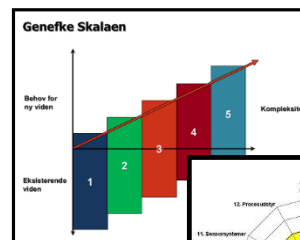


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1. Administrationsoptimer (lean din administration)
2. Produktoptimer (færre varianter – vent med variantskabelsen)
3. Produktionsoptimer (lean din produktion – skab flow)
4. Automatiser - dine flaskehalse (gap analyse - Genefke)



Simplimize Academy



Baser dine beslutninger på data (kravspecifikation), ikke på
maveførmelser eller tilfældigheder (leverandørvalg)



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DTI INITIATIVES TO **TRAIN AND EDUCATE** INDUSTRY

AUTOMATION NAVIGATOR

PURPOSE

Understanding **the connection between human and technical factors in production processes.**

Become a navigator in the complex aspects of automation.

FOCUS

- Balance between **literacy** and **practical hands-on**
- **Knowledge and applicable skills** in direct relation to the participants company



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Production Manager: **Education in Automation** is Important



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»**The automation navigator education** will give an input from the start of the process, that we had to learn the hard way,« Christian Hallberg Jensen, Production Manager at C.C.JENSEN.



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LEAN NAVIGATOR

PURPOSE

Learn to **optimize flow**, **reduce waste** of time and create **more value** for you and your customers

FOCUS

- Understand the difference between **Lean Thinking** and **Lean Tools**
- **Implement relevant Lean principles** in participants own company
- Ability to map out **untapped potentials** and optimize them





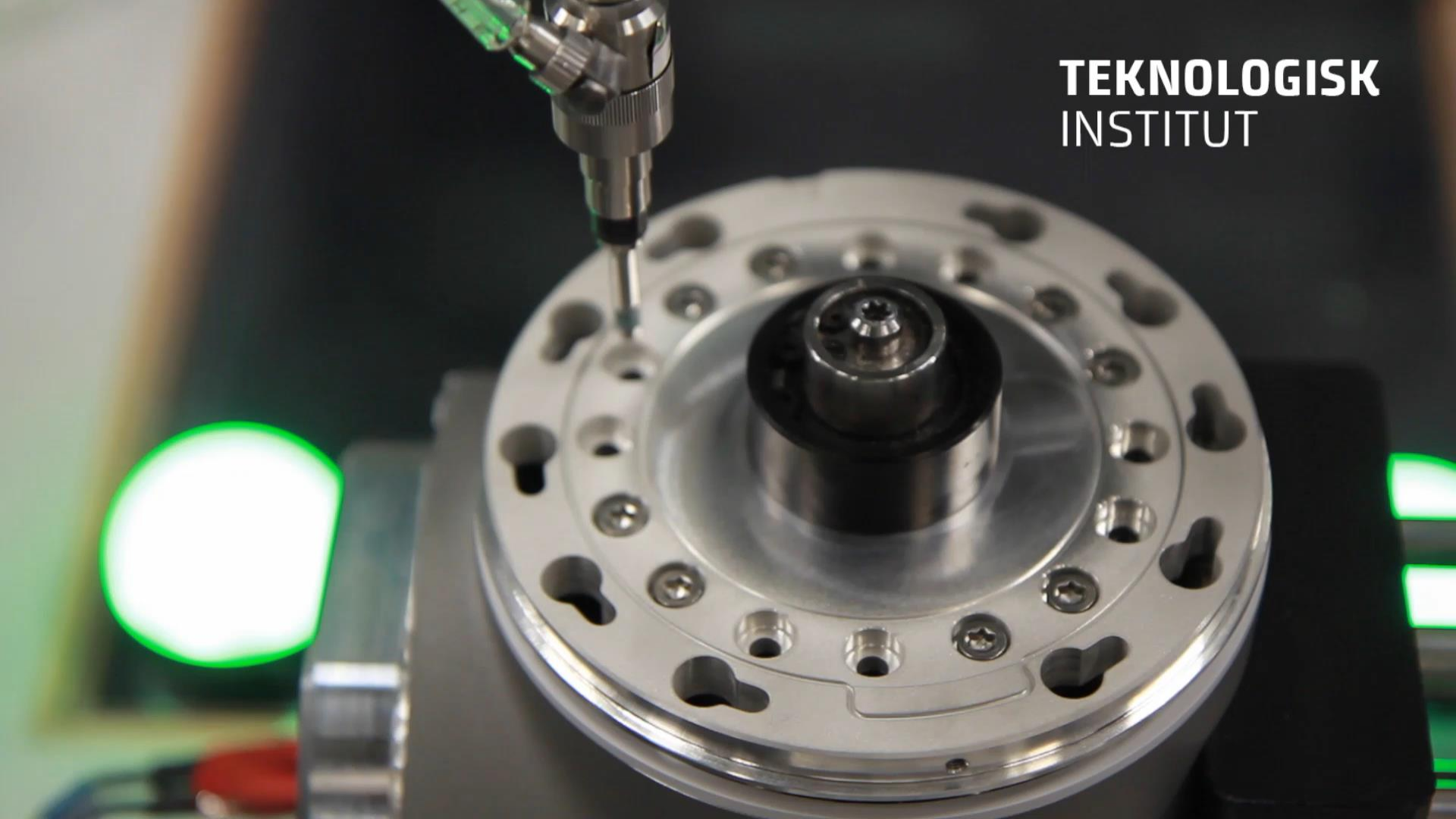
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INSTITUT



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INSTITUTE

SELECTED CASES FROM DTI

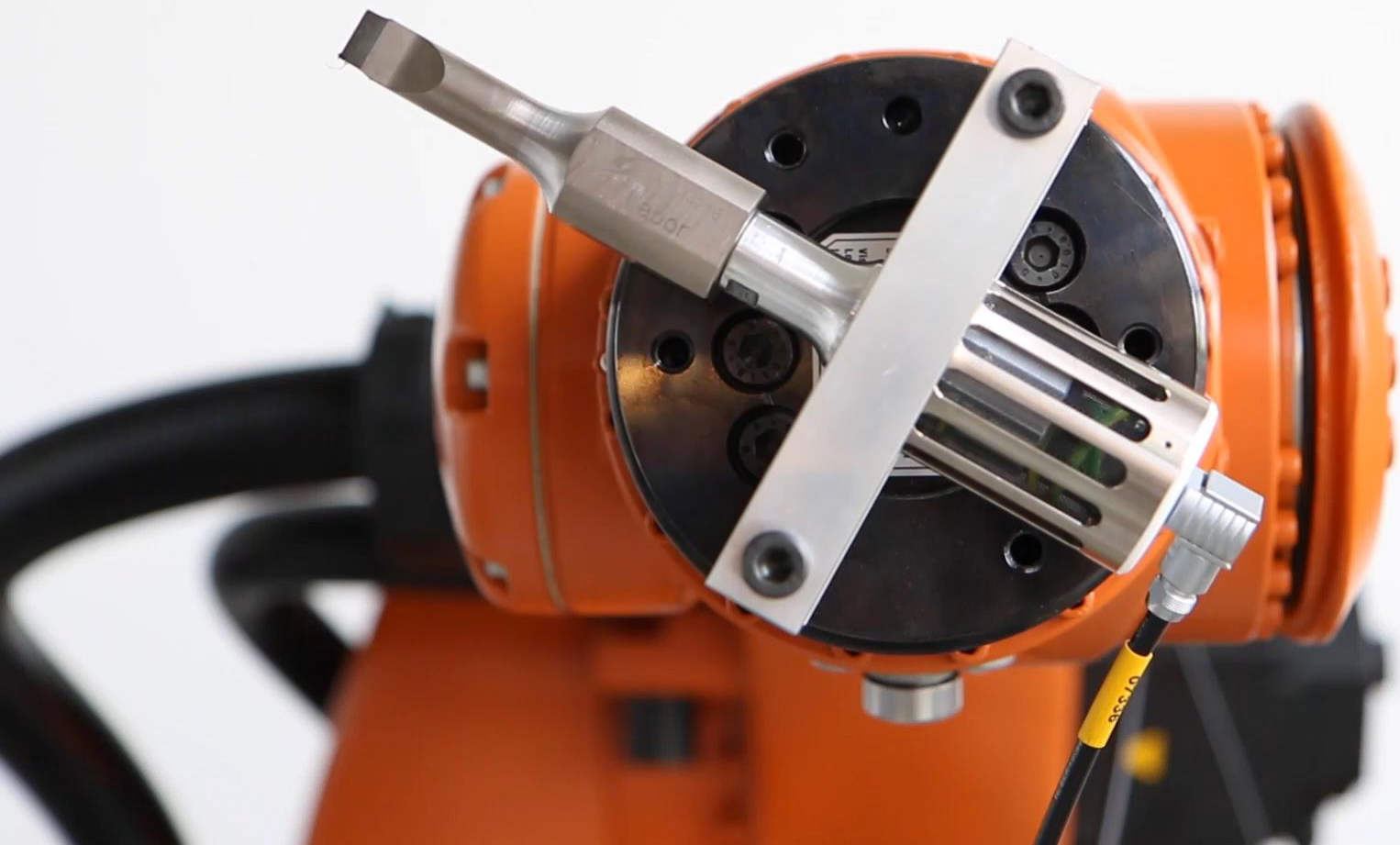
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INSTITUT**



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INSTITUT**





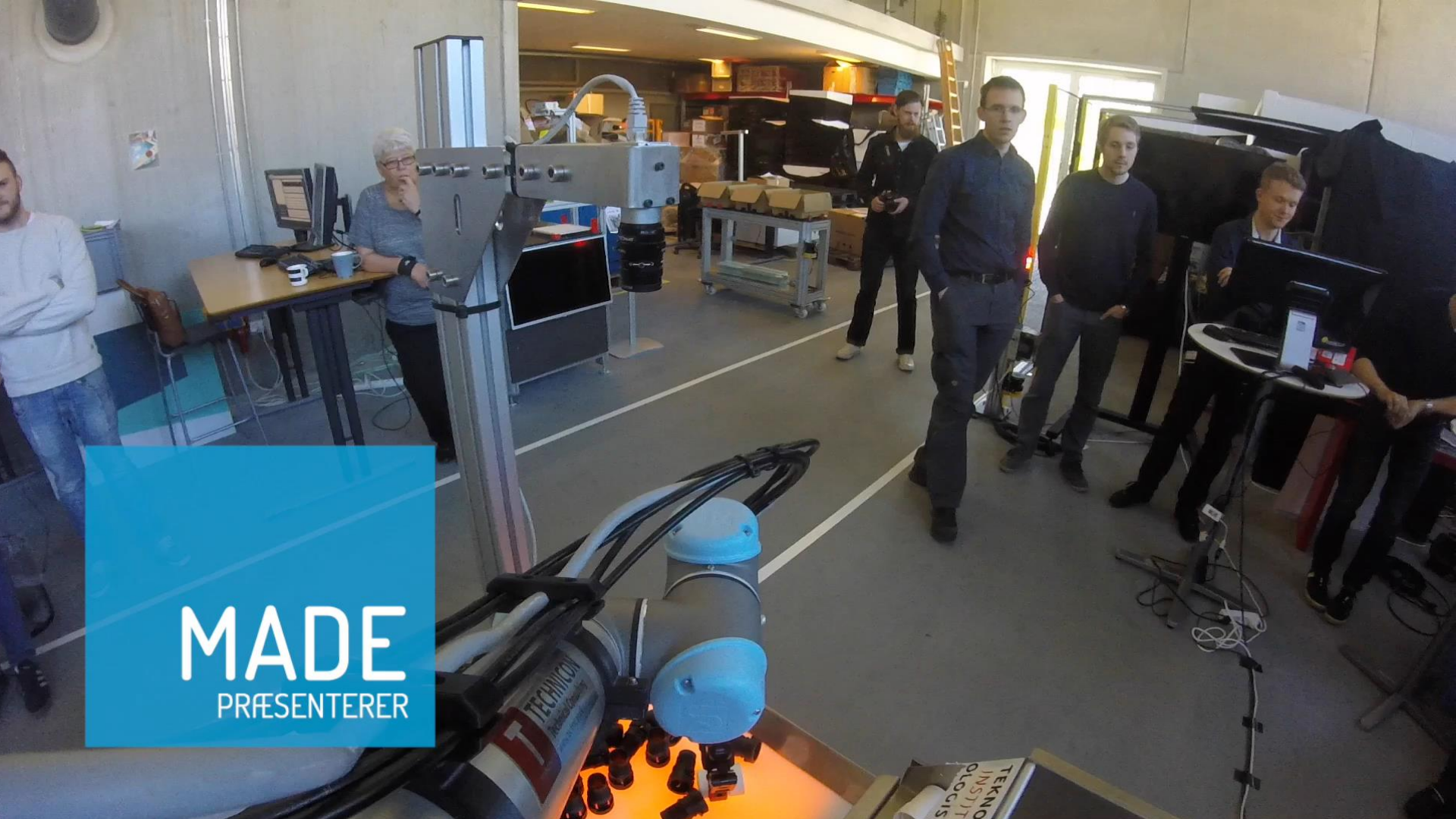


TEKNOLOGISK INSTITUT

TEKNOLOGISK INSTITUT



THE DANISH TECHNOLOGICAL INSTITUTE

A group of people, including a woman and several men, are gathered in a workshop or laboratory. In the foreground, a robotic arm with a blue and grey joint is visible, positioned over a workbench. The background shows various pieces of equipment, including computer monitors, a desk, and a large industrial robot arm. The scene is brightly lit, and the overall atmosphere is one of a professional or educational environment.

MADE
PRÆSENTERER



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SELECTED ACTIVITIES AT DTI

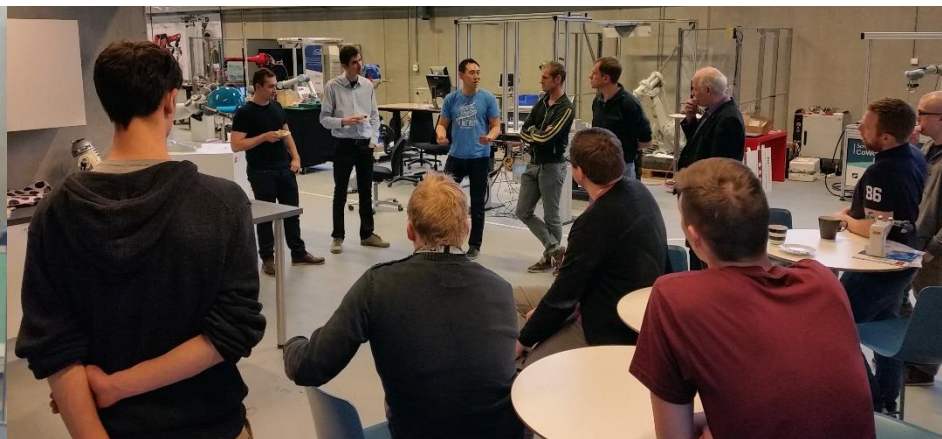
STARTUP HUB



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ODE | ROBO
NSE | TICS

- Free office facilities in an inspiring environment
- Access to sparring and advice from the Danish Technological Institute
- Access to testing facilities
- Handpicked Advisory Board with the best people from the industry
- Sparring on your business plan and strategy
- Access to Odense Robotics network of companies and potential partners
- Access to investor capital



ROBOTT-NET

Robot Technology
Transfer Network

A shared infrastructure to sustainably optimise **technology transfer** throughout Europe: ROBOTT-NET exists to help make the best ideas in industrial robotics a reality; for the benefit of **technology developers** and **European manufacturing**.

ROBO TT NET
robot
technology
transfer
network

24 x
OPEN LABS

64 x
VOUCHERS

8 x
PILOTS



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tecnalia

mtc
Manufacturing
Technology Centre

Fraunhofer
IPA



FACTS

- DTI drives the secretariat for DIRA
- 150 company members (system integrators, suppliers, end-users)

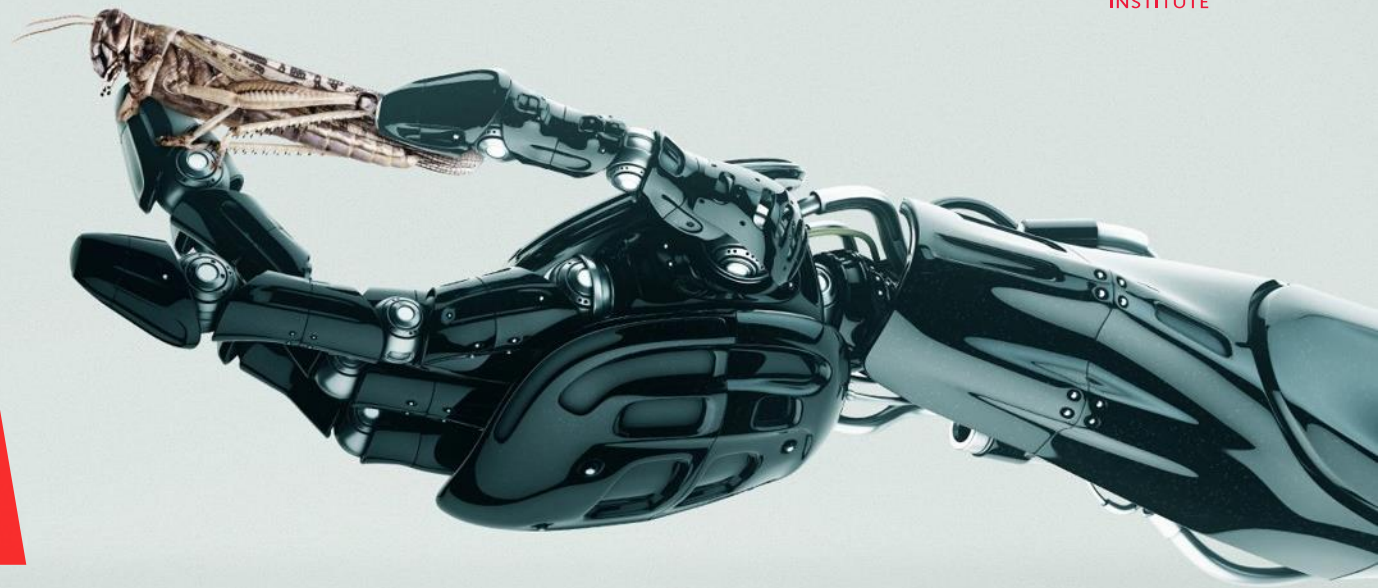
ACTIVITIES

- 12+ inspiration tours at end-users, knowledge travels, DIRA Roadshow
- DIRA Automation Award – an annual award for best use of robots
- Member of IFR (Int. Federation of Robotics).





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TECHNOLOGICAL
INSTITUTE



THANK YOU!

Jens Fynbo
Sektionsleder
jef@dti.dk

SIGN UP FOR OUR
ROBOTICS **NEWSLETTER!**

www.teknologisk.dk/robotnyhedsbrev

NUMBER OF
SUBSCRIBERS

4.941